



DEPARTMENT OF JUSTICE

Antitrust Division

***United States et al. v. Live Nation Entertainment, Inc.*; Proposed Final Judgment and Competitive Impact Statement**

Notice is hereby given pursuant to the Antitrust Procedures and Penalties Act, 15 U.S.C. § 16(b)-(h), that a proposed Final Judgment, Stipulation, and Competitive Impact Statement have been filed with the United States District Court for the Southern District of New York in *United States of America et al. v. Live Nation Entertainment, Inc.*, Civil Action No. 1:24-cv-3973-AS. On August 30, 2024, the United States filed an Amended Complaint (the “Complaint”) alleging that Live Nation Entertainment, Inc. and Ticketmaster L.L.C. (“Defendants”) violated Sections 1 and 2 of the Sherman Act, 15 U.S.C. §§ 1–2, as well as several State laws by engaging in anticompetitive conduct in certain ticketing, promotions, and amphitheater markets. The proposed Final Judgment filed on June 12, 2026 requires Defendants to: (1) develop technology to allow Major Concert Venues utilizing Ticketmaster’s back-end software to sell and distribute primary tickets through third-party marketplaces; (2) loosen exclusivity provisions in their existing primary ticketing contracts and abide by new restrictions on exclusive contracting for future ticketing contracts; (3) allow promoters and artists to use alternative sellers of tickets at Defendants’ amphitheaters; (4) cap ticket service fees at Defendants’ amphitheaters; (5) divest control over certain amphitheaters; (6) allow artists who choose to work with other promoters to perform at Defendants’ amphitheaters; (7) waive exclusive and preferred booking rights at Major Concert Venues; (8) refrain from engaging in conditioning, retaliation, or content-steering that impairs competition; (9) maintain firewalls that limit disclosure of information between Ticketmaster and Live Nation; (10) terminate their ticketing agreement with the Oak View Group and refrain from entering into similar agreements in the future; (11) share certain data with artists;

and (12) notify the United States of certain future acquisitions. It also requires Defendants to submit to oversight by a monitor who will have the power to monitor Defendants' compliance with the Stipulation and Order and proposed Final Judgment.

Copies of the Complaint, proposed Final Judgment, and Competitive Impact Statement are available for inspection on the Antitrust Division's website at <http://www.justice.gov/atr> and at the Office of the Clerk of the United States District Court for the Southern District of New York. Copies of these materials may be obtained from the Antitrust Division upon request and payment of the copying fee set by Department of Justice regulations.

Public comment is invited within 60 days of the date of this notice. Such comments, including the name of the submitter, and responses thereto, will be posted on the Antitrust Division's website, filed with the Court, and, under certain circumstances, published in the *Federal Register*. Comments should be submitted in English and directed to David Teslicko, Acting Chief, Financial Services, Fintech, and Banking Section, Antitrust Division, Department of Justice, 450 Fifth Street NW, Suite 4000, Washington, DC 20530 (email address: LiveNationPublicComment@usdoj.gov).

Suzanne Morris,
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1:24-cv-3973

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and

STATE OF WYOMING
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Plaintiffs,

v.

LIVE NATION ENTERTAINMENT,
INC.
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and

TICKETMASTER L.L.C.
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Defendants.

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I. Introduction

1. One monopolist serves as the gatekeeper for the delivery of nearly all live music in America today: Live Nation, including its wholly owned subsidiary Ticketmaster. In Live Nation's words, it is the "largest live entertainment company in the world," the "largest producer of live music concerts in the world," and "the world's leading live entertainment ticketing sales and marketing company." Indeed, Live Nation is all these things, to the detriment of fans, artists, venues, and competition.

2. Today, musical artists must rely on promoters, venues, and ticketers to organize the business of playing live music. These service providers should work to serve the interests of artists and fans. Genuine competition for and among these service providers would generate the best, most cost-effective, and fan-friendly experience. But the world live music fans live in today is far from that.

3. Live Nation directly manages more than 400 musical artists and, in total, controls around 60% of concert promotions at major concert venues across the country. Live Nation also owns or controls more than 265 concert venues in North America, including more than 60 of the top 100 amphitheaters in the United States. For comparison, its closest rival owns no more than a handful of top amphitheaters. And, of course, through Ticketmaster, Live Nation controls roughly 80% or more of major concert venues' primary ticketing for concerts and a growing share of ticket resales in the secondary market.

4. The live music industry, like other heavily concentrated industries, is largely controlled by a well-known group of insiders who lead multiple interconnected companies with numerous conflicts of interest. These insiders have spent decades amassing, fortifying, and exercising power, particularly against anyone who seeks to disrupt the now-standard industry business practices and conduct. These business practices can, and often do, work against the interests of those with relatively little power

and influence, especially working musicians and fans. These insiders often speak to each other, and work together, as allies and partners rather than as vigorous competitors.

5. With this vast scope of power comes influence. Live Nation and its wholly owned subsidiary, Ticketmaster, have used that power and influence to insert themselves at the center and the edges of virtually every aspect of the live music ecosystem. This has given Live Nation and Ticketmaster the opportunity to freeze innovation and bend the industry to their own benefit. While this may be a boon to Live Nation's bottom line, there is a real cost to Americans. As described in detail below, today Live Nation possesses and routinely exercises control over which artists perform on what dates at which venues. Through Ticketmaster, Live Nation also possesses and exercises control over how fans are able to purchase tickets to see their favorite artists in concert and what fees those fans will pay to do so. Artists and fans as well as the countless people and other services that support them suffer from the loss of dynamism and growth that competition would inevitably usher in.

6. As this Complaint describes in detail, through a self-reinforcing "flywheel" that Live Nation-Ticketmaster created to connect their multiple interconnected businesses and interests, Live Nation and Ticketmaster have engaged in numerous forms of anticompetitive conduct. That anticompetitive conduct includes the following:

a. **Relationship with Oak View Group.** Live Nation-Ticketmaster exploits its longtime relationship with Oak View Group, a potential competitor-turned-partner that has described itself as a "hammer" and "protect[or]" for Live Nation. In recent years, Oak View Group has avoided bidding against Live Nation for artist talent and influenced venues to sign exclusive agreements with Ticketmaster. For example, Live Nation has scolded Oak View Group multiple times for trying to compete. In one instance, Live Nation asked, "who would be

so stupid to . . . play into [an artist agent's] arms," and on another occasion, Live Nation stated, "let's make sure we don't let [the artist agency] now start playing us off."

b. **Retaliating Against Potential Entrants.** Live Nation-Ticketmaster successfully threatened financial retaliation against a firm unless it stopped one of its subsidiaries from competing to gain a foothold in the U.S. concert promotions market.

c. **Acquiring Competitors and Competitive Threats.** Live Nation-Ticketmaster strategically acquired a number of smaller and regional promoters that it had internally identified as threats. This has undermined competition and impacted artist compensation.

d. **Threatening and Retaliating Against Venues that Work with Rivals.** Live Nation-Ticketmaster's power in concert promotions means that every live concert venue knows choosing another promoter or ticketer comes with a risk of drawing an adverse reaction from Live Nation-Ticketmaster that would result in losing concerts, revenue, and fans.

e. **Locking Out Competition with Exclusionary Contracts.** Live Nation-Ticketmaster locks concert venues into long-term exclusive contracts so that venues cannot consider or choose rival ticketers or switch to better, more, or cost-effective ticketing technology. These contracts allow Live Nation-Ticketmaster to reduce competitive pressure to improve its own ticketing technology and customer service.

f. **Blocking Venues from Using Multiple Ticketers.** Live Nation-Ticketmaster's conduct and exclusive contracts prevent new and different promotions and ticketing competitors and business models from emerging. They

block venues from being able to use multiple ticketers, who would compete by offering the best mix of prices, fees, quality, and innovation to fans.

g. **Restricting Artists' Access to Venues.** Live Nation-Ticketmaster has increasingly gained control of key venues, including amphitheaters, through acquisitions, partnerships, and agreements. Live Nation-Ticketmaster restricts artists' use of those venues unless those artists also agree to use their promotion services.

7. Taken individually and considered together, Live Nation's and Ticketmaster's conduct allows them to exploit their conflicts of interest—as a promoter, ticketer, venue owner, and artist manager—across the live music industry and further entrench their dominant positions. Because Live Nation and Ticketmaster control so much of the concert-going experience, would-be rivals must compete at scale across different levels of the concert ecosystem, raising barriers to competition even further and requiring multi-level entry by existing and would-be competitors.

8. The real world, practical costs of Live Nation's strategy are well-known. Public frustration with concert ticket pricing and sales is a constant drumbeat. The fees that must be paid to attend a live concert in America far exceed fees in comparable parts of the world. Any fan who has logged onto Ticketmaster's website to buy a concert ticket knows the feeling of shock and frustration as the base cost of the ticket increases dramatically with the addition of fees to include:

- a. "service" or "convenience" fees,
- b. "Platinum" fees,
- c. "VIP" fees,
- d. "per order" or "handling" fees,
- e. "payment processing" fees,
- f. "facility" fees, and/or

g. any other fee or tax Ticketmaster collects from the fan, often with a cut of that fee going back to Ticketmaster.

9. Whatever the name of the fee and however the fees are packaged and collected, they are essentially a “Ticketmaster Tax” that ultimately raise the price fans pay.

10. Live Nation’s anticompetitive conduct has not only harmed fans in the form of more and higher fees, but also undermines innovation. Competition increases the array and quality of services available and makes it easier for fans to find and see artists they love. Unburdened by competition on the merits, Ticketmaster does not need to invest as much to improve the fan experience.

11. Live Nation and Ticketmaster understand the benefits a more open and competitive ticketing ecosystem would bring to fans and others. For example, in 2022, Ticketmaster evaluated and recognized that a more open, non-exclusive ticketing system—in essence, ending its preferred exclusive primary ticketing relationships—could lead to more competition and threats to its dominance. Instead, Ticketmaster has focused on adding new restrictions to its ticketing systems to force fans to interact with Ticketmaster and thereby facilitate Ticketmaster’s ability to increase the amount of data it collects from fans. This, of course, benefits not only Ticketmaster but also the vast array of related Live Nation businesses and feeds the Live Nation-Ticketmaster flywheel. According to Live Nation’s CEO, Ticketmaster “now not only know[s] the person that bought the ticket, but [also] those three people that you are taking to the show, which we [Live Nation] have not known historically.” Its data supremacy over rivals has only accelerated.

12. The impact of the diminished incentive to innovate can manifest in real ways. Without competitive pressure to spur investment and innovation, customer service,

website and app design, and product quality and stability suffer. These harms are the natural and predictable consequence of an industry suffocating under monopoly.

13. The United States and certain States previously tried to protect what should be a dynamic, thriving industry through a Clayton Act Section 7 case and resulting consent decree in 2010, followed by an amended consent decree in 2020. Notwithstanding the prior case under Section 7 of the Clayton Act, Live Nation and Ticketmaster have violated other antitrust laws, namely the Sherman Act, through additional, different, and more expansive forms of anticompetitive conduct and exclusionary practices.

14. Live Nation's monopoly, and the anticompetitive conduct that protects and maintains its monopoly, strikes a chord precisely because the industry at stake is one that has for generations inspired, entertained, and challenged Americans. Conduct that subverts competition here not only harms the structure of the live music industry and the countless people that work in that industry, but also damages the foundation of creative expression and art that lies at the heart of our personal, social, and political lives.

15. It is often said that music requires little more than "three chords and the truth." In our modern economy, the live music industry requires that plus competition. Restoring competition protects the ability of working artists and fans to meaningfully access, afford, and engage with music and each other. Addressing and stopping anticompetitive conduct is also essential to ensure the vibrancy of live music. The United States and the Attorneys General of Arizona, Arkansas, California, Colorado, Connecticut, the District of Columbia, Florida, Illinois, Indiana, Iowa, Kansas, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin, and Wyoming hereby

seek relief from this Court, including structural relief, to stop the anticompetitive conduct arising from Live Nation's monopoly power.

II. Defendants Live Nation and Ticketmaster

16. According to its 2023 securities filings, Defendant Live Nation Entertainment, Inc. is the "largest live entertainment company in the world," the "largest producer of live music concerts in the world," and "the world's leading live entertainment ticketing sales and marketing company," and it owns, operates, leases, has equity interest in, or has exclusive booking rights for or significant influence over 373 venues globally and more than 265 in North America. This includes more than 60 of the top 100 amphitheaters in the United States that Live Nation either owns or controls through long-term leases or for which it has the exclusive right to determine who performs at the venue. Control over a venue not only confers on Live Nation the ability to dictate whether fans can see a particular artist they love, but in many cases also provides Live Nation control over many aspects of the concert experience and a host of additional revenue streams ranging from sponsorships to food and beverage sales.

17. Live Nation's business brings in over \$22 billion dollars in revenue a year globally. Live Nation divides its business into three segments: Concerts (e.g., promotions, venue management, and music festival production), Ticketing (e.g., Ticketmaster business), and Sponsorship and Advertising. In 2023, Live Nation generated \$18.8 billion in Concerts revenue, \$2.9 billion for Ticketing, and \$1.1 billion for Sponsorship & Advertising.

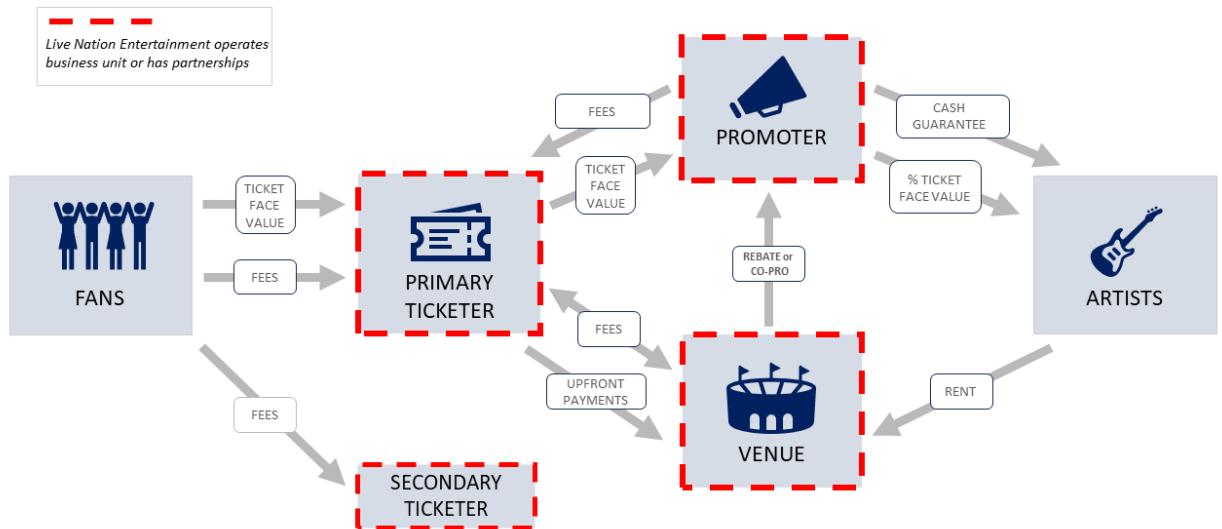
18. Defendant Ticketmaster L.L.C. is a wholly owned subsidiary of Live Nation (collectively referred to as "Live Nation" herein). Ticketmaster provides primary and secondary ticketing services, which are responsible, respectively, for selling tickets to fans in the first instance for a show and allowing fans to resell those tickets at a later

time. Ticketmaster is by far the largest concert ticketing company in the United States for major concert venues, at least eight times the size of its closest competitor.

III. Industry Background

A. How Live Concerts Work

19. Today’s live music concerts are complex productions involving thousands of choices to bring together artists and their fans on a particular date and time. Staging a single concert at a major concert venue—let alone an entire tour—involves months of preparation and requires the orchestrated support of many intermediaries in multiple roles. Among the decisions that will most impact the overall experience of fans include what venue will host a particular live music experience, who will promote the event, and who will ticket the event.



20. The planning of a concert predictably begins with an **artist**¹ who decides to share her music and the artistic vision for the presentation of that music with the world and, specifically, with her fans. For artists, the decision to perform live and share music in this medium is an important opportunity to publicly display their art, but also to

¹ As used in this Complaint, “artist” refers to both musicians and comedians, who make similar choices in planning their performances and face similar competitive conditions.

generate and continue to cultivate enduring relationships with their fans who appreciate and patronize that art. The overall experience associated with what music to present and, critically, how to present it, allows artists to express their artistic vision in a way that will resonate with fans. While artists strive to ensure fans at a single show appreciate their art, they also work to cultivate that fan base over the long run. This allows artists to maximize their ability to earn money over the arc of their career as compensation for their creative labor, whether it is through more concerts, the sale of more tickets at larger concerts, or the sale of merchandise and other related products and services. As is often publicly reported, the income earned from concerts generally represents a substantial part of artists' compensation for their creative and performance labor.

21. **Managers and/or agents** typically assist artists to achieve these goals. Managers and agents guide artists' professional lives, including touring, and are often compensated based on a share of the artist's revenues or profit streams. Live Nation manages more than 400 artists in the United States, and in that capacity works with artists, along with other industry intermediaries, to shape their tours and price tickets. One of the founders of Oak View Group, a leading venue development company that partners with Live Nation, also owns a company that is a major manager of artists in the United States music industry.

22. In the modern era, once an artist decides to perform a concert or go on tour, the first major decision they must make, alongside their manager or agent, is to contract with one or more **promoters**. Promoters are primarily responsible for arranging the concert or tour and promoting the event to the public. Promoters provide a variety of services, including working with artists and their managers and/or agents to help choose the venue(s) to host the concert or tour and determine ticket prices, promoting the concert to the public, and shouldering the financial risk and potential upside if the show or tour underperforms/overperforms in terms of profitability. Promoters are also generally

responsible for facilitating payments to the artist, venue, and other vendors associated with the concert or tour.

23. Artists historically used different promoters for each show in a new city or region of the country. Today, while local promoters may book one or a handful of shows in a local market, touring artists typically use national promoters—principally Live Nation and AEG Presents (a subsidiary of Anschutz Entertainment Group Inc. (“AEG”))—as they can offer a single packaged tour deal. These deals often include a larger, upfront guaranteed payment to the artist for a national tour with multiple shows across many markets as compared to one-off shows in a single city or region. Through tour deals, national promoters reduce their own risk of not generating enough revenue to cover the artist’s guarantee by, in effect, using the profits of successful shows to mitigate the losses of unsuccessful shows within an artist’s tour.

24. Live Nation and its much smaller rival (less than half the size, although even that overstates its competitive significance), AEG, are the two largest concert promoters in the United States. Both Live Nation and AEG also separately provide and are compensated for providing primary ticketing services to venues. No other promoter in the United States can rival their venue networks, scale, reach, and connections to compete to promote national tours for major artists on a regular basis.

25. The second major decision an artist—supported by their manager and/or agent—must make is which concert **venues** to use at various stops on a national tour. Concert venues are the physical spaces or facilities that host live music. Venues compete to attract artists to perform at their facility, and artists may choose where to perform based on a variety of characteristics, including the venue’s ambiance, capacity, location, and acoustics. Sometimes a venue owner separately contracts with a promoter, like Live Nation, to provide that promoter with financial incentives for booking and promotions services over an extended period of time, which predictably can lead a promoter to steer

artists it promotes to perform at the venue. Other times venues provide these incentives on a show-by-show basis.

26. Venue owners can either operate the facility themselves or hire a management company to operate it. Venue operators provide and maintain the facilities where concerts are held and oversee the venue's services, such as concessions, parking, security, and artist merchandising. Venue operators usually charge the artist and their promoter rent to use the facility to perform a concert, and the venue operator often works directly with the artist in providing related ancillary services, such as the staging and lighting of a show.

27. Most artists start their careers performing at smaller venues like clubs or theaters, which offer limited capacities, but at generally lower costs. These venues allow newer artists to develop and grow a relationship with their fans in more intimate settings before moving on to larger venues as their "draw" of fans increases. As artists grow their fan base, they graduate to larger venues. Major concert venues include large amphitheaters and arenas that are particularly suited to hosting live concerts for popular artists due to their capacity, infrastructure, and amenities. Concerts are a vital source of revenue for these venues.

28. Live Nation owns, operates, or otherwise controls more than 265 venues across North America. For many years, Live Nation has been the single largest—and growing—owner of American clubs and theaters, which gives it the unique ability to capture artists early in their careers. As artists grow their popularity, this early access enhances Live Nation's ability to funnel artists through the vast array of Live Nation products and services in the modern live music ecosystem. Live Nation's control over access to so many popular venues across the country gives it outsized power and control in this industry.

29. Large **amphitheaters**, in particular, are attractive venues for certain popular artists. Amphitheaters are outdoor venues, which allow artists to take advantage of warm weather in the summer months when many artists prefer to tour. Many touring artists like amphitheaters because they generally offer a balance between more seating than clubs and theaters at a more lucrative compensation and more affordable prices for fans, and a more curated and intimate artistic experience than arenas or large festivals. Large amphitheaters are especially attractive to artists who have graduated from clubs and theaters, but are not yet able to fill higher-capacity arenas on a consistent basis. They also may be attractive to artists who once played in arenas or stadiums but are no longer able to attract the same audience size.

30. Live Nation controls more than 60% of large amphitheaters in the United States. Live Nation owns, operates, or exclusively books at least 40 of the top 50 and 60 of the top 100 amphitheaters in the United States. No other company in the United States owns more than a handful of amphitheaters, even those with an otherwise sizeable portfolio of arenas.

31. Today, almost all major concert venues contract with a **primary ticketer** to handle the sale of tickets. Primary ticketers orchestrate the sale of tickets to fans. In the past, tickets for major concert venues were sold through call centers, retail outlets, and box offices, all of which could be operated or offered by different parties. Today, most tickets are sold through the internet and mobile applications and the most common delivery method is electronic delivery to fans' mobile phones. The vast majority of major concert venues have an exclusive arrangement with a primary ticketer, most often Ticketmaster, who is entitled to manage and sell tickets on behalf of the initial rights holder—for concerts, this is typically the artist—for all events at that venue. The primary ticketer manages ticketing inventory and provides the technology for online ticketing, accounting, payment processing, and other administrative capabilities.

32. Live Nation's subsidiary, Ticketmaster, is the largest primary ticketer in the United States. AEG operates AXS, the second largest primary ticketer in the United States, although it is much smaller than—less than a fifth of the size of—Ticketmaster. Ticketmaster's dominance is especially apparent among major concert venues. In 2022, Ticketmaster's share of primary ticketing for NBA and NHL arenas exceeded 70%, with AXS and SeatGeek trailing. In the past ten years, AXS has not moved a single arena away from Ticketmaster. Live Nation's conduct, including its financial and commercial relationship with venue manager Oak View Group and the conditioning of access to artists on a venue's selection of primary ticketer, vitiates many venues' ability to select a primary ticketer on the merits of its ticketing service, significantly disadvantaging Live Nation's rivals when they compete for primary ticketing contracts.

33. In light of existing market dynamics and Live Nation's conduct, it has been and remains rare for venues in the United States to be "open," which would mean that the dynamism of competition would decide what primary ticketer wins the contract for a particular concert at a particular venue. Instead, primary ticketers, notably Ticketmaster, typically contract to be the exclusive ticketer for a major concert venue for a period of many years, offering venues up-front payments in the form of signing bonuses and sponsorships. Indeed, Ticketmaster's exclusive contracts cover more than 60% of ticket sales to major concert venues and more than 75% of concert ticket sales to major concert venues. These exclusive agreements contractually bar any option of having more than one ticketing company offering differentiated services to fans at such venues for a single show or even across shows, with very limited exceptions. This model that locks in the certainty of exclusivity over the dynamism of open competition is an intentional business strategy found in the Ticketmaster-dominated primary ticketing market in the United States, but does not burden competition for such services in many other parts of the world not dominated by Ticketmaster.

34. In other countries, many venues are “open.” For instance, in France, concert tickets are often held in a central inventory management system that is accessible by multiple ticketing companies. And in the United Kingdom, a promoter often allocates bundles of tickets to multiple ticketing providers. No matter the form it takes, an “open” system means that artists, whose incentives for a lower-cost, higher-quality concert experience are more closely aligned with fans, are more likely to play a role in choosing the ticketing company of their choice.

35. In addition to the primary ticketer, fans can buy tickets through a **secondary ticketing platform**, where individual ticket holders, season ticket holders, or businesses can re-sell tickets to other fans. Secondary ticketing platforms earn revenue through fees paid by the seller of the ticket and, usually, fees paid by the buyer of the ticket as well.

36. Ticketmaster’s ticketing agreements with a venue sometimes entitle Ticketmaster to control secondary ticketing services in addition to primary ticketing services. Ticketmaster’s overall share of resale tickets in North America has grown rapidly since 2019, accounting for nearly one third of ticket resales in 2022. Ticketmaster’s rapid increase in secondary market share coincided with its launch of SafeTix technology in or about 2019. SafeTix technology requires that all transfers occur within the Ticketmaster platform. This technology makes it harder for fans to use rivals’ secondary ticketing platforms to resell tickets, pushing them instead to the Ticketmaster resale platform.

B. Money Flows Across the Live Entertainment Industry

37. Today, artists who perform at a live concert must navigate a complex web of contracts, business relationships, and money flows across numerous intermediaries and participants. These arrangements often result in fees and charges being split among various industry participants in ways that are not always visible to artists, let alone to

fans. Importantly, many of these contracts are interdependent, such that increases to one incentivize or directly influence increases in other areas. And at times, the convoluted web of agreements results in one entity paying on behalf of another, only to then recoup portions of those funds for its own benefit.

38. Today, **fans** pay more in fees associated with live music concert tickets in America than other parts of the world.

39. An intermediary, like Live Nation, makes money through a series of interconnected agreements it enters into with artists, venues, rival promoters, and fans by virtue of the many “hats” it wears across the industry. Through these agreements, Live Nation has constructed a live entertainment ecosystem in which Live Nation can not only extract revenues at every stage as an intermediary, but on many occasions, also double-dip across multiple business lines—for example, as both a ticketer and a promoter—creating a feedback loop that inflates its fees and revenue, all at the expense of fans.

40. **Promoters** like Live Nation generate revenue primarily through a pre-agreed split of the gross ticket sales of a show or tour with the **artist** as well as through payments made by **venues** to incentivize the promoter to route its artists to perform at a particular venue.

41. When trying to secure the right to promote an artist’s tour, a promoter and artist often negotiate over the artist’s guaranteed payment and the profit split of certain additional concert revenues. For example, Live Nation typically pays an artist the higher of either (1) a percentage of the gross ticket sales less expenses or (2) the artist’s guaranteed payment. Guaranteed payments are typically based on the number of performances in the tour, length of the promotion contract, and projected ticket sales, while the percentage of the gross ticket sales less expenses is a set percentage. Live Nation will also enter into some multi-tour deals where the artist will earn even larger cash advances today in exchange for the right to promote the artist exclusively for a

certain number of performances or a specific amount of time. While Live Nation sweetens the upfront incentives for certain artists by offering these larger cash advances, they extract recompense in other parts of the ecosystem by, for example, routing their promoted artists through Live Nation's owned and controlled venues or venues exclusively ticketed by Ticketmaster. For other artists, Live Nation typically conditions use of its owned or controlled venues (especially large amphitheaters) on an artist signing with Live Nation as promoter.

42. In addition to contracting with artists for promotion services, Live Nation, as a **promoter**, also frequently and separately contracts with **venues** to provide booking and promotions services, in exchange for a cut of the venue's revenues associated with the shows it brings to the venue and, occasionally, even a cut from shows that rival promoters bring to the venue. These agreements can come in a variety of forms and are known as "rebate deals," "co-promotion deals," or "drawbacks." These revenues generally are not added to the pool of money Live Nation splits with artists. In fact, some of these payments functionally remit money back to Live Nation that Live Nation initially paid to venues on behalf of its artists (e.g., facility rental fee rebates). These deals—through which Live Nation can essentially claw back a show's expenditures—reflect Live Nation's power over venues, derived from its influence over artists' decisions about what venues to play and when. Over the past few years, Live Nation has continued to increase its concert promotions fees imposed on venues, which are passed through to fans.

43. Ticketmaster, as **primary ticketer**, collects both the face value of the ticket as well as a host of fees tacked on top of the face value ("primary ticketing fees"). Ticketmaster, owned by Live Nation, retains a portion of the fees. The remaining fees are remitted to other intermediaries like the venue and promoter, which are often Live

Nation-owned entities, amounting to paying several of these fees (or portions thereof) to itself.

44. **“Ticketing” Fees.** Americans are well-acquainted with the numerous and different fees appended to the cost of a single ticket to attend a concert today. The numerous fees that are added on top of each other—often with little visibility offered to the fan buying the ticket—contribute to Live Nation’s nearly 40% adjusted operating margin in 2023 for its global ticketing business. In addition to charging those fees, Ticketmaster often offers consumers the ability to purchase ticket insurance and “upsells” (such as the option to add parking) at checkout, and it retains a “cut” of these revenues as well. The fees can include, for example:

- *“Service” or “Convenience” Fees.* Service fees, sometimes called convenience fees, are negotiated between the venue and the ticketer and can be set in a variety of ways. Sometimes the ticketer will receive an agreed-upon dollar amount and/or an agreed-upon percentage of the service fee. Alternatively, the venue and ticketer might agree in advance as to the actual fee that the fan will pay for any event and how to split that. Sometimes, the ticketer will receive a fee based on the face value of the ticket. Under any of those models, the ultimate fee that the consumer pays results from the negotiation between the ticketer and the venue. Generally, under these models, the higher the ticket price, the higher the ticketing fee. As a result, the fee has no meaningful relation to the actual cost of providing the ticketing service, which would not vary ticket by ticket or show by show.
- *“Platinum” and “Pricemaster” Fees.* Not all primary tickets, however, are subject to the typical “service” fees. Ticketmaster has two dynamic pricing tools, Platinum and Pricemaster. For tickets that are dynamically priced by Ticketmaster, consumers often pay higher ticketing fees. Ticketmaster

additionally receives an “inside fee” from the promoter amounting to a double dip by Ticketmaster.

- “*Per Order*” (or “*Handling*”) Fees, which are additional ticketing service fees charged on top of each order, separate and apart from the ticketing fees embedded in the service charge. These are often split between the ticketer and the venue.
- “*Payment Processing*” Fees, which are additional fees charged on certain transactions for processing the electronic payment inherently necessary to purchase any electronically delivered ticket.
- “*Facility*” Fees, which are fees charged by some venues and typically remitted in full to the venue.

Although venues retain some proportion of ticketing fees described above, a significant proportion of the venue’s share is often passed onto promoters, like Live Nation, to incentivize them to steer content to their venue.

45. The face values of tickets are typically set or approved by artists, although promoters’ offers also influence face values. Artists, in consultation with their manager and the promoter (either or both of which might be Live Nation employees), can also decide to enable dynamic pricing through Ticketmaster’s two dynamic pricing tools, Pricemaster and Platinum, which allow face values to increase based upon the level of demand for a given concert. Promoters and venues use Ticketmaster’s Pricemaster tool for “bulk” dynamic pricing of groups of seats, while Platinum tickets, on the other hand, are used to dynamically price at the seat level. For tickets that are dynamically priced by Ticketmaster, whether as bulk or at the seat level, consumers often pay much higher face values. Ticketmaster has a pricing team that makes pricing recommendations—including recommendations as to average and minimum face value of tickets. And typically, it is

Ticketmaster's own pricing team that adjusts the face value of tickets based on demand for a particular show.

46. **Venues** earn revenue by renting their facilities to the artist and promoter, selling food, beverages, and merchandise to patrons, collecting ticketing and parking fees, and—sometimes—by sharing in the profit from concerts through co-promotion agreements with promoters such as Live Nation. When venues set aspects of ticket fees, they must not only account for their own operating costs, but also ensure the fees are sufficient to cover all the payments the venues must make to intermediaries like promoters and ticketers. For example, venues must ensure the additional ticket fees cover the fee charged by the primary ticketing service (generally Ticketmaster) and offset the various payments they must make to the promoter (often Live Nation). Because of the interrelated nature of contracts in the industry, money often flows in multiple directions to and from various intermediaries, sometimes in both directions for a single show.

47. Live Nation tells the public that the service fees are decided by the venue. While it is nominally true that “[t]he venue decides on the service fees,” in reality, these decisions are predicated upon the portion of those fees that Live Nation (via Ticketmaster) will retain in the first instance—an amount Live Nation negotiates with each venue in advance of the venue setting the amount of the fee. This arrangement is consistent with the many other fees extracted at various stages; those fees may superficially be set by a market participant other than Live Nation or Ticketmaster, but Live Nation and Ticketmaster nonetheless have a hand in setting nearly all these fees and often benefit financially from a significant portion of these fees.

48. In other words, Live Nation's various contracts operate together to drive up the overall number and size of fees paid by fans. For example, under many Ticketmaster contracts, when venues increase their own fees to offset Live Nation's concert promotion charges, Ticketmaster is entitled to receive a “ticketing” fee. This

double-dip by Live Nation (as promoter) and Ticketmaster (as ticketer) means venues have to raise fan-paid fees just to offset Live Nation's promotions charges. For example, a venue forced to pay Live Nation a \$5 promotions rebate and Ticketmaster a portion of any increased fees would need to raise fees on fans by significantly more than \$5 to break even.

49. **Secondary ticketing** providers earn revenue through fees paid by the seller of the ticket and, usually, the buyer of the ticket as well. Ticketmaster provides secondary ticketing services via "TM+" to venues when it provides primary ticketing services to the venue hosting the event. Typically, Ticketmaster has sole discretion to set the "buyer" and "seller" fees on TM+ transactions. Ticketmaster also sells secondary tickets via its "3PE" tool when it does not provide primary ticketing services to the venue hosting the event. For those events, Ticketmaster sets the buyer and seller fees, and Ticketmaster rarely if ever shares fee revenue of those secondary sales with a venue, promoter, or artist.

50. In addition to the fees Live Nation extracts under its ticketing and promotions contracts, Live Nation also generates significant revenues from its **sponsorship and advertising** business. Live Nation takes advantage of its vast network of venues and high volume of tickets to secure substantial sponsorship and advertising revenue—further deepening its pool of profits. It sells signage rights, online advertising, beverage pouring rights, venue-naming rights, and more. Live Nation considers its sponsorship and advertising business to be one of its high-margin businesses.

51. Live Nation is able to extract significant revenues through its sponsorship and advertising business in part by controlling access to fans at performances where advertisers want to reach them. By controlling the vast majority of large amphitheaters in the United States—pushing concerts to venues it owns, operates, and/or exclusively tickets; locking in key artist talent; and growing the massive data trove it has accumulated

as a ticketer—Live Nation is able to drive substantial advertising revenue that feeds the rest of its business.

C. Live Nation’s “Flywheel”

52. Founded in 1996, Live Nation began as a live events promoter. Over the following three decades, Live Nation expanded its reach across nearly the entire live entertainment industry—live events promotions, primary ticketing, secondary ticketing, venue ownership and operations, music festivals, artist management, sponsorships, and more. Live Nation controls wide swaths of live music in the United States because of its multidimensional power.

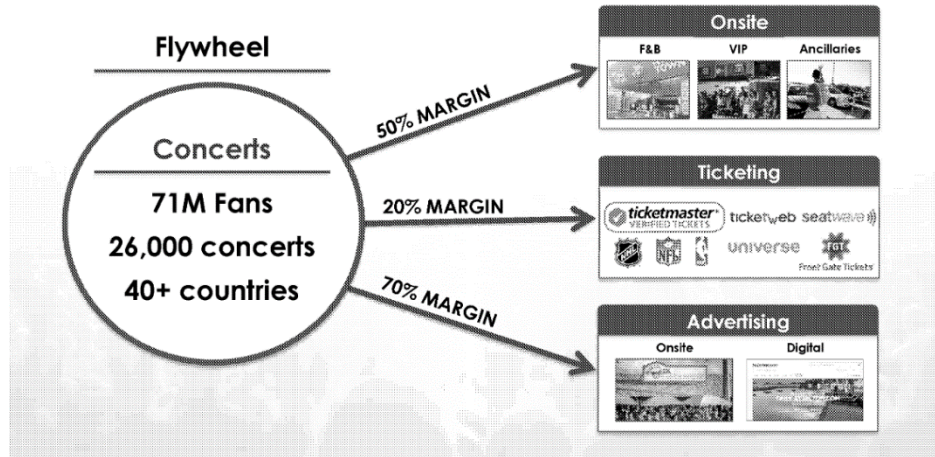
53. Live Nation uses its concert promotion business—the core of its “flywheel”—to feed its other high margin businesses, including Ticketmaster’s ticketing business, Live Nation’s network of venues, as well as Live Nation’s sponsorship and advertising business.

54. As Live Nation’s CEO put it, concert promotion is the business that gives the company control over content that feeds Live Nation’s three high margin businesses:

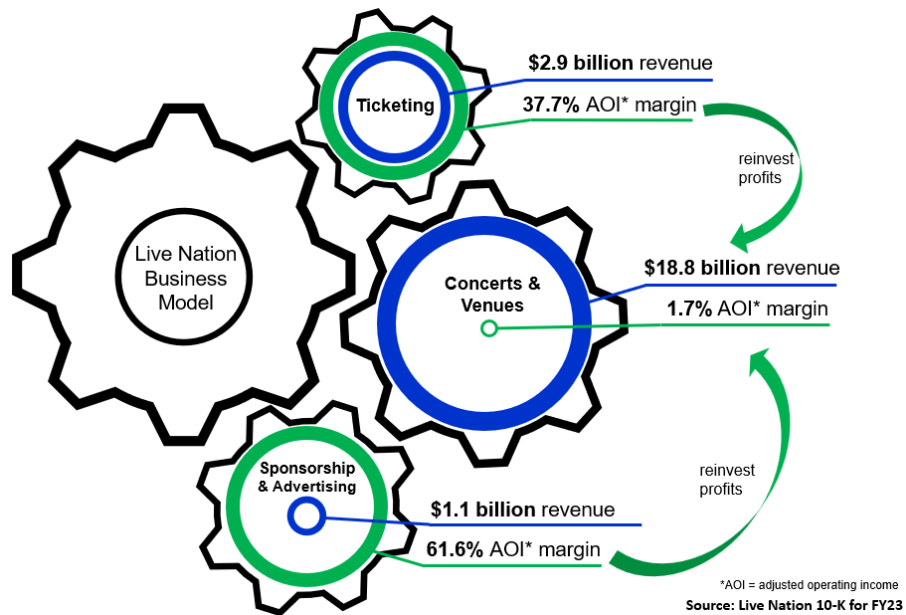
At the core is our flywheel. It’s the concert business . . . It’s the lower margin part of our business. But in order to get into these three high margin businesses and be competitive, we have to have that scale [in concerts] . . . [Our] leadership position [in concerts] drives the three high margin businesses that are driving our true cash flow and EBITDA.

55. The graphic below, based upon Live Nation documents, demonstrates how the flywheel entrenches Live Nation’s profits and power.

LIVE NATION Live Nation business model



56. The modified graphic below, based upon Live Nation’s public filings, demonstrates how this flywheel generates substantial revenues and profits across Live Nation’s businesses.



57. Live Nation wields its power in concert promotions to fuel and drive its primary ticketing business. This presents a Hobson’s choice for major concert venues that Live Nation does not already own or otherwise control: either choose Ticketmaster as their exclusive provider of primary ticketing services and benefit from access to Live Nation concerts, or choose a rival ticketing company and risk losing access to Live

Nation concerts. Losing access to even a portion of Live Nation's tours can seriously harm venues that rely on highly profitable concerts.

58. Live Nation does not have to threaten individual venues explicitly (although it does) to discourage them from signing ticketing contracts with competitors. The risks are well-known in the industry, and Live Nation's topmost executives remain outspoken that Live Nation likely will steer concerts away from independent venues that do not select Ticketmaster as their ticketer. Live Nation's CEO publicly acknowledged as much in not-so-subtle terms:

We can't say to a Ticketmaster venue that says they want to use a different ticketing platform, "If you do that, we won't put shows in your building." ... [But] **we have to put the show where we make the most economics, and maybe that venue [that wants to use a different ticketing platform] won't be the best economic place anymore because we don't hold the revenue.**

59. The power and profits from Live Nation's high-margin businesses (including Ticketmaster and Sponsorship & Advertising) help keep the flywheel spinning by financially fueling (what may appear on paper to be) Live Nation's less profitable promotions business. Live Nation can do this in a number of ways. For example, for top artists, Live Nation can use profits from other business lines to fund break-even or even unprofitable exclusive promotion contracts on a standalone basis to keep feeding the flywheel. Rival promoters often find themselves unable to match Live Nation's offers to artists because Live Nation can subsidize artist offers with profits from ticketing and other higher margin businesses. (Of course, some of Live Nation's exclusionary conduct also is aimed at weakening or eliminating rivals, and reducing the amount Live Nation needs to bid to win artists' business). At the same time, artists who do not choose Live Nation to promote their shows or tours can find themselves locked out of Live Nation-owned and controlled venues, including Live Nation's large stable of amphitheaters that are more accessible for fans.

60. Live Nation also uses consumer data—acquired through primary and secondary ticketing sales—to augment its ability to feed its flywheel. As Live Nation’s CEO put it: “No one has 80 million customers segmented in a database as rich as ours . . . that audience and that platform is really the key, unique part of our business.”

61. As described below, Live Nation’s conduct and anticompetitive scheme further create and enhance barriers for rivals and nascent threats while cementing Live Nation’s grip on nearly every corner of this ecosystem. Industry participants recognize that rivals must participate at scale and at multiple points of the concert ecosystem to compete effectively with Live Nation. For example:

- Live Nation’s self-reinforcing conduct and power in promotions, ticketing, and venue access disadvantages rivals that do not have a similar portfolio of intertwined assets, increasing barriers for those that do not enter and expand in multiple markets simultaneously.
- Ticketing rivals must invest in and develop ticketing systems robust enough to handle high-demand on-sale events for popular artists, fraud/protection and credit card access for fans, and back-office support. Rival ticketers must also accumulate sufficient data to target, market, and advertise shows to fans, as well as sufficient working capital to secure business, all at a time when there are limited opportunities to even compete to dislodge Ticketmaster’s monopoly that is maintained by long-term, exclusive ticketing contracts and the content threat and thereby recoup this investment.
- Promotions rivals face similar obstacles. They need significant capital to fund tour payments (often millions of dollars), enough scale to hedge against the risk of any single tour failing, extensive relationships with artists, artist managers, agents, and venue operators (and, on the flip side,

willingness of those market participants to use a competitor without the fear of retaliation by Live Nation or its surrogates), and enough experience and data from previous tours to make effective routing and pricing recommendations to artists.

D. History of Live Nation and Ticketmaster

62. SFX Entertainment, which later became Live Nation, was founded in 1996 and rapidly began rolling up smaller entertainment companies to consolidate power in concert promotions. That strategy continues today. As Live Nation's current CEO has explained, this strategy of consolidation "from day one" is part of the company's DNA: "we want to continually be the largest promoter in the world, have as many boots on the ground in as many cities and countries in the world as possible"

63. Ticketmaster, Inc. was founded in 1976 as an independent ticketing company. It has been the largest primary ticketer for major concert venues for decades. Like Live Nation, Ticketmaster initially rose to power in part through a series of acquisitions that consolidated the company's dominant position in primary ticketing. Ticketmaster also expanded and cemented its dominance by pushing through changes to the structure of ticketing contracts that reduced competitive pressures to lower ticketing fees that are ultimately borne by fans.

64. Ticketmaster restructured how ticketing companies get paid for their services. Venues used to pay ticketing service companies to ticket events. But in the early 1980s, Ticketmaster started passing more ticketing costs onto consumers (who effectively have no choice in selecting the ticketer) in the form of fees, and then sharing some of the additional revenue with venues. Second, Ticketmaster began paying venues large upfront advances in exchange for the exclusive, multi-year right to sell and distribute their tickets.

65. On February 10, 2009, Live Nation (then known as Live Nation, Inc.) and Ticketmaster (then known as Ticketmaster Entertainment, Inc.), agreed to merge. At the time, Live Nation was an emerging direct competitor to Ticketmaster in primary ticketing services: after spending nearly two years evaluating, licensing, and developing its own ticketing platform, Live Nation had rapidly become America's second-largest primary ticketer at major concert venues.² Alleging the merger would likely substantially lessen competition in the provision and sale of primary ticketing services for major concert venues, the United States and nineteen states and commonwealths³ filed a case challenging the merger under Section 7 of the Clayton Act, 15 U.S.C. § 18.⁴ The parties agreed to a consent decree, entered as a final judgment in the Section 7 case on July 30, 2010, allowing the merger to proceed subject to certain conditions.⁵

66. In January 2020, the United States filed a motion to modify the consent decree in the Section 7 case.⁶ Ticketmaster and Live Nation denied the allegations but ultimately agreed to the United States' and some state co-plaintiffs' proposed amendments to the consent decree.⁷ The court entered the amended consent decree as an amended final judgment that, among other things, partially extended the decree's effective date through December 31, 2025.⁸ The court then closed the Section 7 case on

² Amended Complaint at 5–6 ¶ 3, 13–14 ¶ 34, *United States et al. v. Ticketmaster Ent., Inc., et al.*, No. 1:10-cv-00139, (D.D.C. Jan. 29, 2010), ECF No. 5.

³ Specifically, the States of Arizona, Arkansas, California, Florida, Illinois, Iowa, Louisiana, Nebraska, Nevada, New Jersey, Ohio, Oregon, Rhode Island, Tennessee, Texas, Washington, and Wisconsin, and the Commonwealths of Massachusetts and Pennsylvania. *Id.* at 1.

⁴ *Id.* at 17 ¶ 46.

⁵ Final Judgment, *United States et al. v. Ticketmaster Ent., Inc., et al.*, No. 1:10-cv-00139 (D.D.C. July 30, 2010), ECF No. 15.

⁶ Motion to Modify Final Judgment and Enter Amended Final Judgment, *United States et al. v. Ticketmaster Ent., Inc., et al.*, No. 1:10-cv-00139 (D.D.C. January 8, 2020), ECF No. 22.

⁷ Memorandum in Support of Motion to Modify Final Judgment and Enter Amended Final Judgment at 2, *United States et al. v. Ticketmaster Ent., Inc., et al.*, No. 1:10-cv-00139 (D.D.C. January 8, 2020), ECF No. 22.

⁸ Amended Final Judgment, *United States et al. v. Ticketmaster Ent., Inc., et al.*, No. 1:10-cv-00139 (D.D.C. Jan. 28, 2020), ECF No. 29.

February 29, 2020.⁹ Several of the Plaintiff States here were not parties to the 2010 or 2020 decrees.

67. In the years since, Live Nation and Ticketmaster have committed additional, different, and more expansive violations of the antitrust laws compared to the narrower scope of the Section 7 case. As detailed below, Live Nation and Ticketmaster have engaged in ongoing unlawful monopolization of markets across the concert industry in violation of Section 2 of the Sherman Act and state analogues. For example, since 2020, Live Nation and Ticketmaster have unlawfully coopted actual and potential rivals to remove competitive threats and cement Live Nation's and Ticketmaster's dominance of the concert industry. In addition, as also detailed below, Live Nation and Ticketmaster have violated Section 1 of the Sherman Act and state analogues. For example, since 2020, Ticketmaster has entered into long-term exclusive ticketing agreements with venues. The Section 7 consent decree—which addressed a claim different from those at issue here—has failed to restrain Live Nation and Ticketmaster from violating other antitrust laws in increasingly serious ways.

IV. Live Nation Maintains Monopolies and Market Power Across the Live Concert Ecosystem Through an Anticompetitive and Exclusionary Course of Conduct

68. Live Nation maintains and exercises its power through a coordinated pattern of anticompetitive conduct that serves a variety of ends: expanding its scope and reach into every crevice of an increasingly more complex and interconnected ecosystem, eliminating rivals, continuing to increase barriers to entry, and inhibiting competition on the merits. Each act is exclusionary on its own. But the acts also work together across the ecosystem, enhanced by the flywheel and scale effects, to magnify the anticompetitive force of the scheme.

⁹ Minute Order, *United States et al. v. Ticketmaster Ent., Inc., et al.*, No. 1:10-cv-00139 (D.D.C. Feb. 19, 2020).

69. Live Nation's strategy includes several forms of anticompetitive conduct across its various intermediary roles that work in harmony to protect Live Nation's power and keep rivals at bay. For example:

- Live Nation enters into agreements with rivals not only to remove them, but also to cement and expand its dominance.
- Live Nation engages in threats (directly or through intermediaries) and pressure campaigns to nullify rivals or nascent threats.
- Live Nation relies on "carrots and sticks" to induce venues to sign long-term exclusive ticketing contracts that offer durable protection for Ticketmaster's dominance. Venues have seen that if they sign with a Ticketmaster competitor, they risk losing lucrative Live Nation concerts and may suffer other harmful retaliation.
- Live Nation conditions artists' access to its vast and desirable network of amphitheaters and other venues on choosing Live Nation as the promoter, which enables the company to expand its control over artists and third-party venues alike.
- Live Nation removes and neutralizes potential competitors and nascent threats via acquisitions, joint ventures, and other contractual agreements.

A. Oak View Group: Nascent competitor to a self-described "hammer" for Live Nation.

70. Live Nation and Oak View Group have colluded and established a partnership to allocate business lines, avoid competing with each other, and chart a mutually beneficial plan to cement Live Nation's dominance. Oak View Group is a leading American venue development and management company uniquely positioned to compete against Live Nation. Oak View Group has a portfolio of over 200 venues in the United States, including more than 100 venues that it manages but does not own. It was

founded in 2015 by two industry giants whose combined résumés include roles as the former CEO of AEG, the former CEO of Ticketmaster, the former chairman of Live Nation, and the owner of The Azoff Company, whose portfolio includes one of the world's leading artist management companies: Full Stop Management.

71. Oak View Group's experience and relationships with venues and artists make it particularly well-suited to be a real competitor to Live Nation in the United States concert promotion business. Oak View Group's ownership structure also gives it a key asset any would-be promotions rival needs to compete against Live Nation: access to capital. In 2018, private equity firm Silver Lake invested \$100 million in Oak View Group, in which it now holds a controlling stake.

72. Unsurprisingly, then, Live Nation recognized Oak View Group's promotion capability by categorizing Oak View Group as one of its "Biggest Competitor Threats" shortly after Oak View Group was founded. Over time though, Oak View Group and Live Nation morphed from competitors into partners who found it easier and mutually beneficial to work together rather than compete. Oak View Group now operates as an agent and a self-described "pimp" and "hammer" for Live Nation, often influencing venues and artists for the benefit of Live Nation. As Oak View Group's CEO recently emphasized to Live Nation's CEO, "[j]ust like I tell our folks we 100% always protect you and LN on your lanes," and "I always protect you on rebates, promotor position, ticketing." The cozy relationship between Live Nation and Oak View Group covers several areas that ultimately impact fans.

73. First, Live Nation and Oak View Group have agreed to a competitive détente in concert promotions to avoid competition between the two companies over artists and tours. In 2016, for example, after learning that Oak View Group offered to promote an artist Live Nation had previously promoted, Live Nation's CEO immediately emailed Oak View Group, warning that such competition would only lead to artists

demanding more compensation. He wrote: “whats up? We have done his [touring] and vegas[.] Let’s make sure we don’t let [the artist agency] now start playing us off.” Oak View Group’s CEO backed down: “Our guys got a bit ahead. All know we don’t promote and we only do tours with Live Nation.” Oak View Group’s other co-founder followed up: “Growing pains,” later noting that Oak View Group’s executives “should never discuss comp [for artists],” and Oak View Group’s talent buyers would work for Live Nation.

74. This was not a one-off episode. In 2022, Live Nation’s CEO again challenged the CEO of Oak View Group after learning that Oak View Group made another direct promotions offer: “who would be so stupid to do this and play into [the artist agent’s] arms”? Oak View Group’s CEO again backed down: “We have never promoted without you. Won’t.” Oak View Group’s CEO later added that he was “[m]ore than happy to do these deals thru LN as I have always been aligned,” and that “I never want to be competitors.”

75. As a Senior Vice President at Oak View Group explained to a colleague in 2019 when approached about potentially bidding on a tour: “It has been our policy to stay on the sidelines when it comes to buying and specifically promoting tour dates as we are cognizant not to compete with our partner Live Nation in this side of the business.”

76. Second, just as Oak View Group effectively ceded the concert promotions space to Live Nation, Live Nation effectively ceded its arena consulting business to Oak View Group.¹⁰ Shortly after its founding, Oak View Group formed an alliance with venues to provide “insights and access to premier sports and live entertainment content,” a venture that encroached on Live Nation’s own consulting business, Live Nation Arenas. To relieve this competitive friction, Oak View Group’s CEO proposed that Live Nation

¹⁰ Arena consulting services are advisory services for venues that may include assistance with booking shows, selecting and working with promoters and ticketers, and getting sponsorship deals.

Arenas combine with Oak View Group and that the head of Live Nation Arenas join Oak View Group's alliance board of advisors, which he did. In his proposal, Oak View Group's CEO warned the head of Live Nation Arenas, "[w]e are experiencing Arena's that want to play us off one another."

77. Live Nation identified three paths forward with regard to Oak View Group: "1) Lead 2) Follow 3) or get out of the way." Live Nation ultimately decided to "get out of the way" in deference to Oak View Group, just as Oak View Group agreed to get out of the way of Live Nation for promotions. In some instances, Live Nation Arenas and Oak View Group decided to partner with one another for agreements with venues, sharing the profits instead of competing for the contracts. The relationship between Live Nation and Oak View Group is so cozy that these venue partnerships were entered into on nothing more than verbal agreements. Through its venue development deals, venue management deals, and venue alliances, Oak View Group can help direct Live Nation content to venues across the country and demand or influence the use of Ticketmaster at these venues.

78. Third, Live Nation exploits its long-term relationship with Oak View Group to flip venues to Ticketmaster, further cementing Ticketmaster's power. In 2022, Live Nation and Oak View Group entered into a long-term ticketing services agreement. This agreement makes Ticketmaster the exclusive primary ticketer for the five venues owned by Oak View Group and obligates Oak View Group to "advocate for" exclusive agreements with Ticketmaster for more than 100 venues Oak View Group manages. The agreement also applies to all future venues owned or managed by Oak View Group, essentially locking those venues into long-term exclusive Ticketmaster agreements.

79. For Oak View Group-managed venues currently under exclusive ticketing agreements with Ticketmaster, the agreement obligates Oak View Group to advocate to the venues for extensions of those agreements on the existing terms, with an annual

increase to Ticketmaster's portion of the per-ticket service fee for primary tickets. For venues not currently utilizing Ticketmaster, the agreement obligates Oak View Group to advocate that the venues enter into exclusive Ticketmaster agreements with predetermined standard financial terms. These terms include fee splits for primary ticket sales that are generally less favorable for the venues than their current ticketing contracts. Nonetheless, Live Nation has enlisted Oak View Group to push these new contracts, subverting the ticketer selection process Oak View Group runs on behalf of its clients. As Oak View Group's CEO explained to Live Nation's CEO, the deal "allows us to tie up all Owned and Operated facilities to 10 year deals, develop a standard A and B market deal for all future projects and to convert all OVG 360 deals to TM now or as they expire for 10 years... Appreciate the consideration and partnership and all of us will work diligently on this so we are always aligned with TM."

80. Oak View Group's compensation for its "advocacy" includes a substantial "incentive payment" from Live Nation plus significant annual payments. Through these payments, Oak View Group is able to share in the Ticketmaster monopoly profits it helps protect. Oak View Group projected that the deal would flip at least 22 venues to Ticketmaster over the next four years; Live Nation likewise recognized that this deal was a "win" for Ticketmaster because it "incentiviz[ed]" Oak View Group "to convert all the [Paciolan] buildings to [Ticketmaster]." As venue manager, Oak View Group is able to control which non-incumbent ticketing services are invited to submit bids for ticketing service proposals and often only invites Ticketmaster. The agreement between Live Nation and Oak View Group takes off the table several of the limited opportunities rival ticketers have to compete against Ticketmaster. So far, Oak View Group is on pace to hit its goal: in 2023 Oak View Group converted six venues to Ticketmaster.

B. Live Nation threatens rivals to blunt expansion into U.S. concert promotions.

81. Live Nation also wields its power to keep other rivals from expanding in the concert promotions market in the United States. For example, in 2021, Live Nation threatened commercial retaliation against private equity firm Silver Lake, unless one of its portfolio companies, TEG, stopped competing with Live Nation for artist promotion contracts in the United States. These threats ultimately succeeded, and Silver Lake has tried to sell TEG altogether.

82. Prior to the TEG incident, Live Nation and Silver Lake had a relationship through Silver Lake's ownership of Oak View Group, which, as discussed above, became a functionary for aspects of Live Nation's anticompetitive scheme. But TEG's attempt to expand its role in the live music industry in the United States—a clear direct threat to Live Nation—quickly threatened to sour that relationship.

83. Live Nation's campaign to squash competition with TEG took place at the highest levels. In 2021, Live Nation's CEO complained to Oak View Group's co-founder that TEG was "[f]ull on competitors." Oak View Group, in turn, conveyed to Silver Lake that Live Nation was "not happy." Live Nation's CEO then escalated his complaints to Silver Lake directly, conveying: "I am all in on [Oak View Group] where the big play lies with venues – why insult me with this investment in ticketing/promotions etc."

84. Later in 2021, after learning that TEG made offers to prominent artists in the United States, Live Nation executives discussed how "[TEG] will be everywhere" and "will hunt big names." After learning that TEG succeeded in securing a prominent artist for a concert at the Los Angeles Coliseum, Live Nation used its exclusive ticketing deal with the venue to frustrate TEG's concert. For this concert, TEG had reached an agreement with StubHub where TEG would sell a certain number of tickets on StubHub's platform. In response, Live Nation, through its subsidiary Ticketmaster, which was the exclusive ticketer for all shows at the venue, "threat[ened] not to honor any of those tickets" and demanded that TEG either "unwind" its deal with StubHub or transfer the

ticketing proceeds to Ticketmaster. A Ticketmaster executive noted, “if TEG [thinks] they can come into [North America] and take whatever they want off our platform we will have a massive problem.” Ultimately, StubHub stopped selling tickets and attempted to work with Ticketmaster to fulfill the tickets that it had already sold. But Ticketmaster failed to fulfill many of those tickets to StubHub’s customers, and hundreds of StubHub’s customers were refused entry to the event.

85. After learning about the TEG concert, Live Nation’s CEO again threatened Silver Lake, TEG, and Oak View Group. As Live Nation’s CEO put it, he “fail[ed] to understand” why Silver Lake “continue[d] to invest in a business that competes with LN/OVG...” Live Nation threatened to pull its support from Oak View Group and instead back an Oak View Group competitor unless TEG stopped competing with Live Nation in the United States:

I can assure you the OVG investment is a much bigger win then T[EG] LN declared to back OVG vs other developers or going solo and it’s been a huge win for both sides– we have over 20 global arenas in development that neither could do without the other ... do you really want LN backing [AEG’s venue development and management company]...? Seems like a dumb trade off??

86. The co-founder of Oak View Group, who refused to allow TEG to promote any of his large roster of artist clients,¹¹ thereafter informed Live Nation that he was going to demand that Silver Lake sell TEG. Live Nation’s CEO replied, “Love ya.”

87. TEG soon stopped competing for concert promotions in the United States. Silver Lake now seems “intent on dumping teg” and has asked, through the founder of Oak View Group, whether Live Nation would be interested in purchasing TEG.

C. Using “carrots” and “sticks,” Live Nation locks venues into exclusive, long-term ticketing agreements with Ticketmaster that shut out competition.

88. Live Nation puts a “choice” to venues: use Ticketmaster and potentially receive a significant payment for long-term exclusivity or use another ticketer and risk

¹¹ Oak View’s co-founder also owns a large artist management company, Full Stop Management.

losing access to the vast array of Live Nation assets, including lucrative concerts.

Sometimes Live Nation is bold and communicates this threat directly. Other times, the expression of the threat may be implicit, but the meaning is self-evident. And in some circumstances, Live Nation deploys its extensive network of intermediaries to communicate this “choice.” Sometimes, the “choice” does not have to be communicated at all. It is well understood across the live concert industry, as a result of Live Nation’s historical conduct and exactly as Live Nation intended, that choosing ticketers other than Ticketmaster carries enormous risk and financial pain.

89. Live Nation’s reputation and history of retaliation are so well known in the industry that Live Nation does not have to (although it still does) explicitly threaten individual venues. Instead, its threats have become more public and generalized. As Live Nation’s CEO told the industry in 2019, Live Nation’s concert promotions business decides to host concerts “where we make the most economics,” which usually means venues where Ticketmaster holds the primary ticketing contract. Venues considering primary ticketing options understand all too well the risks of switching to another ticketer, and some even model the loss they would suffer if they switched and lost access to some of Live Nation’s concerts. The threat of steering shows away from venues allows Live Nation to exercise its monopoly power to get better promotions deals and impose Ticketmaster on venues.

90. Live Nation has a number of punitive tools it can use to retaliate against venues, even without making good on the catastrophic threat of pulling or moving concerts completely. In addition to reducing the number of concerts it places at a venue, Live Nation has the power to move shows to less desirable and less lucrative dates, curtail promotional efforts, and force venues to disable secondary ticketing on non-Ticketmaster platforms (potentially making unsure fans less likely to commit to tickets in the first place and frustrating fans who do buy tickets but change plans).

91. These kinds of threats and punishments are not just how Live Nation acquired its outsized power in every corner of this industry. In fact, Live Nation has continued to use this playbook in recent years. For example, in 2021, Live Nation threatened retaliation against a venue that had decided to switch from Ticketmaster to SeatGeek for primary ticketing. That venue had decided to switch, in part, because SeatGeek offered to share a greater percentage of the fees associated with secondary ticketing.

92. Upon learning about the potential switch, a senior Live Nation executive texted a not-so-subtle warning to the venue's CEO: "Apparently seatgeek are telling [nearby venue] and others that they have a contract deal with you guys already?? Anyways should think about bigger relationship with LN not just who is writing a bigger sponsorship check 😊." A few days later, Live Nation's CEO emailed the venue's owner that Live Nation "will be very concerned that seatgeek a secondary provider will be selling our LN artist tickets when not authorized by the artist."

93. Once the venue switched to SeatGeek, Live Nation followed through on its threats, re-routing concerts to other venues. Live Nation's promotions business also demanded that the venue disable secondary ticketing on SeatGeek's platform for all Live Nation-promoted concerts, depriving the venue and SeatGeek of secondary fee revenue.

94. Live Nation eventually relented and allowed the venue to enable secondary ticket sales—but only after (a) the venue agreed to split its share of secondary fee revenue (sourced through SeatGeek) with Live Nation, and (b) SeatGeek agreed to change its ticket-buying interface to make it conform, in some respects, to Ticketmaster's without regard to whether that was what fans or the venue preferred. In particular, Live Nation demanded that SeatGeek change the way it distinguished primary and secondary tickets (to make it more like Ticketmaster) and limit the use of its fan-friendly tool called

“DealScore.” Given all of Live Nation’s complaints, which it directed to the venue, it is unsurprising that within about a year, that venue returned to Ticketmaster.

95. The knowledge and awareness in the industry—that Live Nation will route shows away from venues that do not choose Ticketmaster—is so widespread that other intermediaries deliver threats and warnings to venues for Live Nation’s benefit. For example, Oak View Group, Live Nation’s self-described “hammer,” has made such threats to at least one venue. And at least one other venue has been warned by a rival CEO that Live Nation would move shows away from the venue if it selected SeatGeek for primary ticketing services.

96. Even Live Nation’s biggest competitors fear losing concerts if they do not use Ticketmaster. Live Nation’s principal competitor, AEG, has an approximately 30% ownership stake in Anschutz Spectacor Management (“ASM Global”), a venue management company that manages more than 30 arenas in the United States. ASM Global resulted from a 2019 merger between AEG Facilities and Spectacor Management Group (“SMG”). Before the merger, SMG’s legacy venues had used Ticketmaster as their exclusive primary ticketer, and AEG Facilities’ legacy venues had used AXS as their exclusive primary ticketer. Through its minority interest in ASM Global, AEG advocated for AXS to serve as the exclusive primary ticketer for the ASM Global venues AEG now partially owned. But ASM Global’s majority shareholder Onex worried that Live Nation would retaliate by withholding shows from ASM Global venues if ASM Global entirely switched away from using Ticketmaster.

97. To avoid losing access to concerts at ASM Global venues by “alienating” Live Nation, AEG was forced to accept that Ticketmaster would remain the dominant provider at ASM Global venues despite AEG’s partial ownership of ASM Global and AEG’s ability to provide an alternative primary ticketer, AXS. AEG agreed Ticketmaster

would remain the default primary ticketer for most ASM Global venues, with AEG reserving the right to use AXS for events promoted by AEG.

98. These threats—whether direct or indirect, explicit or implicit—coupled with Live Nation’s multi-pronged strategy of long-term exclusive agreements, a history of retaliation, and other exclusionary conduct—means neither venues nor artists are free to choose ticketers based on their own assessment of price, quality, or value. They are not free to choose a ticketer based on the best technology, or most favorable contract terms, or simply what works best for them or—importantly—what works best for the fans that fill venues to see their favorite artists. Instead, venues, artists, fans, rivals, and others throughout the live concert industry must navigate an ecosystem created by Live Nation, defined by its dominance in promotions *and* ticketing, together with its extensive network of venues (especially amphitheaters), and limited by Live Nation’s restrictions and restraints.

D. Ticketmaster’s long-term exclusive agreements with venues are designed to lock up share and lock out competition, which forecloses a substantial share of primary ticketing markets.

99. Ticketmaster’s long-term, exclusive agreements with venues are a key tool to protect Live Nation’s stranglehold on the live concert industry, and on primary ticketing in particular. These agreements make Ticketmaster the sole provider of primary ticketing services for all or nearly all events held at a venue for multiple years, sometimes as long as 14 years.

100. Ticketmaster’s exclusive agreements cover more than 75% of concert ticket sales at major concert venues, foreclosing a substantial share of the primary ticketing market from rival ticketers. In 2022 alone, for example, Ticketmaster signed several lengthy deals with major concert venues.

101. Ticketmaster is quite clear about why it focuses on these deals: they are, in Ticketmaster’s own words, a “[h]edge against significant improvements by the

competition or even a new competitor” because the “client is under contract for longer and not able to leave [Ticketmaster] or price the competition’s offer into our new deal for an extended time.” In other words, even if a rival ticketer were to offer a better price, a better product, or simply a better ticketing experience, a Ticketmaster-exclusive venue would not be able to choose the rival for a long time, often a decade.

102. Before its long-term exclusive agreements expire, Ticketmaster also works defensively to deny rivals the opportunity to compete at all, by, for example “[m]itigat[ing] competitor growth.” Ticketmaster often renews or extends these ticketing agreements before they expire, thus preventing rivals like SeatGeek and AXS from being able to bid at all. This not only eliminates the chance Ticketmaster will lose the contract but also mitigates competitive pressure on Ticketmaster to improve the terms of the contract. As one internal Ticketmaster presentation from 2021 recognized: “When We Compete with [SeatGeek] on an Open Bid, We Can Lose . . . GM [Gross Margin]/Ticket.” To prevent competition, Ticketmaster analyzed top sports leagues and venues to identify “key clients to renew early and ensure continued concert revenue and block SeatGeek.”

103. To ensure their existing locked-in venues agree to early renewals and thereby block competition from a rival for the contract, Ticketmaster used COVID-19 as an opportunity to extend the terms of its existing long-term venue ticketing agreements by one year. After one venue resisted, telling Ticketmaster that it disagreed and intended to sign with a rival, Ticketmaster’s counsel wrote: “Any effort by [the venue] to switch ticketing service providers before [the extension date] would be a breach of contract, and any announced intention to do so would be an anticipatory breach.” In a conversation between that venue’s CEO and Live Nation executives, Live Nation’s CFO indicated Live Nation would “drop” the contractual dispute if the venue agreed to enter into a new ticketing contract with Ticketmaster, but not if the venue went with a rival.

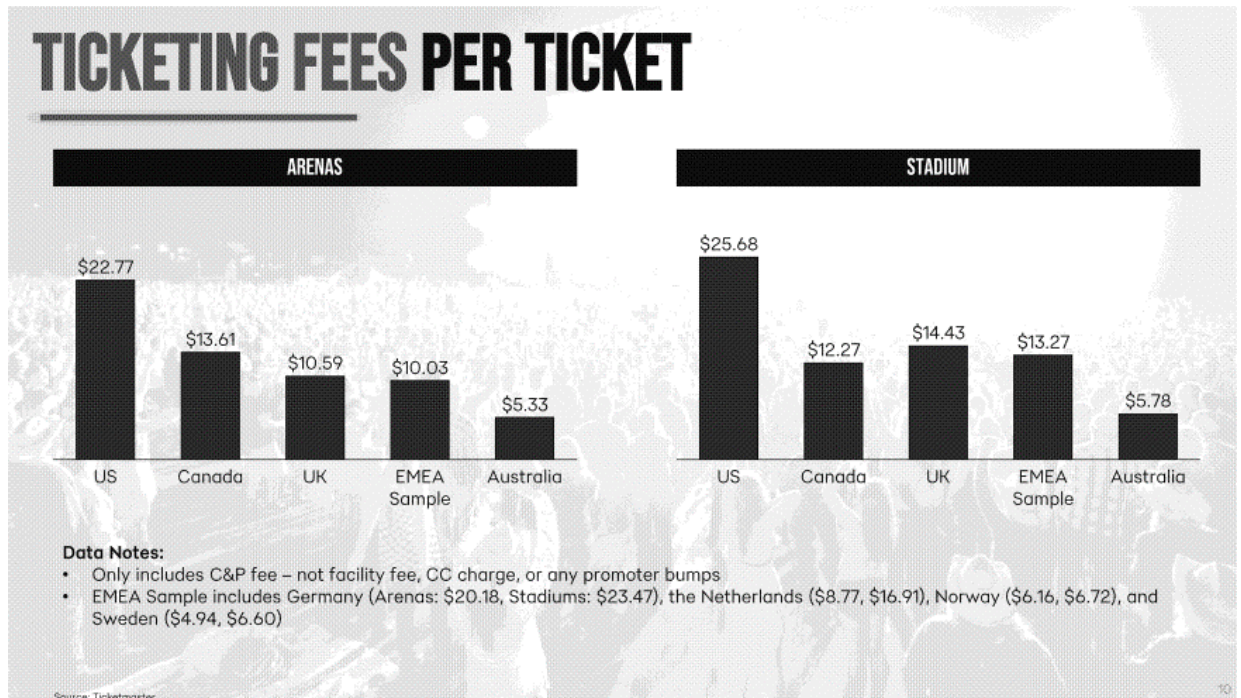
104. Ticketmaster's renewal strategy not only blocks potential rivals but also creates friction—legal costs and otherwise—to ensure venues do not even try to pursue a competitive bidding process. These tactics have worked: Ticketmaster has publicly touted its “incredible high renewal rate,” which, historically, is virtually 100%.

105. These strategies are part of a deliberate and defensive series of actions and decisions designed to lock up venues, lock out competitors, and hold the industry hostage from innovation and evolution. For example, Ticketmaster considered the pros and cons of “opening” venues in the United States, that is, eliminating its exclusivity to permit multiple primary ticketers to service a venue or a particular concert. It recognized that fans could benefit from open venues because it would be “easy to find & purchase tickets anywhere (e.g., [StubHub, SeatGeek], Groupon)” and fans could find “competitively priced tickets across various touch points.” Venues too could benefit, because having multiple ticketers would enable venues to “limit risk of unsold inventory, ‘pack the house,’” “maximize revenue among primary inventory (reduce resale),” “limit bad PR from resale arbitrage attributed to sell-outs,” and “reach new audiences/better know their fans.” When venues have proposed non-exclusive ticketing contracts, Ticketmaster has almost invariably rejected the request, even outside the live concerts space. For example, after one NHL team requested a non-exclusive ticketing deal, a Ticketmaster executive forwarded that request internally, stating his reaction, “Protect our Exclusivity for primary of course.” That Ticketmaster contract remains exclusive.

106. And even though Live Nation agreed to limited non-exclusivity for AEG-promoted shows at certain ASM Global venues as part of its recent contract negotiation—to dislodge its largest ticketing rival (AEG's AXS) from the very venues that its largest promotions rival (AEG) partially owns—one Ticketmaster executive stated internally: “[i]t's not something we would do for another client.” If even AEG must acquiesce to Live Nation's demands that Ticketmaster exclusively ticket every show at

AEG’s own affiliated venues—save those shows promoted by AEG—no other major concert venue owner stands a chance. And when other clients—none of which owns a sizable ticketer or promoter—*have* asked for a similar arrangement, Ticketmaster has “shot it down as a non-starter.”

107. While the industry and fans would benefit from “opening,” Ticketmaster and its parent company, Live Nation—as the incumbent monopolists—would not. As one Ticketmaster executive has recognized: “Open is WAY more attractive as a competitor strategy, not as an incumbent.” For Ticketmaster, the success of exclusivity combined with Ticketmaster’s already high market share in the United States are fool-proof ways to maintain its empire, the benefits of which are reflected in Ticketmaster’s bottom line. Primary ticketing fees are far higher in the United States than in other countries around the world:



108. Ticketmaster’s exclusive agreements also inhibit the growth of more specialized ticketing services and different business models. For example, Ticketmaster’s exclusivity provisions deny most artists the ability to sell tickets directly to their most passionate fans and “fan clubs” through pre-sale windows. Since third parties often

charge less than Ticketmaster, when selling to fan clubs through non-Ticketmaster ticketing systems, artists are better able to control ticketing fees. Through fan clubs or other alternative ticket distribution methods, artists can also offer tickets alongside other experiences and opportunities that can improve the concert experience or increase value for fans. Alternative distribution methods can also provide artists greater control over how, when, and to whom tickets are made available. Ticketmaster previously allowed tickets to be sold through third parties to fan clubs in accordance with its Fan Club Policy. But after acquiring one such third-party provider of tickets to fan clubs in 2018, Ticketmaster has used its exclusive ticketing contracts with venues to curtail artists' ability to use third-party providers for fan club sales—at the expense of artists' choice and their relationships with fans.

109. Ticketmaster further uses its extensive network of long-term exclusive ticketing contracts to raise the costs of rival ticketers and further heighten barriers to entry. For example, in the areas where despite Ticketmaster's best efforts, competitors still persist, Ticketmaster deploys its vast power and network to protect its monopoly. One example of this is Ticketmaster's encrypted mobile ticket program, SafeTix. Ticketmaster has added SafeTix to its suite of products and services in a manner that protects its position in primary ticketing, expands its position in secondary ticketing, and undercuts the ability of rival ticketers to compete in either aspect of ticketing.

110. Pursuant to this program, Ticketmaster replaced the static barcodes on PDF—or other types of electronic tickets—with a constantly refreshing and encrypted barcode. Ticketmaster's SafeTix marketed this change as reducing the risk of ticket fraud from stolen or illegal counterfeit tickets. But there were less restrictive ways to reduce fraud. Ticketmaster's own documents show that a primary motivation behind its push for a non-transferable digital ticket was to make it more difficult for a fan who wishes to buy or sell a SafeTix-encrypted ticket through a secondary platform to use a rival platform

like StubHub or SeatGeek. One document from a Ticketmaster executive meeting in 2014, for example, describes the “non-transferrable digital ticket” as “a game-changer.” Another document from 2017 describes the rotating barcode as a “product enhancement[] for market share” and an opportunity to “REDUCE TM’S ECONOMIC RISK.”

111. Further, SafeTix introduces uncertainty as to when, or even whether, that ticket can even be transferred. If a ticketholder wants to sell or otherwise transfer a SafeTix-encrypted ticket, both the ticketholder and the purchaser must create Ticketmaster accounts (thereby providing Ticketmaster with their data), download the Ticketmaster app, and wait for Ticketmaster to determine when or whether the transfer can be completed. By reducing the incentives to enter secondary ticketing altogether, SafeTix not only reduces competition from existing rivals but also disincentivizes prospective innovators from considering secondary ticketing as a viable foothold for entering primary ticketing.

112. In addition to inserting Ticketmaster as an intermediary into secondary ticket transfers and transactions, SafeTix has also fortified Live Nation’s data advantages over its rivals. According to internal documents, SafeTix was expected to grow the “size/value of the TM database,” already by far the largest of any ticketer, by as much as 30 to 40%. As Live Nation’s CEO put it, “[o]ne of the advantages we’ve launched under the transfer strategy is we now not only know the person that bought the ticket, but we’re going to know those three people that you are taking to the show, which we have not known historically.” Live Nation can monetize this unique trove of data in its various businesses to both increase its bottom line and further entrench its positions across the live entertainment industry.

E. Live Nation restricts access to its venues unless Live Nation is paid to be the promoter.

113. Live Nation’s control over a significant number of concert venues not only facilitates maintenance of Ticketmaster’s monopoly in ticketing but also serves to limit

artists' options and exclude rival promoters. Live Nation has a longstanding policy going back more than a decade of preventing artists who prefer and choose third-party promoters from using its venues. In other words, if an artist wants to use a Live Nation venue as part of a tour, he or she almost always must contract with Live Nation as the tour's concert promoter.

114. Live Nation's policy of restricting the use of its venues is particularly problematic for artists seeking to tour in large amphitheaters where Live Nation enjoys monopoly power. These artists—many of whom have well-established, dedicated fan bases but have not yet matured their fan base to play larger stadiums—are effectively forced to hire Live Nation as their promoter or risk being locked out of dozens of desirable Live Nation-controlled large amphitheaters in the United States. Live Nation's amphitheater portfolio includes at least 40 of the top 50, and more than 60 of the top 100 amphitheaters in the United States. No other entity owns more than a handful of amphitheaters in either set. This network of large amphitheaters has allowed Live Nation to attain a greater than 70% market share in large amphitheater promotions and become by far the largest promoter of national amphitheater tours. Put differently, it is nearly impossible for an artist to create a tour that includes stops at amphitheaters without Live Nation. As one Live Nation executive explained, "if [artists] want to do an extensive amphitheater tour with a lot of shows, they would typically be coming to us for that, and they do."

115. Live Nation senior executives know the company has restricted the use of its amphitheaters and other venues for years and often make the choice to sacrifice additional profits the company could be earning as a venue owner by opening its venues to non-Live Nation promoted shows that are available to play at those venues. A 2018 internal Live Nation analysis found that its top 10 amphitheaters are "dark," or without shows, "on nearly 50% of their Saturdays in the summer," the highest performing day of

the week during the primary performance season. Relatedly, a 2022 analysis found that Live Nation's top 15 amphitheaters are, on average, dark on eight Saturdays between June and September.

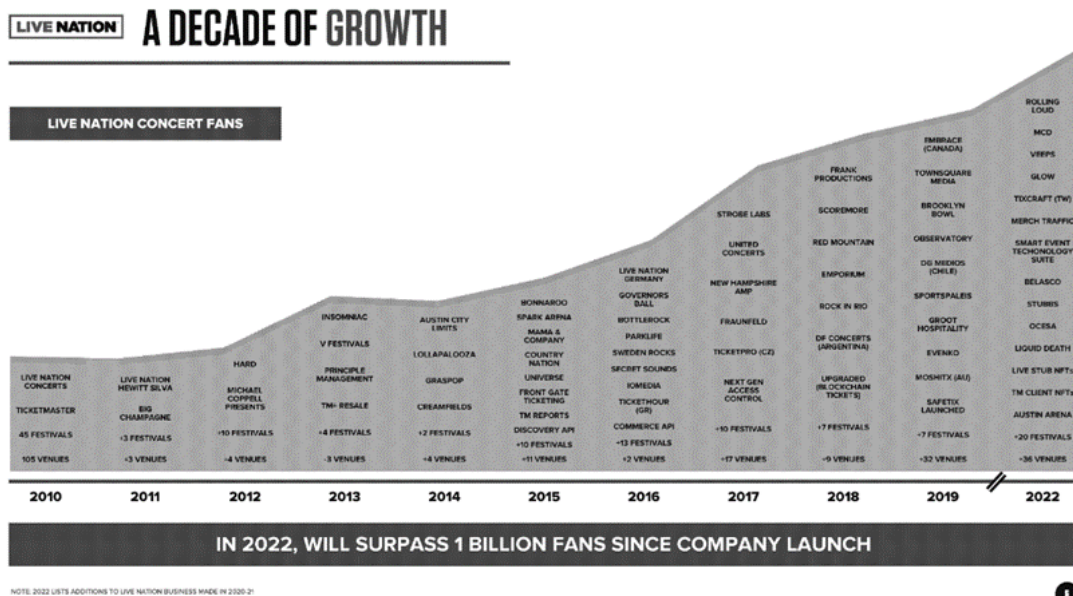
116. Live Nation also recognizes its amphitheater portfolio gives it control over artists pursuing an amphitheater tour. For example, a senior Live Nation executive directed his employees not to increase guaranteed payments offered to artists they know are looking for "True Amp Tours." This is because Live Nation recognizes these artists almost certainly will need to play several shows at Live Nation's stable of top amphitheaters, and to do so, they will need to sign with Live Nation as their promoter: "we know [artists] are likely playing amphitheaters and we are going to get those in most cases." Because many artists sign with Live Nation to promote their entire tour—both amphitheater and non-amphitheater shows alike—Live Nation's restrictive amphitheater policies help the company extend its reach to promoting artists in other venues as well. Further, because relationships are so important in the promotions business, once Live Nation uses its exclusionary amphitheater policy to lock in emerging artists early in their careers, they are able to keep some of those artists as they graduate to higher capacity venues, such as arenas and stadiums.

F. Live Nation strategically acquires promoters, venues, and festivals to eliminate rivals, expand its network, and grow its "moat."

117. To protect and expand its positions across the live entertainment industry, Live Nation has pursued a strategy of acquiring nascent threats and neutralizing rivals. This strategy has included acquiring promoters, amphitheaters, festivals, other venues, and even small ticketers, as well as entering into long-term exclusive booking contracts with many venues. Although many of these rivals were relatively small at the time of their acquisitions, Live Nation's internal documents show that the company viewed them as some of its "biggest" threats. This is unsurprising given the lack of sizeable, scaled, national competitors in the markets in which Live Nation operates. Live Nation's conduct

has thwarted growth of its rivals and disincentivized investment that might have led to entry. Nonetheless, Live Nation viewed many of these acquisitions of competitors on the “edge” as necessary to protect its “moat” around the live concert ecosystem.

118. In its own words: “Live Nation is a company founded on acquisition. At its inception, Live Nation began rolling up the regional world of promoters and venues and has not stopped since.” Over the past decade, Live Nation has acquired dozens of companies across the industry to expand its reach and entrench its positions. Live Nation presentations like the one below describe Live Nation’s “Decade of Growth” and acquisitions:



119. Live Nation has recognized that one of its “Biggest Competitor Threats” is smaller and regional independent promoters that have the ability to “com[e] in from the edges creating events, opening venues, and purchasing artist inventory.” To address this disruptive potential, Live Nation pursued an aggressive plan to acquire or co-opt key independent promoters, even when the economics of a particular deal did not make sense for its promotions business. Live Nation personnel justified the counterintuitive economics for these transactions by looking at the long-term benefits: reducing

competition for artists, including by “keeping the [artist] guarantees down” and stopping competitors from “driving the price up” for artists.

120. Live Nation’s acquisitions have, over time, constrained artists’ choice of promoters. This is especially true for nationwide tours and has the effect of further increasing venues’ dependence on Live Nation for content. As a major venue in New York City recognized, Live Nation has made significant acquisitions of top independent promoters over the past decade, eliminating most mid-tier promoters and leaving primarily small, concert promotion companies with little market share.

121. Below are some specific examples of Live Nation’s acquisition strategy in practice.

122. **United Concerts.** In 2017, Live Nation acquired United Concerts, a promoter and venue owner in Utah, whose venues included the most popular large amphitheater in the state. Live Nation acquired United Concerts in part to eliminate a potential competitive promotions threat and to starve a competing primary ticketer of customers.

123. Before Live Nation bought United Concerts, many venues in Utah, including United Concerts’ venues, used a regional ticketing company called SmithsTix.¹² Internally, Live Nation noted that SmithsTix had taken Ticketmaster’s “last client in Utah” and left a “barren landscape[.]” for Ticketmaster there. Live Nation chose not to acquire SmithsTix directly because doing so would “require us to go to the DOJ [to notify them as required under the 2010 consent decree that it planned to acquire a primary ticketing company] and that’s something we wouldn’t necessarily want to do.” Instead, Live Nation went bigger while sidestepping the notification requirements of the consent decree: it acquired United Concerts and its venues, and *then* converted those

¹² The prior owner of United Concerts also owned DATATIXS, a regional ticketing company that operated under the SmithsTix brand. SmithsTix provided ticketing services to more than 40 venues throughout Utah, including the arena that the home of the Utah Jazz.

venues to Ticketmaster. Left “with only a few small clients,” SmithsTix ultimately went out of business.

124. **AC Entertainment.** In 2016, Live Nation acquired a controlling stake in AC Entertainment—a regional independent promoter in the Southeast and one of Live Nation’s internally designated “Biggest Competitor Threats.” AC Entertainment promoted over 1,000 shows a year, including arena and amphitheater shows. AC Entertainment also controlled the venue booking decisions at 14 historic theaters and clubs throughout Tennessee and the Carolinas and promoted major music festivals, including Bonnaroo.

125. Live Nation pursued the acquisition even though it had doubts about the standalone economics of the deal. Live Nation’s Chief Strategy Officer explained to Live Nation executives: “The numbers are not super exciting and this feels like more of a defensive move to (I) Keep [rival] AEG out of the region especially creating situation where [a well-known artist manager] can play both sides in Nashville.” Live Nation’s Chief Strategy Officer also recognized that the acquisition helped “grow[] our moat in the [Nashville] market,” while another internal document touted the benefit of “lower competition in the Region and specifically in Nashville.”

126. **Frank Productions and National Shows 2.** In 2018, Live Nation acquired yet another “Biggest Competitor Threat” in rival promoter, Frank Productions. Frank Productions owned four theaters and clubs in Wisconsin—one of which competed with a Live Nation-operated venue. When its owners looked to transition the business to new ownership as they stepped back, Live Nation jumped at the opportunity to take another edge competitor off the board, and out of the hands of any other potential buyer.

127. Live Nation used this acquisition, in part, to convert Frank Productions’ venues to Ticketmaster. Frank Productions previously selected other primary ticketing service providers over Ticketmaster because it had “a difficult time wrapping their head

around why they would do business with a company [Live Nation/Ticketmaster] who will be in direct competition with them in their home market.” In a presentation to its Board of Directors, Live Nation executives explained: “[c]urrent ticketing arrangements for certain venues with Ticketfly and Etix set to expire within 2 years” and that, after the acquisition, “[Ticketmaster] to become exclusive ticketing provider for all live events booked or promoted following the expiration of current agreements.” Recognizing that Frank Productions venues’ ticketing contracts were set to expire not long after the acquisition, Live Nation acquired the company and then flipped the venues to exclusive Ticketmaster contracts.

128. Live Nation also acquired Frank Productions’ subsidiary, National Shows 2—yet another firm listed as a “Competitor Threat.” National Shows 2, which promoted over 350 shows per year in the United States, was one of a small number of competitors to Live Nation in the Nashville region after Live Nation bought AC Entertainment, the acquisition described *infra* ¶ 122, in 2016.

129. **Red Mountain Entertainment.** In 2018, Live Nation acquired Red Mountain Entertainment, a regional promoter that promoted shows in Alabama and Mississippi, including several music festivals throughout the Southeast. At the time of the acquisition, Red Mountain also operated and/or exclusively booked concerts at Wharf Amphitheater in Orange Beach Alabama, Brandon Amphitheater in Brandon, Mississippi, and Tuscaloosa Amphitheater in Tuscaloosa, Alabama. Red Mountain had been on Live Nation’s radar since at least 2016 when a Live Nation executive indicated it had an “active plan to mitigate further expansion” by Red Mountain because Live Nation “[c]an’t get complacent and let small guys encroach from the edges.” Live Nation recognized that Red Mountain’s control of the Tuscaloosa Amphitheater was driving up compensation to artists, and so it wanted control of the Tuscaloosa Amphitheater to “keep[] the guarantees down” to artists.

130. As Red Mountain grew, Live Nation unleashed what it called a “velvet hammer” by warning that it would cut off “the content flow on artist[s]” to Red Mountain venues if Red Mountain continued to compete as a promoter. A Live Nation executive described the message he communicated to Red Mountain: “Either we are together or we are competitors. Seemed to work, as they had 3 venues, 2 festivals and another venue coming online in [20]18, and wanted the content flow on artists where we had touring rights to in the U.S. Velvet Hammer.” Red Mountain ultimately agreed to sell its business to Live Nation.

131. **313 Presents (“313”).** In 2018, Live Nation co-opted a Detroit-based competitor, 313, by entering into a multi-faceted non-compete agreement. Prior to the agreement, Live Nation recognized 313 predecessor organizations, Palace Sports and Olympia Entertainment, as “competitors” since they “make direct offers to artists.” As such, Live Nation and the co-founder of Oak View Group concocted a “scheme” to “put [Olympia] out of the promoting side.” Under the agreement, Live Nation agreed not to compete in the development, operation, or ownership of venues in the Detroit market, while 313 promised “not [to] bid against Live Nation” for artist talent. 313 recognized that “absent all parties coming together, we would be forced into a competition that would only benefit artists.”

132. Live Nation and 313 also agreed on other terms. For example, they agreed: (1) to pool certain revenues across aspects of the Detroit market; (2) Live Nation would serve as the exclusive promoter for all three amphitheaters controlled by 313, which are the three largest amphitheaters in the Detroit market; (3) 313 would provide Live Nation the opportunity to co-promote any shows purchased by 313 for Little Caesars Arena or Comerica Park in Detroit; and (4) that Live Nation will not build, develop, own, or operate any music or comedy venue in the Detroit market.

133. The agreement worked to suppress competition to the benefit of both parties. 313 Presents saw reduced talent costs and avoided competition from an expanding venue operator. Live Nation, meanwhile, disarmed another promotions competitor, secured exclusive deals at three amphitheaters, and locked-up several venues with Ticketmaster for years to come. Today, 313 controls several of the most popular concert venues in the Detroit live music hub.

134. **ScoreMore Shows.** ScoreMore Shows was a regional promoter in Texas that Live Nation identified as a “Competitor Threat.” Around 2017, Live Nation agreed with ScoreMore not to compete to sign artists in Dallas and to pool their collective revenues to co-promote artists. After that agreement was in place, in 2018, Live Nation acquired a majority stake in ScoreMore Shows. Internal Live Nation documents celebrated that ScoreMore and Live Nation were “no longer competing” or “driving the price up” for booking artists. Live Nation replaced rivalrous competition with cooperation. As the CEO of ScoreMore Shows stated to Live Nation:

[Y]ou are forgetting that **in pooling these revenues it also meant that we were no longer competing. We weren’t driving the price up, either.** We haven’t been sending offers or telling agents anything but “yes, that’s good, we work with LN, we will copro[mote] there.” [S]o if we were on our own (without the pool), sending our own offers, putting in indie rooms, driving the price up ... do you think the [contribution margin] would be the same? [W]ould you still think we don’t provide the value?

135. For Live Nation, the value of no longer competing with ScoreMore meant that it could book more shows while paying less to artists. Live Nation’s CEO wrote to ScoreMore’s CEO, “I agree that measurement is what you book and what you stand down for overall win. . . .”

136. **Logjam Presents.** In 2023, Live Nation acquired a majority stake in Logjam Presents, the leading promoter and venue operator in Montana. Prior to the acquisition, the Logjam Presents venues used a competing primary ticketing service provider. As with previous acquisitions, Live Nation switched Logjam venues from the

competing primary ticketing service provider to Ticketmaster once its ticketing agreement expired.

137. At the same time Live Nation was acquiring the businesses identified above, Live Nation was also building a “top tier festival portfolio through acquisitions.” Live Nation recognized that the “Proliferation of Festivals” was one of its “Biggest Competitor Threats” because these outdoor shows threatened to “cannibaliz[e] high margin amp shows.” In executing this strategy, and to help protect its power and position in amphitheaters, Live Nation acquired several popular and widely attended festivals, including, Austin City Limits, Lollapalooza, Electric Daisy Carnival, Bottlerock, Mountain Jam, Shaky Knees, Houston Free Press Summer, Governor’s Ball, and others.

138. Beyond its outright acquisition of venues, some of which are described above, Live Nation has entered into long-term exclusive booking contracts to augment its control of venues, particularly large amphitheaters. In recent years, Live Nation has entered into long-term exclusive booking agreements with more than a dozen large amphitheaters and long-term leases with several additional amphitheaters as well. While the specific terms vary from agreement to agreement, these exclusive booking agreements generally provide Live Nation the exclusive right to control which artists may use the venue, cementing Live Nation’s ability to reward artists it promotes while locking out artists promoted by third-party competitors. Some agreements also provide Live Nation with some degree of control over other aspects of the venue’s operations such as concessions and ticketing.

V. Anticompetitive Effects and Competitive Harm

139. Live Nation has engaged in individual anticompetitive acts that have themselves harmed competition. But those individual acts have also had the desired effect of working together in a mutually reinforcing manner to enhance Live Nation’s flywheel, suffocate competition, and inhibit the evolution of the live music industry that

competition could and should usher in. Live Nation (and its subsidiaries like Ticketmaster) has inserted itself into nearly every corner of the live music industry, which inures to the benefit of Live Nation, but comes at a real cost to fans, artists, venues, and to the competitive process more broadly. Live Nation's conduct, taken individually and collectively, has complicated and exploited the relationship between artists and fans for the delivery of live entertainment and increased its bottom line.

140. The anticompetitive effects of Live Nation's distortion of the competitive process cascade through a number of interrelated relevant antitrust markets and fall upon the various entities within those markets. Live Nation's anticompetitive actions allow Live Nation to impose costs and take more for itself, obstruct innovation, impede competitors and nascent threats, and maintain its monopolies and power.

141. Because the competitive process has systematically and intentionally been corrupted, there has been less competition than there otherwise would have been in the live music industry over a variety of dimensions, including, ticketing fees, contractual terms, output, quality, and innovation across the United States, including in every Plaintiff State.

142. Due to Live Nation's unlawful conduct, fans across the United States, including fans in every Plaintiff State, have paid more in fees that are not negotiable and cannot be comparison shopped because there are no other options. Fans are forced to pay service and convenience fees, Pricemaster and Platinum fees, payment processing fees, handling fees, and facility fees, often with little visibility into how these fees are assessed. The overcharges stemming from these fees are known as the "Ticketmaster Tax," and Live Nation, acting as both a ticketer and promoter, has routinely double dipped into the pockets of venues, fans, and artists, taking an outsized cut of what fans pay for live entertainment. Whether the fee is one technically charged by Ticketmaster or

someone else (e.g., the venue), it is the fans who ultimately pay unlawfully inflated prices for concert tickets.

143. Fans have also been denied access to the benefits that a competitive process would deliver, such as quality, innovation, and more fan-friendly ticketing options. For example, SeatGeek's refundable ticket program, Swaps, offers refundable tickets that can be returned for 100% credit on a future purchase, for any reason, up to 72 hours before the event. Ticketmaster, on the other hand, has a more restrictive refund policy, and fans are typically confined to a complicated ticket insurance process that costs extra and can only be used in limited circumstances. Flexibility is important to fans, and Live Nation's unlawful stranglehold on the primary ticketing market stifles competition and prevents or impedes more fan-friendly options.

144. Lack of competition also restricts opportunities and access for artists, venues, and fans. Live Nation controls nearly every aspect of the live events industry, which results in artists having fewer opportunities to play concerts, and fewer real choices for promoting their concerts, selling tickets to their own shows, and performing at certain venues. Likewise, venues have fewer real choices for obtaining concerts and ticketing services, and many are reluctant to disrupt the status quo due to the financial risk and barriers to entry Live Nation's conduct, as described above, has created, perpetuated, or exacerbated.

145. Live Nation's conduct has harmed fans because they have been left with fewer concerts, have had more limited choices among touring artists, have paid higher ticketing fees, and have experienced a lower-quality ticketing experience than they otherwise would have but for Live Nation's anticompetitive conduct.

146. Defendants' exclusive ticketing arrangements have allowed them to limit venues' and artists' options and impose supra-competitive fees on fans because there are no meaningful alternatives. This lack of competitive pressure has also disincentivized

Defendants from investing in quality and innovation in ticketing. The result is a worse experience for fans than they would have in a competitive marketplace. What fans pay at Ticketmaster-ticketed events therefore does not simply represent the cost of providing ticketing services—it arises from Defendants’ unlawful conduct in the live events industry in each Plaintiff State, harming not only the fans, but also the artists and venues.

147. As a result of Defendants’ unlawful conduct, Plaintiff States and their residents and general economies have suffered damages.

148. Live Nation has used its unlawfully maintained power in promotions, large amphitheaters, and ticketing to siphon an inflated portion of the money flows from the concert ecosystems and impose additional costs through a web of overlapping agreements with other industry participants. For example, Live Nation’s “take rate”—the sum of the various cuts of fees and payments it takes through contracts across the concert industry—as the dominant intermediary is higher than it would be in a marketplace without Live Nation’s anticompetitive scheme. Through interconnected agreements associated with Live Nation’s various roles as ticketer, promoter, artist manager, and venue owner, Live Nation has created a feedback loop that pushes ticketing and ancillary fees higher while allowing Live Nation to be on all sides of numerous transactions and thereby double-dip from the pockets of fans, artists, and venues.

149. Likewise, Live Nation’s role as gatekeeper for the venues it owns or controls, especially large amphitheaters, means that touring artists who intend to play several concerts in large amphitheaters are effectively forced to hire Live Nation, or face reduced compensation and access to fans. Rival promoters are unable to promote artists at many in-demand venues, hampering their ability to compete against Live Nation. And fans attending concerts at Live Nation-controlled amphitheaters get access to fewer shows and see fewer artists than they otherwise would because only Live Nation-promoted artists are allowed to perform there. In many instances, these same fans also

face higher prices for ticketing and ancillary services, because Live Nation, acting as the primary ticketer, promoter, and venue owner, faces little competition in each of these interconnected markets. On the other hand, fans who live near the few remaining amphitheaters owned and booked by third parties may not have access to Live Nation's stable of artists, who are instead routed disproportionately through Live Nation's venues.

150. Live Nation has created and now protects a system that inhibits artists, fans, and venues from making choices that should exist in a free market, whether that is choosing a concert promoter or a primary ticketer. And by locking venues into its business model, Live Nation has also dampened competition that otherwise would push fees down for fans. As a result, market forces that ordinarily would constrain the fees borne by fans are absent.

151. Each aspect of Live Nation's scheme erects barriers for rivals and nascent threats to compete on the merits in the alleged markets with better, lower-priced, or different services. This scheme also cements an industry structure that requires would-be competitors to enter multiple markets simultaneously and at scale to compete effectively, further increasing entry barriers. Without Live Nation's exclusionary conduct, rivals and nascent threats could bring more innovations to the marketplace, develop important scale to improve offerings, further enhance their competitive reputation, increase investments, create disruptive business models, or expand. If those rivals and nascent threats were able to compete on a level playing field, the entire ecosystem, including artists, venues, fans, and others, would realize the many benefits of competition.

152. Based on Live Nation's conduct, venues reasonably fear the disruption, retaliation, and complications of partnering with anyone other than Live Nation lest they lose access to culturally significant and lucrative concerts. That has predictably raised rivals' costs. For example, it has forced at least one ticketing rival to agree to a venue's "make good" or "lost event guarantee" clauses in some of its ticketing contracts if those

venues choose that rival and Live Nation, as predicted, retaliates. These clauses obligate the rival ticketer to compensate its venue customer if Live Nation diverts or pulls concerts in response to a venue choosing a rival ticketer over Ticketmaster. In other words, Live Nation's conduct not only constrains which ticketer venues may choose, but also inhibits and raises costs for rival ticketers who try to compete with Ticketmaster.

153. Competition on the merits would enable more innovation and better products. For example, rivals might bring fan-focused innovations to the marketplace, such as a more streamlined user interface and purchase flow, insightful presentation of ticket inventory, enhanced buying options, or more flexible refund policies. Instead, those would-be rivals face artificial barriers obstructing their ability to gain traction in the marketplace, which in turn dampens incentives to innovate.

154. Live Nation's conduct and power also lessens the competitive pressure to innovate to improve its own products, platforms, and services. Concerns about Ticketmaster's ticketing technology are widespread and have made national news. Facing limited competitive pressure, Ticketmaster has no incentive to invest more into proactively improving its ticketing products, but rather patches holes as problems surface and fans are harmed. Live Nation instead uses the capital it might otherwise spend on technological improvements to sweeten ticketing contracts for venues to keep them locked into long-term exclusive agreements and out of the hands of rivals. During a series of meetings between Ticketmaster's Chief Operating Officer and other Ticketmaster employees, Ticketmaster staff acknowledged in 2021 that Ticketmaster has "historically had [a] duct tape product strategy" and that its assets only "push [the] ball sideways." Rather than concluding that it needed to innovate different products to accommodate its clients' needs, Ticketmaster concluded that it could "'over' pay" venue clients "if needed."

VI. Continuing Violations

155. From at least four years prior to the filing of this Complaint and continuing to the present day, Live Nation has unlawfully maintained its dominance in the primary ticketing industry through a course of exclusionary conduct, causing fans continuing and accumulating harm.

156. From at least four years prior to the filing of this Complaint and continuing to the present day, Live Nation has stifled fee competition and suppressed quality and innovation in the primary ticketing services market by entering into long-term, exclusive contracts. Fans have experienced and continue to experience the effects of this reduced competition when purchasing a primary concert ticket to a show ticketed by Live Nation in a major concert venue.

157. From at least four years prior to the filing of this Complaint and continuing to the present day, Live Nation has used its power in concert promotions to threaten, retaliate against, and otherwise block venues from working with Ticketmaster rivals. Fans have experienced and continue to experience the effects of this reduced competition when purchasing a primary concert ticket to a show ticketed by Ticketmaster in a major concert venue.

158. From at least four years prior to the filing of this Complaint and continuing to the present day, fans throughout the United States have overpaid for primary concert tickets purchased from Ticketmaster.

VII. Relevant Markets and Monopoly Power

159. Courts define a relevant product and geographic market to help identify the lines of commerce and areas of competition impacted by alleged anticompetitive conduct. There can be multiple relevant markets covering the same or similar products and services, and markets need not have precise metes and bounds. A relevant market also may include distinct groups or clusters of customers or sellers, where those

customers or sellers are identifiable and particularly susceptible to anticompetitive conduct by a monopolist or others.

160. Additionally, there may exist within a relevant product market a nested sub-market that itself constitutes a relevant antitrust market. Such a market may be defined based on differences in products or services within the broader market or differences in the competitive conditions faced by various customer groups within the broader market. Where such a submarket exists, it may be helpful to also examine the effects of anticompetitive conduct within these relevant markets, as the effects may be particularly acute or significant. Additionally, there may be related markets adjacent to each other within an industry that offer distinct products and services, potentially to distinct customers, where competitive dynamics within one market impact competition within the other.

161. Live Nation has its tentacles in virtually every aspect of the live entertainment industry. As a result, Live Nation's conduct has harmed artists, venues, and fans through the loss of competition in several relevant antitrust markets related to ticketing and promotions. Practical indicia in the industry, the structure of the industry and behavior of market participants, along with substantial evidence that includes ordinary course documents, economic analysis, and other evidence support the relevant markets identified below:

- *Primary Ticketing Services Markets* – Primary ticketing providers offer a variety of services to two distinct sets of customers: major concert venues and fans. The particular products and services offered to and the competitive conditions faced by these two customer groups are distinct but related.
 - First, with respect to venues, there is a relevant market for the provision of primary ticketing services to major concert venues in the United States (“primary ticketing services market”). This market

includes within it a relevant submarket, which is in and of itself a relevant market, for the provision of primary *concert* ticketing services to major concert venues in the United States (“primary concert ticketing services market”).

- Second, with respect to fans, there is a relevant market for primary concert ticketing offerings to fans at major concert venues in the United States (“fan-facing primary ticketing market”), and there is a relevant market that includes both primary concert ticketing offerings and services that offer resale of concert tickets (“fan-facing ticketing market”).
- *Concert Promotions Services Markets* – Concert promoters similarly offer a variety of services to two distinct sets of customers: major concert venues and artists. The particular products and services offered to and the competitive conditions faced by these two customer groups are distinct but related.
 - First, with respect to venues, there is a relevant market for the provision of concert booking and promotional services to major concert venues in the United States (“venue booking and promotion services”).
 - Second, with respect to artists, there is a relevant market for the provision of promotional services to artists performing in major concert venues in the United States (“artists promotions market”).
- *Artist Use of Large Amphitheaters* – Owners, operators, and exclusive bookers of large amphitheaters offer artists use of large amphitheaters for their shows. The provision of the use of large amphitheaters and ancillary services to artists for large amphitheater tours is a relevant market (“use of amphitheaters market”).

162. Even where Live Nation's anticompetitive conduct appears to affect a single relevant market, its effects on fans, artists, venues, and others directly reverberate across the live entertainment industry. Likewise, due to the anticompetitive scheme's overall effect of maintaining Live Nation's market power and monopolies and the self-reinforcing aspects of Live Nation's flywheel, effects are felt across the ecosystem regardless of the market in which any particular anticompetitive act has the most direct impact.

A. Primary Ticketing Services Markets

163. Primary ticketing providers offer venues and fans a variety of related but distinct services. Primary ticketing services allow a venue to sell, track, and distribute some or all of the tickets for a show. From the fan perspective, primary ticketing services allow fans to purchase tickets for a show when it first goes on sale to the public and provide a bundle of services that handle payment processing and customer service. Often in today's market, contracts between primary ticketing services and venues dictate the terms and conditions on which primary ticketers are able to offer tickets to fans, directly impacting (and often limiting) competition for these services from the fan perspective.

i. Primary Ticketing Services to Major Concert Venues

164. The provision of primary ticketing services to major concert venues is a relevant product market. Primary ticketing services are sold to venues, the customers for these services. Primary ticketers contract with venues to provide an array of services. This array of services includes the initial (or primary) sale and distribution of tickets for events at the operative venue, underlying technology, and various business support functions. Primary ticketers for major concert venues require, among other things, sophisticated software capable of handling complex ticketing arrangements and high-demand on-sales, back-office support functions, and consumer data for marketing. In addition, primary ticketers for major concert venues that also host sporting events often

must provide support for distributing a team's season tickets. The choice of primary ticketer is a key decision for major concert venues because ticketing operations can materially impact the fan experience at, and reputation of, the venue.

165. The venues most directly impacted by Live Nation's scheme are major concert venues. These are venues big enough to host major concerts and able to provide a suitable environment and infrastructure for widely attended concerts, like large arenas and amphitheaters. As a result, major concert venues are popular locations for concerts and generate a substantial portion of their revenue from them. Because primary ticketers individually negotiate with venues over pricing and other terms, primary ticketers take into account venue size and how important concert ticketing is to a given venue when submitting a bid. Because major concert venues are particularly susceptible to the effects of Live Nation's conduct, and can be targeted, they are appropriately considered together in evaluating that conduct. Internal documents indicate that Ticketmaster monitors different categories of venues to inform its business decisions and individual negotiations, including size of venue and importance of concert revenues to the venue.

166. The United States is a relevant geographic market for the provision of primary ticketing services to major concert venues. Major concert venues in the United States require providers of primary ticketing services capable of fulfilling contractual requirements within the United States. Internal Ticketmaster documents support the United States as a relevant geographic market. For example, Live Nation evaluates the business and competitive conditions in segments within the United States separately from Canada.

167. There are no reasonable substitutes for primary ticketing services to major concert venues, nor is arbitrage reasonably possible. Given the significant investment and technology required to build and maintain a primary ticketing service, self-supply is not a reasonable substitute for most major concert venues. Additionally, secondary ticketing

services are not reasonable substitutes. *First*, the intended purpose of secondary ticketing services is different than for primary ticketing services. Whereas primary ticketing services are meant to facilitate and run ticket sales on a venue's behalf, secondary ticketing services are meant to facilitate ticket purchasers' resale of their ticket(s). *Second*, ticketholders and fans—not venues—are ticketers' typical customers on the secondary ticketing platform. *Third*, the platforms for primary and secondary ticketing services are functionally very different. Internal Ticketmaster documents recognize these kinds of differences by, for example, analyzing the performance and competitive conditions of primary ticketing separately from secondary ticketing.

168. For these and other reasons, a monopolist in primary ticketing services to major concert venues in the United States would be able to maintain prices above competitive levels and/or maintain quality below the level that would prevail in a competitive market.

169. Live Nation—through Ticketmaster—has a durable monopoly in primary ticketing services for major concert venues in the United States. For example, in 2022, Ticketmaster accounted for at least 70% of the total face value associated with all tickets sold at large arenas and amphitheaters. An internal Live Nation document indicates Ticketmaster is the primary ticketer for about 80% of the U.S. arenas that host NBA or NHL teams; no other rival ticketed more than 14%.

170. Live Nation's monopoly power in primary ticketing for major concert venues in the United States also is demonstrated by its ability to control prices and/or exclude competition. For example, in the United States, where Ticketmaster has a higher market share relative to other markets, Ticketmaster is able to charge higher prices and impose higher fees not tied to higher costs. In addition, Live Nation has the ability to exclude competition. Some examples of its power and scheme are described above, such

as successfully threatening and retaliating against venues that consider a rival primary ticketer and imposing various other restrictive contractual terms.

171. Live Nation's primary ticketing services monopoly for major concert venues in the United States is also protected by significant barriers to entry and expansion. Successfully building primary ticketing capabilities requires substantial investment and access to scale. Live Nation touts its enormous scale as an advantage. Live Nation's scale and its flywheel exacerbate the barriers to entry and expansion in primary ticketing. Live Nation uses its monopoly power in concert promotions to foreclose competition in primary ticketing and erects additional barriers to entry, which prevent ticketers who are not vertically integrated from competing on a level playing field. Live Nation's agreements and exclusionary conduct act as further barriers to entry because they impede rivals' ability and incentives to compete.

172. Within this market exists a narrower relevant product market for the provision of primary ticketing services for concerts and comedy events ("concerts")¹³ to major concert venues. There are some unique attributes to providing primary ticketing services for *concerts* to major concert venues such that there are no reasonable substitutes, nor is arbitrage possible. For example, some primary ticketing features are particularly important for concerts, including the ability to handle complex on-sale processes, surge traffic, and specific types of marketing initiatives. In addition, financial arrangements contracting, and fees charged to fans for primary ticketing services can differ for concerts as compared to other event types like sports. This is due, at least in part, to how lucrative hosting concerts can be for major concert venues. Thus, viable competitive alternatives for primary ticketing services for concerts at major concert venues can be, and are, different than for other live events. Internal Live Nation

¹³ Live music concerts and comedy shows (as well as musical artists and comedians) have competitive similarities in terms of tour planning, on-sale events, and venue suitability. Ordinary course evidence suggests that concerts and comedy events are assessed and treated similarly as a matter of industry practice.

documents analyze concert ticketing separately from ticketing for other events and identify venues for which concert revenues are particularly important.

173. Live Nation—through Ticketmaster—has a durable monopoly in primary concert ticketing services for major concert venues in the United States. For example, Ticketmaster accounts for at least 80% of the total face value associated with all concert tickets sold at major concert venues.

174. For the same reasons as stated above, there are substantial barriers to entry and expansion within this narrower market. A monopolist in primary concert ticketing services at major concert venues in the United States would be able to maintain prices above competitive levels and/or maintain quality below the level that would prevail in a competitive market.

ii. Primary Concert Ticketing Offerings to Fans at Major Concert Venues

175. The provision of primary concert ticketing offerings to fans at major concert venues is a relevant product market. Fans rely upon primary concert ticketing offerings to purchase tickets to concerts. Primary ticketers typically provide an online interface to purchase tickets to a concert during an initial on-sale and continue to offer tickets for sale until the show is sold out. In addition to facilitating the purchase of tickets, primary concert ticketing offerings typically also provide customer service to fans, employ mechanisms to detect and prevent fraudulent purchases, store credit card information, keep track of fan purchases, and provide fans other related services. Primary concert ticketing offerings to fans at major concert venues require, among other things, sophisticated software capable of handling complex ticketing arrangements and high-demand on-sales and databases. Currently in the United States, except in rare cases, only a single primary ticketing service is offered to fans to purchase tickets to a given concert, and typically, only one primary ticketing service is offered to fans to purchase tickets during all on-sales for a given venue.

176. Resale services offer a different service: the resale of previously purchased tickets. Thus, in order for a ticket to be available for resale on a secondary ticketing marketplace, the ticket must have already been purchased from a primary ticketing offering, with the purchaser having already paid the fees associated with the primary ticketing offering. Accordingly, the fees (and often ticket prices) associated with resale marketplaces are not closely related to the fees associated with primary ticketing offerings, because primary ticketing fees are baked into the price of tickets being resold on these marketplaces.

177. Likewise, other means of obtaining tickets during an initial on-sale are limited and not available to all fans. Ticketmaster makes available a limited number of tickets to ticket brokers but charges fees for the initial transfer of tickets to these brokers before those tickets can be resold to fans. Ticketmaster also allows for the limited ticket sales to artist fan clubs in some circumstances, but such ticket sales are limited in number and not all fans are eligible to purchase tickets through these channels. As a result, they do not represent reasonably close substitutes for most fans today, although they could in the future but for Ticketmaster's anticompetitive conduct.

178. In addition, fans may not view primary and resale tickets as close substitutes due to a perception that a primary ticket purchase is more “secure” or “guaranteed” as compared to a resale purchase.

179. Internal documents indicate that Live Nation tracks its share of primary concert ticketing separately from its share of resale ticketing and identifies a distinct set of competitors in each segment. Live Nation also monitors its share of concert ticketing separate from its share of ticketing for other types of shows.

180. The United States is a relevant geographic market for primary concert ticketing offerings for fans. Fans seeking to attend shows in the United States must use primary concert ticketing services that offer tickets for those shows. Internal Live Nation

documents support the United States as a relevant geographic market. For example, Live Nation evaluates the business and competitive conditions in segments within the United States separately from Canada.

181. For these and other reasons, and consistent with industry information, a monopolist in primary concert ticketing offerings to fans at major concert venues in the United States would be able to maintain prices above competitive levels and/or maintain quality below the level that would prevail in a competitive market.

182. Live Nation—through Ticketmaster—has a durable monopoly in primary concert ticketing offerings to fans at major concert venues in the United States. For example, in 2022 Ticketmaster accounted for at least 80% of the total face value associated with all concert tickets sold at major concert venues.

183. Ticketmaster's monopoly power in primary concert ticketing offerings to fans at major concert venues in the United States is further demonstrated by its ability to control prices and/or exclude competition. In the United States, where Live Nation maintains a high market share in arenas and amphitheaters through its exclusive contracts and owned and operated venues, Ticketmaster has much higher fees relative to other countries notwithstanding comparable costs. In addition, Live Nation has the ability to exclude competition by insisting that venues utilize only Ticketmaster for all shows and for all tickets sold for a given show.

184. Live Nation's monopoly in primary concert ticketing offering to fans is also protected by significant barriers to entry and expansion. To successfully build primary concert ticketing capabilities requires substantial investment and access to scale. Live Nation touts its enormous scale as an advantage. Live Nation's scale and its flywheel exacerbate the barriers to entry and expansion in primary ticketing. Live Nation uses its market power in concert promotions to foreclose competition for primary ticketing service for fans, while also erecting additional barriers to entry that prevent, by

preventing ticketers who are not vertically integrated from competing on a level playing field. Live Nation's agreements and exclusionary conduct act as further barriers to entry because they impede rivals' ability and incentives to compete.

185. Although the provision of primary concert ticketing services to fans is a relevant product market, in the alternative, there is also a broader relevant product market that includes both primary concert ticketing offerings and services that provide resale for concert tickets to fans at major concert venues. For the reasons above, primary concert ticketing offerings to fans offer distinct services from resale service providers, and resale marketplaces necessarily rely upon an initial sale of a ticket via a primary concert ticketing service (inclusive of the primary ticketing fees) in order for the resale marketplace to exist. Nonetheless, a fan looking to purchase a concert ticket may be able to purchase such a ticket from a primary ticketing offering or resale service provider. To the extent the two markets are combined into a larger market, internal documents show that Live Nation has substantial market power or monopoly power in this broader market as well.

186. The United States is a relevant geographic market for concert ticketing offerings and resale services for fans. Fans seeking to attend concerts in the United States must use ticketing services that offer tickets for those shows. Internal Live Nation documents support the United States as a relevant geographic market. For example, Live Nation evaluates the business and competitive conditions in segments within the United States separately from Canada.

187. For these and other reasons, and consistent with industry information, a monopolist in a combined market of primary concert ticketing offerings and services that provide resale of concert tickets to fans for shows in the United States would be able to maintain prices above competitive levels and/or maintain quality below the level that would prevail in a competitive market.

188. Live Nation—through Ticketmaster—has a monopoly in this market. For example, in 2022, Ticketmaster accounted for more than 70% of the total transactions associated with all tickets sold or resold for concerts at major concert venues in the United States. Transaction volume is an economically relevant measure of power in this market. Importantly, these numbers capture only transactions handled principally by Ticketmaster. But, as discussed above, because of Ticketmaster’s use of technology like SafeTix, Ticketmaster necessitates its involvement in the resale of tickets that take place entirely on rivals’ secondary ticketing platforms. In doing so, Ticketmaster is able to exert some degree of control over these transactions as well as obtain valuable fan data related to ticket transfers. As a result, Ticketmaster’s share understates its competitive significance in this market.

189. Ticketmaster’s monopoly power in this market also is demonstrated by its ability to control prices and/or exclude competition. For example, Ticketmaster is able to charge higher prices in areas where its power is greatest (notwithstanding comparable costs), as evidenced by the much higher fees charged in the United States, where Ticketmaster has a high market share, relative to elsewhere where its shares are much lower. In addition, Live Nation has the ability to exclude competition. Some examples of its power and scheme are described above, such as successfully threatening and retaliating against venues that consider a rival primary ticketers and imposing various other restrictive contractual terms.

190. Live Nation’s monopoly over primary concert ticketing offerings and services that provide resale of concert tickets is also protected by significant barriers to entry and expansion. To successfully build primary ticketing capabilities requires substantial investment and access to scale. Live Nation touts its enormous scale as an advantage. Live Nation’s scale and its flywheel exacerbate the barriers to entry and expansion in primary ticketing. Live Nation uses its market power in concert promotions

to foreclose competition to become a primary ticketing offering for fans and erects additional barriers to entry, by preventing ticketers who are not vertically integrated from competing on a level playing field. Additionally, Live Nation has taken steps to impede resale providers from efficiently facilitating the resale of tickets, including by hindering the transfer of tickets originally sold by Ticketmaster. Live Nation's agreements and exclusionary conduct act as a further barrier to entry because they impede rivals' ability and incentives to compete.

B. Concert Promotions Services Markets

191. Concert promoters offer a variety of related products and services to two distinct sets of customers: major concert venues and artists. For major concert venues, promoters arrange for, book, and market shows with artists to fill available dates at the venues. These services can take the form of booking one-off performances of an artist or long-term booking agreements where the promoter promises to bring multiple artists to a venue over a period of time. For artists, concert promoters work to plan, finance, and market an artist's show or—as is more often the case—a tour of multiple shows. In this way, although concert promoters are responsible for bringing together an artist and venue to perform a show, the particular form and nature of services they offer venues and artists differ considerably.

i. Concert Booking and Promotion Services to Major Concert Venues

192. The provision of concert booking and promotion services to major concert venues is a relevant antitrust product market. In general, promoters arrange and coordinate artist performances at venues and help to promote those shows to the public once they are booked. Promoters have significant influence over which venues an artist chooses to play. Typically, venues enter into individualized agreements with promoters (either on a show-by-show or long-term basis), which dictate the payments between venues and promoters in exchange for the performance(s). Concert booking and

promotion services are essential to major concert venues because they help ensure the venues receive a steady stream of concert content.

193. The venues most directly impacted by Live Nation's scheme are major concert venues. As discussed above, major concert venues have unique characteristics that make it appropriate to include them in this product market. In particular, major concert venues rely on live entertainment for a significant portion of their revenues and thus are unlikely to forego promotion services. Revenue from live entertainment is important to offset substantial fixed costs at these venues, and more events allow venues to allocate those costs across a greater number of shows.

194. There are no reasonable substitutes for the purchase of concert booking and promotion services for major concert venues. Booking and promotional services for non-concert events at major concert venues are not adequate substitutes because the venues' average revenue per show from concerts is often higher than from non-concert events. Neither self-promotion nor self-supply is a significant constraint because most venues will be unable to incentivize a sufficient number of artists to choose to perform at their venue without the support of a promoter. Most venues cannot successfully promote concerts at scale because they lack the necessary expertise and relationships and are unwilling to assume the financial risk of a show selling poorly. Industry participants, including Live Nation and venues, recognize that providing concert promotions is a unique business and separately analyze the business and competitive conditions.

195. The relevant geographic market for the provision of concert booking and promotion services to major concert venues is no broader than the United States, and there may also be smaller, regional relevant geographic markets. When procuring booking and promotion services, major concert venues in the United States require providers that can service their requirements in the United States. Further, many artists who perform at major concert venues do so as a part of regional or national tours that

include venues across the United States. Internal Live Nation documents also support the United States as a relevant geographic market. For example, Live Nation considers the United States to be a distinct reporting segment and separately evaluates the business and competitive conditions in the United States.

196. For these and other reasons, a monopolist in the provision of concert booking and promotion services to major concert venues in the United States would be able to maintain prices above competitive levels and/or maintain quality below the level that would prevail in a competitive market.

197. Live Nation has monopoly power in the provision of concert booking and promotion services to major concert venues in the United States. For example, Live Nation as a promoter accounts for around 60% of the total face value associated with all primary tickets sold at major concert venues and more than 70% of the total face value associated with large amphitheater shows in the United States. Total face value is an economically relevant measure of power in this market. As another point of reference, Live Nation is reported to have promoted 22 of the top 30 Billboard “boxscores” in 2023. Internal Live Nation documents indicate that Live Nation-promoted events accounted for approximately 60% of gross revenues for arenas in the United States in 2019, and 70% of all amphitheater shows in the United States, as of 2022.

198. Live Nation’s monopoly power in concert booking and promotion services for major concert venues in the United States is also demonstrated by its ability to control prices and exclude competition. For example, as described above, Live Nation extracts supracompetitive payments from venues, including large promoter rebates, and otherwise imposes onerous, restrictive contractual terms on venues in exchange for supplying them with content. In addition, Live Nation has the ability to exclude competition in concert promotions through, for example, exclusivity agreements with venues. Some examples of

its power and scheme are described above, including using its power to stop rivals or nascent threats from competition in concert promotions.

199. Live Nation's power over concert booking and promotion services is protected by barriers to entry and expansion. Promotion contracts with artists, the key input in this market, requires capital, expertise, connections, data, and a demonstrated level of success in the industry. There are also indirect network effects that sustain high barriers to entry in concert promotions. Venues naturally prefer to work with a promoter who is successful in promoting many popular artists, and artists naturally prefer to work with a promoter who is successful in promoting many high-demand shows at popular venues. As described above, in addition to Live Nation's scheme, Live Nation's self-described flywheel and scale-related factors enhance substantial barriers for entry and expansion in this market as well.

ii. Promotion Services to Artists

200. The provision of promotion services to artists performing in major concert venues is also a relevant product market. Artists seek to contract with promoters for their help in arranging individual concerts and tours. Typically, artists enter into contracts with a promoter for a single show, multiple shows, including a tour. Promoters work with artists, and their managers and/or agents, to help the artist choose the venue(s) where they will play, work with venues on behalf of the artist to arrange aspects of the show(s), and then ultimately promote each show in local areas where the artist will perform. Promoters take on the financial risk associated with a show or tour, and in exchange they are compensated with a portion of the revenue generated by successful shows. For artists seeking to perform in major concert venues, promoters are an essential component to ensuring the show or tour is successful.

201. Artists who seek to perform all or parts of their tour in large amphitheaters are uniquely impacted by Live Nation's anticompetitive conduct. Because of Live

Nation's control over a vast network of large amphitheaters and its policy to only work with artists that it promotes, artists seeking to perform a tour in large amphitheaters are denied the ability to work with the promoter of their choice if they want to play a Live Nation-owned or controlled venue. These artists are forced either to work with Live Nation or forgo an amphitheater tour altogether.

202. There are no reasonable substitutes for promotion services for artists seeking to perform in major concert venues. Artist performances in major concert venues are complicated events whose success requires significant industry experience and relationships with different vendors. Self-promotion is not a reasonable substitute for artists because they generally lack the expertise, relationships, and financial resources to promote a show or tour on their own at major concert venues.

203. The relevant geographic market for the artist promotions market is no broader than the United States, and there may also be smaller, regional relevant geographic markets as well. When procuring promotion services for performances in major concert venues in the United States, artists require promoters who can service their requirements in the United States. Internal Live Nation documents also support the United States as a relevant geographic market. For example, Live Nation considers the United States to be a distinct reporting segment and evaluates the business and competitive conditions in the United States separately.

204. For these and other reasons, and consistent with industry information, a monopolist in the artist promotions market in the United States would be able to maintain prices above competitive levels and/or maintain quality below the level that would prevail in a competitive market.

205. Live Nation currently has monopoly power in the market for the provision of promotion services to artists performing in major concert venues in the United States. Live Nation's policy of blocking third-party promoted artists from using its

amphitheaters has enabled the company to grow its share in the artists promotions market, above and beyond what it would have been able to achieve through fair competition. Industry participants, including venue owners, recognize Live Nation's dominance in this market. As one prior venue manager explained, "If you don't do a deal with these guys, you're going to lose shows." Live Nation as a promoter accounts for around 60% of the total face value associated with all primary tickets sold at major concert venues and more than 70% of the total face value associated with large amphitheater shows in the United States.

206. Live Nation's power over the artist promotion services market is protected by barriers to entry and expansion.

C. Artist Use of Large Amphitheaters

207. The provision of the use of large amphitheaters and ancillary services to musicians and comedians ("artists") for large amphitheater tours is also a relevant product market. "Large" amphitheaters (also known as "non-boutique amphitheaters") are recognized as a distinct type of venue in Live Nation's ordinary course documents and regular reporting and by industry participants. Large amphitheaters have unique characteristics—including capacity, sight lines, acoustics, seating, and staging—that differentiate them both from smaller amphitheaters and other venues. These unique characteristics make large amphitheaters attractive to both artists and fans in the summer months when most touring takes place, and as a result, there are artists who seek to perform several shows or even entire tours at large amphitheaters in given year. They also are attractive to artists who are not yet able to—or no longer able to—fill a larger venue, like an arena, but have outgrown smaller clubs and theaters. In a similar vein, industry participants, including Live Nation and venues, recognize that large amphitheater concerts constitute a unique business and separately analyze the business and competitive conditions. Large amphitheaters provide artists the use of their venue

plus related services, such as staging and lighting, and in exchange, the artist pays rent and performs a show that enables the venue to collect additional revenue from fans, including from food, beverage and parking.

208. Artists either work directly with their agent, or through their chosen promoter, to communicate with venues about availability and ultimately choose the amphitheaters where they will perform. When promoters reach out to venues to inquire about availability and pricing, they do so on behalf of a particular artist. Similarly, when promoters contract with amphitheaters owned and/or operated by a third party, they typically do so for a specific artist on a particular day. Put another way, when promoters communicate and contract directly with venues, they are acting on behalf of their artist clients. Those artists are the customers for the provision of use of large amphitheaters who ultimately decide where, when, and under what terms they will perform. The fact that promoters enter into contracts for access to amphitheaters on behalf of specific artist clients does not change the reality that it is ultimately artists who utilize the amphitheaters.

209. The artists most impacted by Live Nation's anticompetitive conduct are those interested in performing a tour of large amphitheaters in a particular year. This includes artists seeking to perform exclusively at large amphitheaters as well as artists seeking to construct a tour that includes both a significant number of shows at large amphitheaters as well as shows at other venues. As a practical matter, artists seeking to perform a tour of large amphitheaters typically do not contract directly with individual venues, as artists work with promoters who take on the financial risk of shows or entire tours, arrange shows on their behalf, and promote their shows to their fans.

210. Artists seeking to perform a tour of large amphitheaters will not view a tour that excludes large amphitheaters as a reasonable substitute. As described above, large amphitheaters have unique characteristics that distinguish them from other venues,

and artists seeking a tour of large amphitheatres will generally not consider a tour wholly excluding large amphitheatres as a reasonable alternative. Industry participants, including Live Nation, recognize that there are artists with a specific interest in touring large amphitheatres.

211. The relevant geographic market for the use of large amphitheatres market is no broader than the United States, and there may also be smaller, regional relevant geographic markets. Artists seeking to do a large amphitheater tour often do so as part of regional or national tours across the United States. Internal Live Nation documents also support the United States as a relevant geographic market. For example, Live Nation considers the United States to be a distinct reporting segment and evaluates the business and competitive conditions in the United States separately.

212. For these and other reasons, a monopolist who controls the use of large amphitheatres in the United States would be able to maintain prices above competitive levels and/or maintain quality below the level that would prevail in a competitive market.

213. Live Nation has monopoly power in the use of large amphitheatres market. Live Nation owns, operates, or exclusively books concerts in more than 55 large amphitheatres in the United States. Live Nation's controlled venues account for at least 65% of the total number of primary tickets and face value associated with all concert tickets sold at large amphitheatres. These measures are economically relevant measures of power in this market. Internal documents from 2022 indicate that Live Nation promoted events account for approximately 70% of all amphitheater shows in the United States.

214. Live Nation's monopoly power in the use of large amphitheatres market is protected by barriers to entry and expansion. Entering this market requires significant time, capital and expertise to either build a new amphitheater or sign a contract with an existing amphitheater to operate it. Building a new large amphitheater is particularly

burdensome and uncertain, as it requires a potential new entrant to identify a specific location for the facility, acquire the land, secure the necessary permitting, and contract with the many vendors necessary to put on successful shows. Large amphitheaters also require access to artists to ensure financial viability. Because Live Nation routes the artists it promotes to its own existing network of amphitheaters, that makes it more difficult for a new amphitheater to attract the talent necessary to be financially viable.

VII. Jurisdiction, Venue, and Commerce

215. The United States brings this action against Live Nation and Ticketmaster pursuant to Section 4 of the Sherman Act, 15 U.S.C. § 4, to prevent and restrain Defendants' violations of Section 1 and Section 2 of the Sherman Act, 15 U.S.C. §§ 1-2.

216. The Attorneys General of the Plaintiff States, as the chief legal officers of their respective states, bring this action under their respective and independent statutory, common law, and equitable powers, and in their quasi-sovereign capacities, to prevent anticompetitive conduct that harms competition and the economies of the Plaintiff States and the economic welfare of consumers in and from the Plaintiff States. Plaintiff States have quasi-sovereign interests in protecting consumers—from economic harm resulting from illegal anticompetitive conduct and in ensuring their economies are not suppressed by unjustified restraints of trade.

217. The Attorneys General assert these claims based on their independent authority to bring this action pursuant to Sections 4c and 16 of the Clayton Act, 15 U.S.C. §§ 15c and 26, and common law, to prevent and restrain Live Nation's violations of Section 1 and Section 2 of the Sherman Act, 15 U.S.C. §§ 1-2. State attorneys general are specifically authorized to bring suits to obtain treble damages on behalf of natural persons pursuant to 15 U.S.C. § 15c and to secure injunctive relief pursuant to 15 U.S.C. § 26, for violations of the Sherman Act.

218. This Court has subject matter jurisdiction over this action under Section 4 of the Sherman Act, 15 U.S.C. § 4, Sections 4c and 16 of the Clayton Act, 15 U.S.C. §§ 15c and 26, and 28 U.S.C. §§ 1331, 1337(a), and 1345(d), and has supplemental jurisdiction under 28 U.S.C. § 1367(a).

219. The Court has personal jurisdiction over the Defendants, and venue is proper in this District under Section 12 of the Clayton Act, 15 U.S.C. § 22, and under 28 U.S.C. § 1391, because all Defendants transact business and are found within this District.

220. Defendant Live Nation is a Delaware corporation with its principal place of business at 9348 Civic Center Drive, Beverly Hills, CA 90210, and an office at 430 W. 15th Street, New York, NY 10011. Defendant Ticketmaster is a Virginia limited liability company with its principal place of business at 9348 Civic Center Drive, Beverly Hills, CA 90210. Ticketmaster operates from offices in various locations, including at 430 W. 15th Street, New York, NY 10011.

221. Each Defendant engages in, and its activities substantially affect, interstate trade and commerce. Each Defendant provides a range of products and services that are marketed, distributed, and offered to consumers throughout the United States, in the Plaintiff States, across state lines, and internationally. Defendants' actions and course of conduct are ongoing and are likely to continue or recur, including through other practices with the same purpose or effect.

222. Defendants' conduct had and continues to have substantial interstate and intrastate effects because major concert venues and artists within each Plaintiff State have been coerced by Live Nation's long-term, exclusive contracts and monopoly power. As a result, fans residing in each Plaintiff State have been forced to continue paying supracompetitive fees for concert tickets, which, in the absence of Live Nation's

anticompetitive scheme, would have been reduced as a result of competition from other primary ticketing providers and promoters.

VIII. Antitrust Injury

223. As a direct and proximate result of the unlawful conduct alleged above, consumers in the Plaintiff States were not and are not able to purchase tickets to live events at prices determined by free and open competition, and consequently have been injured in their property in that, *inter alia*, they have paid more and continue to pay more for fees relating to tickets to live events than they would have paid in a free and open competitive market. The Plaintiff States cannot quantify at this time the precise amount of monetary harm which their consumers have sustained, but allege that such harm is substantial. A precise determination of this amount will require discovery from the books and records of the Defendants and third parties. As a direct and proximate result of the unlawful conduct alleged above, the general economies of the Plaintiff States have sustained injury, and are threatened with further injury to their property unless the Defendants are enjoined from their unlawful conduct.

IX. Violations Alleged

First Claim for Relief: Monopolization of Primary Ticketing Services Markets in Violation of Sherman Act § 2

224. Plaintiffs incorporate the allegations of Paragraphs 1 through 223 above.

225. Live Nation has monopolized several relevant markets related to primary ticketing services in the United States. These include the provision of primary ticketing services to major concert venues, the provision of primary concert ticketing services to major concert venues, and the provision of primary concert ticketing offerings to fans at major concert venues (even if combined with services that offer resale of concert tickets).

226. Each constitutes a relevant antitrust market, and Live Nation has monopoly power in each market.

227. Live Nation has unlawfully maintained its monopoly in each market through a course of exclusionary conduct, including:

- Directly threatening venues that Live Nation will divert live music shows to other venues if they do not sign with Ticketmaster;
- Indirectly threatening venues that Live Nation will divert live music shows to other venues if they do not sign with Ticketmaster by, for example, co-opting business partner Oak View Group into warning venues that they will lose Live Nation content if they contract with a ticketer other than Ticketmaster;
- Retaliating against venues that contract with rival ticketers by:
 - Diverting concerts on Live Nation-promoted tours to other venues;
 - Disabling or delaying the sale of secondary tickets through the rival ticketer's platform;
 - Refusing to publicize shows hosted by a venue that uses a competing ticketer;
 - Diverting content away from venues ticketed by companies other than Ticketmaster, making it risky for any venue to contract with a rival ticketer; and
 - Lodging complaints against rival ticketers when Live Nation promotes a show at a venue where Ticketmaster is not the primary ticketer;
- Foreclosing rival ticketing companies from the market by:
 - Imposing long-term exclusive contracts covering a significant proportion of tickets sold;
 - Engaging in strategic purchases of rival promoters and venues to enhance its market power in content and to convert ticketing to Ticketmaster, further foreclosing the primary ticketing market; and

- Deterring entry and expansion by rivals into primary ticketing by using its monopoly to expand its control over secondary ticketing, which previously had been an entry point for primary ticketing.

228. Although each of these acts is anticompetitive when considered alongside Live Nation's associated conduct, each act occurs in concert with and against the backdrop of allegations and facts outlined throughout this Complaint. These acts have synergistic anticompetitive effects that have harmed competition and the competitive process.

229. Live Nation's exclusionary conduct has foreclosed a substantial share of each of these markets.

230. Live Nation's anticompetitive acts have had harmful effects on competition and consumers.

231. Live Nation's exclusionary conduct lacks a non-pretextual procompetitive justification that offsets the harm caused by Live Nation's anticompetitive and unlawful conduct.

232. Live Nation's anticompetitive and exclusionary practices violate Section 2 of the Sherman Act, 15 U.S.C. § 2.

***Second Claim for Relief: Unlawful Exclusive Dealing
in Violation of Sherman Act § 1***

233. Plaintiffs incorporate the allegations of Paragraphs 1 through 223 above.

234. The provision of primary ticketing services to major concert venues in the United States is a relevant antitrust market, and the provision of primary concert ticketing services to major concert venues in the United States is a relevant antitrust market.

235. Ticketmaster's long-term exclusive agreements to provide primary ticketing services to major concert venues in the United States unreasonably restrain competition, in violation of Section 1 of the Sherman Act, 15 U.S.C. § 1.

236. These contracts exclude all competitors, are terminable only for cause, and have terms ranging from three to 14 years.

237. Ticketmaster's long-term exclusive primary ticketing contracts restrict the access of Ticketmaster's competitors to the only significant channel of distribution for primary ticketing services to major concert venues.

238. Through its long-term exclusive primary ticketing contracts, Ticketmaster has foreclosed a substantial share of the market for the provision of primary ticketing services to major concert venues in the United States.

239. Live Nation's anticompetitive acts have had harmful effects on fans of major concerts, the venues that host them, and competition for primary ticketing.

240. Live Nation's exclusionary conduct lacks a non-pretextual procompetitive justification that offsets the harm caused by Live Nation's anticompetitive and unlawful conduct.

Third Claim for Relief: Unlawful Tying Arrangement Concerning the Use of Large Amphitheaters and Artist Promotions Markets in Violation of Sherman Act § 1

241. Plaintiffs incorporate the allegations of Paragraphs 1 through 223 above.

242. The provision of the use of large amphitheaters and ancillary services to artists for large amphitheater tours in the United States is a relevant antitrust market, and Live Nation has monopoly power in that market.

243. The provision of promotion services to artists performing in major concert venues in the United States is a relevant market, and Live Nation has market power in that market.

244. The provision of the use of large amphitheaters to artists and the provision of promotion services to artists are separate services sold to artists. The services are provided in different markets, with distinct demand for each, and they are treated by industry participants as separate products. There are some industry participants, such as

third-party operated amphitheatres, that only offer access to amphitheatres, and there are promoters who only offer artists promotion services. Live Nation has unlawfully required artists seeking to use its large amphitheatres for shows as part of a tour to also purchase promotion services from Live Nation.

245. The purpose and effect of this tying policy is to prevent artists from choosing a promoter on the merits and instead force artists who wish to play in Live Nation amphitheatres to contract with the company for promotions services.

246. This anticompetitive conduct has significantly foreclosed competition in promotion services to artists. Artists who would otherwise choose rival promoters on the merits of those promoters must refrain from doing so to maintain use of Live Nation's amphitheatres on their tours.

247. This conduct lacks a non-pretextual procompetitive justification that offsets the harm caused by Live Nation's anticompetitive and unlawful conduct.

248. Live Nation's anticompetitive and exclusionary practices violate Section 1 of the Sherman Act, 15 U.S.C. § 1.

Fourth Claim for Relief: Monopolization of the Market for the Use of Large Amphitheatres in Violation of Sherman Act § 2

249. Plaintiffs incorporate the allegations of Paragraphs 1 through 223 above.

250. The provision of the use of large amphitheatres and ancillary services to artists for large amphitheater tours in the United States is a relevant antitrust market, and Live Nation has monopoly power in that market.

251. Live Nation has unlawfully maintained its monopoly in this market through a course of anticompetitive exclusionary conduct, including:

- Entering into exclusive booking arrangements with venues, enabling Live Nation to extend its control of this market beyond the significant share it controls through its owned, operated, and leased amphitheatres;

- Acquiring control over several amphitheatres, enabling Live Nation to extend its control of this market through its portfolio of owned and operated amphitheatres;
- Acquiring several competing promotion companies that either owned amphitheatres or had exclusive booking contracts with amphitheatres; and
- Acquiring numerous large festivals, further reducing the ability of artists on large amphitheater tours to seek alternatives to Live Nation. These exclusionary acts have harmed artists, rival promoters, and fans.

252. Although each of these acts is anticompetitive when considered alongside Live Nation's associated conduct, each act occurs in concert with and against the backdrop of allegations and facts outlined throughout this Complaint. These acts have synergistic anticompetitive effects that have harmed competition and the competitive process.

253. Live Nation's exclusionary conduct has foreclosed a substantial share of the market.

254. Live Nation's anticompetitive acts have had harmful effects on competition and consumers.

255. Live Nation's conduct lacks any procompetitive benefits or justification that offsets the significant anticompetitive harm that flows from the exclusionary conduct.

256. Live Nation's anticompetitive and exclusionary practices violate Section 2 of the Sherman Act, 15 U.S.C. § 2.

***Fifth Claim for Relief: Monopolization of the Markets for Concert Promotion Services
in Violation of Sherman Act § 2***

257. Plaintiffs incorporate the allegations of Paragraphs 1 through 223 above.

258. The provision of concert booking and promotion services to major concert venues and the provision of promotion services to artists performing in major concert venues in the United States are related, relevant antitrust markets, and Live Nation has monopoly power in each market.

259. Live Nation has unlawfully maintained its monopoly in each market through a course of exclusionary conduct described herein, including:

- Engaging in strategic purchases of rival promoters (actual or potential) and venues to enhance and entrench its monopoly power;
- Tying artists' use of Live Nation owned, controlled and exclusively-booked large amphitheaters to their purchase of promotional services from Live Nation;
- Deterring entry and expansion by rivals by threatening potential rivals and their investors; and
- Imposing restrictive terms in contracts with major concert venues that undermine and foreclose competition from actual and potential rival promoters.

260. Although each of these acts is anticompetitive when considered alongside Live Nation's associated conduct, each act occurs in concert with and against the backdrop of allegations and facts outlined throughout this Complaint. These acts have synergistic anticompetitive effects that have harmed competition and the competitive process.

261. Live Nation's exclusionary conduct has foreclosed a substantial share of each market.

262. Live Nation's anticompetitive acts have had harmful effects on competition and consumers.

263. Live Nation's exclusionary conduct lacks a non-pretextual procompetitive justification that offsets the harm caused by Live Nation's anticompetitive and unlawful conduct.

264. Live Nation's anticompetitive and exclusionary practices violate Section 2 of the Sherman Act, 15 U.S.C. § 2.

Sixth Claim for Relief: Violation of Arizona Law

265. The State of Arizona incorporates the allegations of Paragraphs 1 through 264 above.

266. In addition to violating federal law, Defendants' acts as alleged herein also constitute violations of Arizona's Uniform State Antitrust Act, Arizona Revised Statutes ("A.R.S.") § 44-1401 *et seq.*, as follows:

a. Live Nation, as described in Paragraphs 224 through 232, has unlawfully established, maintained, and used its monopoly power in several markets, which constitutes a violation of A.R.S. § 44-1403. These markets include the provision of primary ticketing services to major concert venues, the provision of primary concert ticketing services to major concert venues, and the provision of primary concert ticketing to fans at major concert venues.

b. Ticketmaster's long-term exclusive agreements to provide primary ticketing services to major concert venues, as described in Paragraphs 233 through 240, are contracts, combinations, or conspiracies between two or more persons that restrain or monopolize trade, which constitutes a violation of A.R.S. § 44-1402.

c. Live Nation, as described in Paragraphs 241 through 248, has required artists to purchase substantial promotional services from Live Nation in order for artists to use its large amphitheaters for shows as part of a tour, which constitutes an unlawful tying arrangement in violation of A.R.S. § 44-1402.

d. Live Nation, as described in Paragraphs 249 through 256, has unlawfully established, maintained, and used its monopoly power in the market for the provision of the use of large amphitheaters and ancillary services to artists on large-amphitheater tours, which constitutes a violation of A.R.S. § 44-1403.

e. Live Nation, as described in Paragraphs 257 through 264, has unlawfully established, maintained, and used its monopoly power in the markets for the provision of concert booking and promotion services to major concert venues and the provision of promotion services to artists performing in major concert venues, which constitutes a violation of A.R.S. § 44-1403.

267. Defendants committed these violations while selling tickets, promoting events, and operating venues within the State of Arizona. These violations ultimately harm fans, venues, promoters, and artists across Arizona by increasing costs and prices, and reducing choice, innovation, and quality.

268. In addition to its federal law remedies, the State of Arizona seeks all remedies available under A.R.S. § 44-1407, including, without limitation, the following:

a. Injunctive relief, other equitable relief (including but not limited to disgorgement), fees and costs, and other relief as this Court deems just and equitable pursuant to A.R.S. § 44-1407;

b. Civil penalties pursuant to A.R.S. § 44-1407 which provides that: “The court may assess for the benefit of the state a civil penalty of not more than one hundred fifty thousand dollars for each violation of this article”; and

269. Other remedies as the Court may deem appropriate under the facts and circumstances of this case.

Seventh Claim for Relief: Violation of Arkansas Law

270. Plaintiff State of Arkansas incorporates the allegations of Paragraphs 1 through 264 above.

271. Plaintiff State of Arkansas brings this action in its sovereign capacity pursuant to Ark. Code Ann. § 4-75-212(a) and Ark. Code Ann. § 4-75-315(a) and its *parens patriae* capacity pursuant to Ark. Code Ann. § 4-75-212(b) and Ark. Code Ann. § 4-75-315(b).

272. Defendants' acts as alleged herein constitute an unlawful monopoly in violation of Ark. Code Ann. §§ 4-75-301–302.

273. Defendants' acts as alleged herein further violate Arkansas's prohibition of secret rebates or privileges tending to destroy competition. Unfair Practices Act, Ark. Code Ann. § 4-75-208.

274. Plaintiff State of Arkansas is entitled to and seeks all remedies available at law or in equity, including, without limitation, the following:

- a. A declaratory judgment, pursuant to Ark. Code Ann. § 4-75-212(a)(1) and Ark. Code Ann. § 4-75-315(a)(1), that Defendants' acts and practices as described in this Complaint violate Arkansas's Unfair Practices Act and its prohibition on monopolies;
- b. Permanent injunctions against Defendants, pursuant to Ark. Code Ann. § 4-75-212(a)(2) and Ark. Code Ann. § 4-75-315(a)(2), enjoining Defendants from engaging in any act that violates Arkansas's Unfair Practices Act and its prohibition on monopolies, including but not limited to the unfair methods of competition alleged herein;
- c. Damages for injuries sustained or restitution for loss as a result of violations of Arkansas's antitrust statutes pursuant to Ark. Code Ann. § 4-75-212(b)(1)(A) and Ark. Code Ann. § 4-75-315(b)(1);
- d. Civil penalties pursuant to Ark. Code Ann. § 4-75-212(a)(4) and Ark. Code Ann. § 4-75-315(a)(4);
- e. Costs and attorneys' fees pursuant to Ark. Code Ann. § 4-75-

212(a)(4) and Ark. Code Ann. § 4-75-315(a)(4); and

f. All other just and equitable relief that this Court may deem appropriate.

Eighth Claim for Relief: Violation of California Law

275. The State of California incorporates the allegations of Paragraphs 1 through 264 above.

276. Defendants' acts and practices detailed above also violate California's Unfair Competition Law ("UCL"), Cal. Bus. & Prof. Code § 17200, et seq., which prohibits any unlawful, unfair, or fraudulent business act or practice.

277. In bringing its state claims, Plaintiff State of California is entitled to, without limitation, the following relief:

a. Injunctive, restitution and other equitable relief under the UCL (Cal. Bus. & Prof. Code § 17203); and

b. Civil penalties assessed at up to \$2,500 for each violation of the UCL (Cal. Bus. & Prof. Code § 17206).

Ninth Claim for Relief: Violations of Colorado Law

278. Plaintiff State of Colorado repeats and re-alleges and incorporates by reference Paragraphs 1 through 264 in this Complaint as if fully set forth herein.

279. Defendants' acts as alleged herein violate the Colorado Antitrust Act of 2023, § 6-4-101, et. seq., Colo. Rev. Stat. These violations substantially affect the people of Colorado and have impacts within the State of Colorado.

280. The markets for primary ticketing services to major concert venues, provision of primary concert ticketing services to major concert venues and provision of primary concert ticketing offerings to fans at major concert venues in the United States, as alleged in Paragraphs 163 through 190, each constitute a separate relevant antitrust market. The provision of concert booking and promotion services to major concert

venues, provision of the use of large amphitheaters and ancillary services to artists, and provision of promotion services to artists performing in major concert venues in the United States or in smaller regional geographic markets, as alleged in Paragraphs 191 through 214, each constitute separate, relevant antitrust markets.

281. Defendants' acts alleged in Paragraphs 224 through 232 to unlawfully maintain monopoly power in the markets for primary ticketing services violate § 6-4-105, Colo. Rev. Stat. Defendants have monopoly power in the relevant markets for provision of primary ticketing services and have engaged in an unlawful course of conduct to maintain that monopoly power.

282. Defendants' acts alleged in Paragraphs 233 through 240 constitute unlawful exclusive dealing in violation of § 6-4-104, Colo. Rev. Stat. Ticketmaster's long-term exclusive agreements to provide primary ticketing services to major concert venues unreasonably restrain competition, foreclosing a substantial share of the market for provision of primary ticketing services to major concert venues in the United States.

283. Defendants' acts alleged in Paragraphs 241 through 248 constitute unlawful tying arrangements in violation of § 6-4-104, Colo. Rev. Stat. Live Nation's acts to require artists to purchase concert promotion services from Live Nation in order to access large amphitheaters coerce artists and significantly foreclose the market for concert promotion services to artists.

284. Defendants' acts alleged in Paragraphs 249 through 256 to monopolize the market for provision of use of large amphitheaters and ancillary services to artists violate § 6-4-105, Colo. Rev. Stat. Defendants have monopoly power in the market for provision of use of large amphitheaters and ancillary services to artists, and have engaged in an unlawful course of conduct to maintain that monopoly power.

285. Defendants' acts alleged in Paragraphs 257 through 264 to monopolize the markets for concert promotion services violate § 6-4-105, Colo. Rev. Stat. Defendants

have monopoly power in the market for provision of concert booking and promotion services to major concert venues and the market for provision of concert promotion services to artists performing at major concert venues, and have engaged in an unlawful course of conduct to maintain that monopoly power.

286. Defendants engaged in a wide-ranging anticompetitive and exclusionary course of the conduct described above while selling tickets, booking and promoting concerts, and operating venues within Colorado. As alleged in Paragraphs 70 through 158 and 223, and on information and belief, this anticompetitive conduct has harmed competition, fans, venues, promoters, and artists across Colorado by resulting in:

- a. Supracompetitive prices in Colorado;
- b. Reduction in the quality and quantity of live events available in Colorado;
- c. Loss of innovation in the relevant markets; and
- d. Other harms resulting from lack of competition in the relevant markets.

287. Each of Defendants' unlawful agreements, arrangements, or acts alleged herein constitute at least one distinct violation of the Colorado Antitrust Act within the meaning of § 6-4-113, Colo. Rev. Stat.

288. Defendants' acts alleged herein were willful within the meaning of § 6-4-113(2), Colo. Rev. Stat.

289. Defendants' acts alleged herein constitute a continuous pattern and practice of behavior within the meaning of § 6-4-113(2), Colo. Rev. Stat.

290. The State of Colorado seeks all available remedies under the Colorado Antitrust Act, including, without limitation.

- a. Injunctive and other equitable relief pursuant to § 6-4-112, Colo. Rev. Stat.;

- b. Civil penalties pursuant to § 6-4-113, Colo. Rev. Stat. for each violation of the Colorado Antitrust Act, including but not limited to:
 - i. Each exclusive agreement in violation of § 6-4-104, Colo. Rev. Stat.;
 - ii. Each unlawful tying arrangement in violation of § 6-4-104, Colo. Rev. Stat.; and
 - iii. Each act to unlawfully maintain monopoly power in any relevant market in violation of § 6-4-105, Colo. Rev. Stat.
- c. Treble damages for injuries sustained, directly or indirectly, by individuals residing in Colorado to their property through the purchase of tickets for live events from Ticketmaster, pursuant to the State of Colorado's *parens patriae* authority under § 6-4-112(3), Colo. Rev. Stat.;
- d. Costs and attorneys' fees, pursuant to § 6-4-112(5), Colo. Rev. Stat.; and
- e. Other remedies as the Court may deem appropriate on the basis of the facts properly alleged and proven.

291. The State of Colorado does not seek damages on behalf of any governmental or public entity.

Tenth Claim for Relief: Violation of Connecticut Law

292. The State of Connecticut incorporates the allegations of Paragraphs 1 through 264 above.

293. Defendants engaged in the conduct described while selling tickets, promoting shows, and operating venues in Connecticut. This anticompetitive conduct harmed fans, venues, promoters, and artists across the State and affected commerce therein.

294. Defendants' actions alleged in the Complaint violate the Connecticut Antitrust Act ("CAA"), General Statutes § 35-24 *et seq.*

295. Defendants' actions alleged in the Complaint constitute restraint of a part of trade or commerce within the state in violation of Conn. Gen. Stat. § 35-26.

296. Defendants' actions alleged in the Complaint constitute monopolization of a part of trade or commerce within the state in violation of Conn. Gen. Stat. § 35-27.

297. The State of Connecticut seeks all remedies available under the CAA, including, without limitation, the following:

a. Injunctive and other equitable relief, pursuant to Conn. Gen. Stat. § 35-34;

b. Civil penalties of \$1,000,000 against each Defendant pursuant to Conn. Gen. Stat. § 35-38;

c. Costs and attorneys' fees, pursuant to Conn. Gen. Stat. § 35-34; and

d. Other remedies as the Court may deem appropriate under the facts and circumstances of the case.

Eleventh Claim for Relief: Violation of District of Columbia Law

298. The District of Columbia incorporates the allegations of Paragraphs 1 through 264 above.

299. The Attorney General for the District of Columbia brings this action pursuant to D.C. Code § 28-4501, *et seq.*

300. Defendants' conduct alleged in paragraphs 224-232 and 249-264 constitutes unlawful monopolization within the District of Columbia under D.C. Code § 28-4503.

301. Defendants' conduct alleged in paragraphs 233-248 constitutes unlawful combination in restraint of trade within the District of Columbia under D.C. Code § 28-4502.

302. The District of Columbia, pursuant to its *parens patriae* authority in the District of Columbia Antitrust Act, D.C. Code § 28-4507(b)(1) seeks all remedies available under D.C. Code § 28-4507. The District of Columbia is also entitled to recover its costs and attorney's fees under D.C. Code § 28-4507(a)(2)(B).

Twelfth Claim for Relief: Violation of Florida Law

303. Plaintiff State of Florida incorporates the allegations of Paragraphs 1 through 264 above.

Florida Antitrust Act

304. In addition to violating federal law, Defendants' acts described above violate the Florida Antitrust Act, Sections 542.18 and 542.19, Florida Statutes.

305. The State of Florida seeks damages under Section 542.22, Florida Statutes, for each violation of the Florida Antitrust Act, Sections 542.18 and 542.19, Florida Statutes.

306. The State of Florida seeks the maximum civil penalties under Section 542.21, for each violation of the Florida Antitrust Act, Sections 542.18 and 542.19, Florida Statutes.

307. The State of Florida seeks to recover its reasonable attorneys' fees and costs, pursuant to Section 542.23, Florida Statutes.

308. The State of Florida seeks injunctive relief pursuant to Section 542.23, Florida Statutes.

309. Defendants' conduct alleged herein constitutes unlawful monopolization within Florida under Section 542.19, Florida Statutes.

310. Defendants' conduct alleged herein constitutes unlawful combination in restraint of trade within Florida under Section 542.18, Florida Statutes.

311. Defendants engaged in the conduct described above while selling tickets, promoting concerts, and operating venues in Florida. This anticompetitive conduct harmed fans, venues, promoters, and artists across Florida and affected commerce therein.

312. Defendants' anticompetitive acts alleged herein, or the effects thereof, are continuing and will continue and are likely to recur unless permanently restrained and enjoined.

Florida Deceptive and Unfair Trade Practices Act

313. In addition to violating federal law, Defendants' acts described above constitute unfair methods of competition which violate the Florida Deceptive and Unfair Trade Practices Act, Section 501.204, Florida Statutes.

314. Defendants engaged in the conduct described above while selling tickets, promoting concerts, and operating venues in Florida. This anticompetitive conduct harmed fans, venues, promoters, and artists across Florida and affected commerce therein.

315. The State of Florida seeks damages under Section 501.207(c), Florida Statutes, for each violation of the Florida Deceptive and Unfair Trade Practices Act, Section 501.204, Florida Statutes.

316. The State of Florida seeks the maximum civil penalties under Sections 501.2075 and 501.2077, Florida Statutes, for each violation of the Florida Deceptive and Unfair Trade Practices Act, Section 501.204, Florida Statutes.

317. The State of Florida seeks to recover its reasonable attorneys' fees and costs, pursuant to Section 501.2105, Florida Statutes.

318. The State of Florida seeks injunctive relief pursuant to Section 501.207(1)(b), Florida Statutes.

319. Defendants' unfair methods of competition alleged herein, or the effects thereof, are continuing and will continue and are likely to recur unless permanently restrained and enjoined.

Florida's Prayer for Relief

320. Award to the State of Florida damages under Section 542.22, Florida Statutes, for each violation of the Florida Antitrust Act, Sections 542.18 and 542.19, Florida Statutes;

321. Award to the State of Florida the maximum civil penalties under Section 542.21, for each violation of the Florida Antitrust Act, Sections 542.18 and 542.19, Florida Statutes;

322. Award to the State of Florida its reasonable attorneys' fees and costs, pursuant to Section 542.23, Florida Statutes;

323. Adjudge and decree that Defendants violated Sections 542.18, and 542.19, Florida Statutes;

324. Award to the State of Florida damages under Section 501.207(c), Florida Statutes, for each violation of the Florida Deceptive and Unfair Trade Practices Act, Section 501.204, Florida Statutes;

325. Award to the State of Florida the maximum civil penalties under Sections 501.2075 and 501.2077, Florida Statutes, for each violation of the Florida Deceptive and Unfair Trade Practices Act, Section 501.204, Florida Statutes;

326. Award to the State of Florida its reasonable attorneys' fees and costs, pursuant to Section 501.2105, Florida Statutes;

327. Adjudge and decree that Defendants violated Section 501.204, Florida Statutes;

328. Enjoin and restrain, pursuant to Florida law, Defendants, their affiliates, assignees, subsidiaries, successors, and transferees, and their officers, directors, partners, agents and employees, and all other persons acting or claiming to act on their behalf or in concert with them, from continuing to engage in any anticompetitive conduct, and from adopting in the future any practice, plan, program, or device having a similar purpose or effect to the anticompetitive actions set forth above.

Thirteenth Claim for Relief: Violation of Illinois Law

329. Plaintiff State of Illinois incorporates the allegations of Paragraphs 1 through 264 above.

330. Defendants' acts alleged herein, which all lack any non-pretextual procompetitive justifications that offset the substantial harmful effects on competition and consumers, violate Section 3 of the Illinois Antitrust Act, 740 ILCS 10/3, as follows:

a. Live Nation has unlawfully maintained its monopoly power in the provision of primary ticketing services to major concert venues through a course of exclusionary conduct described in Paragraphs 224 through 232 above, in violation of Section 3(3) of the Illinois Antitrust Act, 740 ILCS 10/3(3);

b. Ticketmaster's long-term exclusive agreements to provide primary ticketing services to major concert venues, which exclude all competitors, as described in Paragraphs 233 through 240 above, unreasonably restrain competition in violation of Sections 3(1)(a) & 3(1)(b) of the Illinois Antitrust Act, 740 ILCS 10/3(1)(a) & 10/3(1)(b);

c. Live Nation has engaged in unlawful, anticompetitive and exclusionary tying arrangements by requiring artists seeking to perform at large amphitheaters in Illinois as part of a tour to purchase promotion services from Live Nation, as described in Paragraphs 241 through 248 above, in violation of Section 3(4) of the Illinois Antitrust Act, 740 ILCS 10/3(4);

d. Live Nation has unlawfully maintained its monopoly power in the provision of large amphitheaters and ancillary services for large amphitheater tours through a course of anticompetitive exclusionary conduct described in Paragraphs 249 through 256 above in violation of Sections 3(2) & 3(3) of the Illinois Antitrust Act, 740 ILCS 10/3(2) & 10/3(3); and

e. Live Nation has unlawfully maintained its monopoly power in the provision of concert booking and promotion services to major concert venues and the provision of promotion services to artists performing in major concert venues through a course of anticompetitive exclusionary practices described in Paragraphs 257 through 264 above, in violation of Sections 3(1)(b), 3(2) & 3(3) of the Illinois Antitrust Act, 740 ILCS 10/3(1)(b), 10/3(2) & 10/3(3).

331. These violations substantially affect the people who reside in Illinois and companies that conduct business in Illinois and have impacts within the State of Illinois.

332. Plaintiff State of Illinois, through its Attorney General, seeks all available injunctive and monetary relief, including as *parens patriae* on behalf of persons residing in Illinois to recover treble damages under 740 ILCS 10/7(2) and including civil penalties under 740 ILCS 10/7(4).

333. Plaintiff State of Illinois, through its Attorney General, also seeks to recover its costs and attorneys' fees under 740 ILCS 10/7(2).

Fourteenth Claim for Relief: Violation of Indiana Law

334. Plaintiff State of Indiana incorporate the allegations of Paragraphs 1 through 264 above.

Indiana Antitrust Act

335. The aforementioned practices by Live Nation and Ticketmaster were and are in violation of the Indiana Antitrust Act, Ind. Code §§ 24-1-2-1 and 24-1-2-2.

1. The aforementioned practices by Live Nation and Ticketmaster were and are in violation of the Indiana Antitrust Act, Ind. Code §§ 24-1-2-1 and 24-1-2-2.

336. The acts alleged in the Complaint constitute schemes, contracts, or combinations in restraint of trade or commerce or are otherwise illegal under Ind. Code § 24-1-2-1.

337. The acts alleged in the Complaint constitute monopolization as a part of trade or commerce within the state under Ind. Code § 24-1-2-2.

338. Plaintiff State of Indiana, through its Attorney General, seeks all available relief as *parens patriae* on behalf of natural persons residing in Indiana under the Indiana Antitrust Act, including, without limitation, the following:

- a. Appropriate injunctive or other equitable relief pursuant to Ind. Code § 24-1-2-5.1;
- b. A civil penalty pursuant to Ind. Code § 24-1-2-5.1;
- c. Injuries or damages sustained directly or indirectly by natural persons pursuant to Ind. Code § 24-1-2-5.1;
- d. Costs and fees pursuant to Ind. Code § 24-1-2-5.1;
- e. Other remedies the Court finds necessary to redress and prevent recurrence of each Defendant's violations.

Fifteenth Claim for Relief: Violation of Iowa Law

339. Plaintiff State of Iowa incorporates Paragraphs 1 through 264 above. Defendants engaged in the conduct alleged above while they sold tickets and promoted concerts in Iowa. That conduct substantially affects the people of Iowa and the State of Iowa.

340. As a result of this conduct, Iowa consumers have suffered anticompetitive harm by paying increased prices, paying additional costs, and suffering reduced quality.

341. Plaintiff State of Iowa seeks all remedies available under Federal law.

342. Defendants' conduct also violates the Iowa Competition Law, Iowa Code Chapter 553, including Iowa Code §§ 553.4 and 553.5.

343. For violations of the Iowa Competition Law, Plaintiff State of Iowa seeks all available relief under Iowa Code Chapter 553, including but not limited to:

- a. Injunctive and equitable relief under Iowa Code § 553.12(1);
- b. Damages under Iowa Code § 553.12(2);
- c. Civil penalties under Iowa Code § 553.13; and
- d. All other remedies the court may deem appropriate.

344. Defendants' conduct also constitutes unfair practices in violation of the Iowa Consumer Fraud Act, Iowa Code § 714.16.

345. For violations of the Iowa Consumer Fraud Act, Plaintiff State of Iowa seeks all available relief under Iowa Code § 714.16, including but not limited to:

- a. Injunctive relief, equitable relief, and civil penalties under Iowa Code § 714.16(7);
- b. Costs and attorneys' fees under Iowa Code § 714.16(11); and
- c. All other remedies the court may deem appropriate.

Sixteenth Claim for Relief: Violation of Kansas Law

346. The State of Kansas incorporates the allegations of Paragraphs 1 through 264 above.

347. In addition to violating federal law, Defendants' acts as alleged herein also constitute violations of the Kansas Restraint of Trade Act ("KRTA"), Kansas Statutes Annotated ("Kan. Stat. Ann.") § 50-101, *et seq.*, as follows:

- a. Live Nation and Ticketmaster have entered into combinations of capital, skill, or acts which restrict trade or commerce, increase the price of merchandise or commodities, and prevent competition in the sale or purchase of merchandise or commodities in the markets for concert promotion, venues, artists, and the related sale of tickets for performances in entertainment in Kansas, in violation of Kan. Stat. Ann. § 50-101.

b. Live Nation and Ticketmaster have entered into, executed and carried out contracts, obligations or agreements which bind venues, promoters and artists to preclude free and unrestricted competition in these markets, in violation of Kan. Stat. Ann. § 50-101.

c. Live Nation and Ticketmaster have entered into arrangements, contracts, agreements, trusts, or combinations with a view to or which tend to prevent full and free competition and advance the price of products and services for entertainment in Kansas, in violation of Kan. Stat. Ann. § 50-112.

348. Defendants committed these violations while selling tickets, promoting events, and operating venues within the State of Kansas. These violations caused harm to the State of Kansas and ultimately harm fans, venues, promoters, and artists across Kansas by increasing costs and prices, and reducing choice, innovation, and quality.

349. In addition to federal remedies, the State of Kansas seeks the following remedies under state law:

a. A declaration that the above acts and practices violate the KRTA pursuant to Kan. Stat. Ann. § 50-103;

b. Injunctive relief, voiding of any contract or agreement in violation of the KRTA, other equitable relief, fees and costs, including attorneys' fees, pursuant to Kan. Stat. Ann. §§ 50-103 and 50-161;

c. Civil penalties, pursuant to Kan. Stat. Ann. § 50-103, as specified by Kan. Stat. Ann. § 50-160 which provides that: "The commission of any act or practice declared to be a violation of the Kansas restraint of trade act shall render the violator liable to the state for the payment of a civil penalty in a sum set by the court of not less than \$100 nor more than \$5,000 for each day such violation shall have occurred"; and

d. Other relief as this Court deems appropriate.

Seventeenth Claim for Relief: Violation of Louisiana Law

350. Plaintiff State of Louisiana repeats and re-alleges each and every preceding allegation through Paragraph 264 as if fully set forth herein.

351. The Attorney General of the State of Louisiana is authorized to bring this action pursuant to the Louisiana Unfair Trade Practices Act, LSA-R.S. 51:1401, et seq. (“LUTPA”).

352. LSA-R.S. 51:1405(A) of LUTPA makes unlawful “unfair and deceptive acts or practices in the conduct of any trade or commerce.”

353. Defendants’ acts as alleged herein violates Louisiana’s prohibition on unfair and deceptive acts or practices in LUTPA.

354. Plaintiff State of Louisiana seeks the following remedies:

- a. Injunctive relief enjoining Defendants from violating LUTPA, including but not limited to conduct alleged herein pursuant to LSA-R.S. 51:1407(A);
- b. Restitution to any person harmed by Defendants conduct pursuant to LSA-R.S. 51:1408(A)(5);
- c. Civil penalties pursuant to LSA-R.S. 51:1407(B); and
- d. Costs and attorneys’ fees; and
- e. Any other relief the court may grant.

Eighteenth Claim for Relief: Violation of Maryland Law

355. Plaintiff State of Maryland incorporates the allegations of Paragraphs 1 through 264 above.

356. The Defendants engaged in the conduct alleged above while selling tickets, promoting shows, and operating venues in Maryland. The anticompetitive conduct in Maryland harmed thousands of Maryland fans, venues, promoters, and artists, among others.

357. As a result of Defendants' conduct and the related reduction of competition in the relevant markets, Maryland consumers and businesses have suffered anticompetitive harms, including increased prices, increased costs, and reduced quality.

358. The Defendants' acts violate the Maryland Antitrust Act, MD Commercial Law Code Ann. § 11-201 *et seq.* Defendants' conduct alleged herein constitutes unlawful monopolization under MD Commercial Law Code Ann. § 11-204(a).

359. The Defendants' conduct alleged herein constitutes an unlawful combination in restraint of trade in violation of MD Commercial Law Code Ann. § 11-204(a). Defendants' conduct has substantially lessened competition and produced anticompetitive effects within the State of Maryland.

360. Plaintiff State of Maryland is entitled to all remedies available at law or in equity under Maryland Commercial Law Code Ann. § 11-209 and federal law. Maryland seeks the following remedies available under the Maryland Antitrust Act:

- a. That the Court adjudge and decree the conduct alleged in the complaint to be unlawful and in violation of the Maryland Antitrust Act;
- b. Injunctive and other equitable relief pursuant to MD Commercial Law Code Ann. § 11-209;
- c. Civil penalties pursuant to MD Commercial Law Code Ann. § 11-209;
- d. Costs and attorney's fees pursuant to MD Commercial Law Code Ann. § 11-209;
- e. Other remedies, including pre-judgment interest, as the court may deem appropriate under the facts and circumstances of the case.

Nineteenth Claim for Relief: Violation of Michigan Law

361. Plaintiff State of Michigan re-alleges and incorporates the allegations of Paragraphs 1 through 264 above.

362. In addition to violating federal law, Defendants' acts constitute violations of the Michigan Antitrust Reform Act ("MARA"; MCL 445.771 *et seq.*). MARA shall be applied and harmonized to effectuate its general purpose with deference to "interpretations given by the federal courts to comparable antitrust statutes, including, without limitation, the doctrine of per se violations and the rule of reason." MCL 445.784.

363. Section Two of MARA, MCL 445.772, makes unlawful a contract, combination, or conspiracy between two or more persons in restraint of, or to monopolize, trade or commerce in a relevant market.

364. Section Three of MARA, MCL 445.773, makes unlawful the establishment, maintenance, or use of a monopoly, or any attempt to establish a monopoly, of trade or commerce in a relevant market by any person, for the purpose of excluding or limiting competition or controlling, fixing, or maintaining prices.

365. Live Nation has established and unlawfully maintained a monopoly in each of the markets alleged in Section VI of this Complaint.

366. Through unlawful monopolization of the relevant markets, unlawful exclusive dealing, unlawful tying or some combination thereof, the Defendants have inflicted antitrust injuries on consumers, artists, venue operators and live music promoters in Michigan in violation of Sections Two and Three of MARA.

367. The Attorney General brings this suit in the name of the State of Michigan and on behalf of the people of the State of Michigan in her *parens patriae* capacity.

368. Michigan seeks all legal and equitable relief under Federal law as well as the legal and equitable relief authorized by MCL 445.777 and MCL 445.778, including civil penalties, disgorgement, damages, injunctive relief, and costs and attorney's fees.

Twentieth Claim for Relief: Violation of Minnesota Law

369. Plaintiff State of Minnesota re-alleges and incorporates by reference the allegations of Paragraphs 1 through 264 above.

370. In addition to violating federal law, Defendants' acts as alleged herein violate the Minnesota Antitrust Law of 1971, Minnesota Statutes sections 325D.49 to 325D.66.

371. Live Nation has unlawfully maintained its monopoly power, as described in Paragraphs 224 through 232 above, over markets related to primary ticketing, including the provision of primary ticketing services to major concert venues, the provision of primary concert ticketing services to major concert venues, and the provision of primary concert ticketing offerings to fans at major concert venues (even if combined with services that offer resale of concert tickets), in violation of Minnesota Statutes section 325D.52. Each of these markets constitute trade or commerce. Defendants have done so for the purpose of affecting competition.

372. Ticketmaster's long-term exclusive primary ticketing contracts constitute contracts, combinations, or conspiracies between two or more persons in unreasonable restraint of trade, as described in Paragraphs 233 through 240 above, in violation of Minnesota Statutes section 325D.51.

373. Live Nation's requirement that artists seeking to use its large amphitheaters for shows as part of a tour also purchase promotion services from Live Nation constitutes contracts, combinations, or conspiracies between two or more persons in unreasonable restraint of trade, as described in Paragraphs 241 through 248 above, in violation of Minnesota Statutes section 325D.51.

374. Live Nation has maintained or used monopoly power over the market for the provision of the use of large amphitheaters and ancillary services to artists on large-amphitheater tours, as described in Paragraphs 249 through 256 above, in violation of

Minnesota Statutes section 325D.52. This market constitutes trade or commerce. Live Nation has done so for the purpose of affecting competition.

375. Live Nation has maintained or used its monopoly power in the markets for the provision of concert booking and promotion services to major concert venues and the provision of promotion services to artists performing in major concert venues, as described in Paragraphs 257 through 264 above, in violation of Minnesota Statutes section 325D.52. The markets constitute trade or commerce. Live Nation has done so for the purpose of affecting competition.

376. Defendants engaged in the conduct described herein while selling tickets, promoting concerts, and operating venues within Minnesota. These violations substantially affect trade and commerce within the State of Minnesota and cause anticompetitive harms to the people of Minnesota and the general economy of Minnesota, such as increased prices, increased costs, reduced choice, reduced innovation, and reduced quality.

377. Plaintiff State of Minnesota seeks relief, including but not limited to the following:

- a. Enjoining Defendants and their employees, officers, directors, agents, successors, assignees, affiliates, merged or acquired predecessors, parents, or controlling entities, subsidiaries, and all other persons acting in concert or participation with them from engaging in conduct in violation of Minnesota Statutes sections 325D.49 to 325D.66;
- b. Awarding judgment against Defendants for civil penalties pursuant to Minnesota Statutes sections 8.31, subd. 3, and 325D.56; and
- c. Costs and reasonable attorneys' fees under Minnesota Statutes sections 325D.57 and 8.31, subd. 3a.

Twenty-first Claim for Relief: Violation of Mississippi Law

378. Plaintiff State of Mississippi incorporates the allegations of Paragraphs 1 through 264 above.

379. In addition to violating federal law, Defendants' acts as alleged herein also violate the Mississippi Antitrust Act (MAA), Miss. Code Ann § 75-21-1 *et seq.* These acts have substantially lessened competition and have anticompetitive effects within the State of Mississippi.

380. Specifically, Defendants' acts as described above constitute illegal monopolization under Miss. Code Ann. § 75-21-3(b) and restraint of trade under Miss. Code Ann. § 75-21-1(a).

381. Plaintiff State of Mississippi is entitled to and seeks all remedies available at law or in equity, including, but without limitation, civil penalties in the amount of \$ 2,000.00 for every willful violation of the MAA, pursuant to Miss. Code Ann. § 75-21-7.

Twenty-second Claim for Relief: Violation of Nebraska Law

382. Plaintiff State of Nebraska incorporates the allegations of Paragraphs 1 through 264 above.

383. Plaintiff State of Nebraska brings this action pursuant to the Nebraska Unlawful Restraint of Trade Act, Neb. Rev. Stat. § 59-801 *et seq.*, the Nebraska Consumer Protection Act, § 59-1601 *et seq.*, and the Nebraska Attorney General's duty to enforce the Nebraska antitrust laws. Neb Rev. Stat. § 84-211 *et seq.*

384. In addition to violating federal law, Defendants' conduct, as alleged herein, constitutes unreasonable restraints of trade, unlawful monopoly maintenance, and unfair methods of competition under the Nebraska Unlawful Restraint of Trade Act and the Nebraska Consumer Protection Act.

385. Defendants' violations of the Nebraska antitrust laws arise from their sale of goods, services, and commerce alleged herein.

386. Defendants' anticompetitive conduct has occurred within or impacted trade or commerce in Nebraska.

387. Defendants' anticompetitive conduct has and will continue to directly and indirectly affect the people of the State of Nebraska by causing increased prices, increased costs, and reduced quality.

388. Plaintiff State of Nebraska requests the Court enter a judgment finding Defendants violated Neb. Rev. Stat. §§ 59-801, 59-802, 59-1602, 59-1603, and 59-1604.

389. Plaintiff State of Nebraska is entitled to relief including, but not limited to, civil penalties, injunctive relief, and its costs and attorney's fees under Neb. Rev. Stat. §§ 59-1608 and 59-1614.

Twenty-third Claim for Relief: Violation of Nevada Law

Violations of Nevada Unfair Trade Practices Act

390. The State of Nevada incorporates the allegations of Paragraphs 1 through 264 above.

391. The Defendants' conduct in the course of selling tickets, booking and promoting live entertainment shows, and operating concert venues in the State of Nevada has been unlawful, exclusionary and anticompetitive, as described in detail above. This alleged conduct, while national in scope, has harmed fans, venues, promoters and artists throughout, or doing business in, the State of Nevada.

392. Live Nation's unlawful maintenance of its monopoly power in each of the various antitrust markets identified in Section VI through anticompetitive and exclusionary conduct, also constitute violations of Nevada law pursuant to the Nevada Unfair Trade Practices Act, Nev. Rev. Stat. § 598A.010, *et seq.* See specifically Nev. Rev. Stat. § 598A.060 – Prohibited Acts.

393. The State of Nevada seeks all remedies available under federal law and the Nevada Unfair Trade Practices Act including, without limitation, the following:

- a. Civil penalties pursuant to Nev. Rev. Stat. § 598A.170, which provides for “an amount not to exceed 5 percent of the gross income realized by the sale of commodities or services sold by such persons in this state in each year in which the prohibited activities occurred”;
 - b. Damages for natural persons residing in Nevada that were damaged directly or indirectly by the defendants’ conduct, pursuant to Nev. Rev. Stat. § 598A.160;
 - c. Injunctive relief pursuant to Nev. Rev. Stat. § 598A.070(c)(1);
 - d. Disgorgement, restitution and other equitable relief as provided by Nev. Rev. Stat. § 598A.070(c)(4);
 - e. Costs and attorney’s fees pursuant to Nev. Rev. Stat. § 598A.200;
- and
- f. Any other remedies the court may deem appropriate under the facts and circumstances of the case.

Twenty-fourth Claim for Relief: Violation of New Hampshire Law

394. The State of New Hampshire incorporates the allegations of Paragraphs 1 through 264 above.

395. The Attorney General for the State of New Hampshire brings this action pursuant to NH RSA 356 *et seq.* and 15 U.S.C. § 12 *et seq.*

396. Defendants’ conduct as alleged herein constitutes unlawful contract, combination, or conspiracy in restraint of trade under NH RSA 356:2.

397. Defendants’ conduct as alleged herein constitutes unlawful establishment, maintenance or use of monopoly power, or an attempt to establish, maintain or use monopoly power over trade or commerce for the purpose of affecting competition or controlling, fixing or maintaining prices under NH RSA 356:3.

398. The State of New Hampshire seeks all remedies available under federal law and NH RSA 356:4 *et seq.*, including, without limitation:

a. Damages for natural persons under *parens patriae* authority under NH RSA 356:4-a, II;

b. Injunctive and other equitable relief under NH RSA 356:4-a;

c. Civil penalties under NH RSA 356:4-a;

d. Costs and attorney's fees under NH RSA 356:4-b and/or 356:10;

and

e. Other remedies as the Court may deem appropriate under the facts and circumstances of the case.

f.

Twenty-fifth Claim for Relief: Violation of New Jersey Law

399. Plaintiff State of New Jersey repeats and realleges and incorporates by reference Paragraphs 1 through 264 of this Complaint as if fully set forth herein.

400. The New Jersey Antitrust Act, N.J.S.A. 56:9-3, states: "Every contract, combination in the form of trust or otherwise, or conspiracy in restraint of trade or commerce, in this State, shall be unlawful."

401. The New Jersey Antitrust Act, N.J.S.A. 56:9-4(a), further states: "It shall be unlawful for any person to monopolize, or attempt to monopolize, or to combine or conspire with any person or persons, to monopolize trade or commerce in any relevant market within this State."

402. Defendants engaged in numerous commercial practices in the operation of their business that violate N.J.S.A. 56:9-3 and N.J.S.A. 56:9-4(a), including but not limited to the following:

403. Utilizing Ticketmaster's long-term exclusive agreements to provide primary ticketing services to major concert venues in the State of New Jersey to unreasonably restrain competition;

404. Utilizing Ticketmaster's contracts of adhesion to exclude competitors and restrict competitors' access to the only significant distribution channel for primary ticketing services to major concert venues across the State of New Jersey;

405. Utilizing Ticketmaster's long-term exclusive primary ticketing contracts to restrict from competition a substantial share of the market for the provision of primary ticketing services to major concert venues in the State of New Jersey; and

406. Selling tickets, booking and promoting live shows, and operating concert venues in an unlawful, exclusionary, and anti-competitive manner that lacks a valid procompetitive justification sufficient to offset the harm caused by that unlawful behavior.

407. Defendants' violations of the New Jersey Antitrust Act, N.J.S.A. 56: 9-1 to -19, and Section 16 of the Clayton Act, have resulted in the following harm to the citizens of New Jersey and to citizens of other states that have attended events or purchased tickets to events in the State of New Jersey, as well as to venues, promoters, and artists who are located in or do business in the State of New Jersey:

408. Causing those who attend live events to pay more in non-transparent, non-negotiable fees without other options;

409. Denying consumers the benefits of competition, such as more concert choices and innovative, fan-friendly ticketing options; and

410. Restricting the provision of primary ticketing services to major concert venues to fans at major concert venues (even if combined with services that offer resale of concert tickets).

411. To restore competition to the affected markets, New Jersey seeks all remedies available under the New Jersey Antitrust Act, N.J.S.A. 56:9-1 to -19, and/or Section 16 of the Clayton Act including, without limitation, the following:

- a. Divestiture of Ticketmaster and/or venues owned or operated by Live Nation Entertainment, pursuant to N.J.S.A. 56:9-7 and/or Section 16 of the Clayton Act;
- b. Injunctive and other equitable relief prohibiting Defendants' wrongful conduct, in accordance with N.J.S.A. 56:9-10(a);
- c. Equitable monetary relief to remedy Defendants' unlawful conduct, pursuant to N.J.S.A. 56:9-10(b);
- d. Civil penalties of not more than the greater of \$100,000 or \$500 per day for each and every day of said violation against Defendants, pursuant to N.J.S.A. 56:9-10(c);
- e. Costs and attorney's fees, pursuant to N.J.S.A. 56:9-12; and
- f. Other remedies as the Court may deem appropriate and the interests of justice may require.

Twenty-sixth Claim for Relief: Violation of New Mexico Law

412. The State of New Mexico incorporates the allegations of Paragraphs 1 through 264 above.

413. Pursuant to Section 15 of the New Mexico Antitrust Act, N.M. Stat. Ann. § 57-1-15, a violation of Sections 1 and 2 of the federal Sherman Antitrust Act also constitutes a violation of Sections 1 and 2 of the New Mexico Antitrust Act, N.M. Stat. Ann. §§ 57-1-1 and -2.

414. The Attorney General brings this enforcement action on behalf of the State of New Mexico in its sovereign capacity pursuant to Section 3 of the New Mexico Antitrust Act, N.M. Stat. Ann. § 57-1-3.

415. Live Nation has unlawfully maintained its monopoly power in the provision of primary ticketing services to major concert venues through a course of exclusionary conduct described in Paragraphs 224 through 232 above, in violation of Section 2 of the New Mexico Antitrust Act, N.M. Stat. Ann. § 57-1-2.

416. Ticketmaster's long-term exclusive agreements to provide primary ticketing services to major concert venues, which exclude all competitors, as described in Paragraphs 233 through 240 above, unreasonably restrain competition in violation of Section 1 of the New Mexico Antitrust Act, N.M. Stat. Ann. § 57-1-1.

417. Live Nation has engaged in unlawful, anticompetitive, and exclusionary tying arrangements by requiring artists seeking to perform at large amphitheatres in New Mexico as part of a tour to purchase promotion services from Live Nation, as described in Paragraphs 241 through 248 above, in violation of Section 1 of the New Mexico Antitrust Act, N.M. Stat. Ann. § 57-1-1.

418. Live Nation has unlawfully maintained its monopoly power in the provision of large amphitheatres and ancillary services for large amphitheater tours through a course of anticompetitive exclusionary conduct described in Paragraphs 249 through 256 above, in violation of Section 2 of the New Mexico Antitrust Act, N.M. Stat. Ann. § 57-1-2.

419. Live Nation has unlawfully maintained its monopoly power in the provision of concert booking and promotion services to major concert venues and the provision of promotion services to artists performing in major concert venues through a course of anticompetitive exclusionary practices described in Paragraphs 257 through 264 above, in violation of Section 2 of the New Mexico Antitrust Act, N.M. Stat. Ann. § 57-1-2.

420. Defendants' acts substantially affect the people who reside in the State of New Mexico and companies that conduct business in New Mexico and have impacts within the State of New Mexico.

421. Plaintiff State of New Mexico seeks civil monetary penalties and injunctive relief pursuant to Sections 7 and 8 of the New Mexico Antitrust Act, N.M. Stat. Ann. §§ 57-1-7 and -8.

422. Plaintiff State of New Mexico is entitled to costs and reasonable attorney fees pursuant to Section 3 of the New Mexico Antitrust Act, N.M. Stat. Ann. § 57-1-3(A).

Twenty-seventh Claim for Relief: Violation of New York Law

423. Plaintiff State of New York incorporates the allegations of Paragraphs 1 through 264 above.

424. Defendants' acts as alleged in this Complaint violate New York's Donnelly Act, New York General Business Law §§ 340 *et seq.*, by contracts, agreements, arrangements or combinations that result in the establishment or maintenance of a monopoly and/or by restraining competition.

425. Defendants' acts alleged in this Complaint also violate Section 63(12) of New York's Executive Law, in that Defendants have engaged in repeated and/or persistent illegal acts, including violations of Sections 1 and 2 of the Sherman Act, as well as violations of the Donnelly Act.

426. To restore competition to the affected markets, New York seeks equitable relief, including an injunction prohibiting Defendants' wrongful conduct, as well as, *inter alia*, divestitures of Ticketmaster and venues owned or operated by Live Nation Entertainment, pursuant to Section 16 of the Clayton Act, New York General Business Law § 342 and/or Section 63(12) of the New York Executive Law.

427. New York also seeks equitable monetary relief to deter and remedy Defendants' unlawful conduct pursuant to Section 63(12) of the New York Executive Law.

428. New York seeks also civil penalties of \$1,000,000 per violation against each defendant, pursuant to New York Business Law § 342-a, as well as fees and costs pursuant to federal and state law.

Twenty-eighth Claim for Relief: Violation of North Carolina Law

429. Plaintiff State of North Carolina incorporates the allegations of Paragraphs 1 through 264 above.

430. Defendants engaged in the conduct alleged above while selling tickets and promoting concerts in North Carolina. This anticompetitive conduct in North Carolina harmed fans, venues, promoters, and artists across the State.

431. As a result of this conduct, and the concomitant reduction of competition in the relevant markets, North Carolina consumers have suffered anticompetitive harm, including increased prices, increased costs, and reduced quality.

432. This conduct has affected North Carolina commerce to a substantial degree.

433. Defendants' acts as alleged in the First, Fourth, and Fifth causes of action stated above violate the North Carolina Unfair or Deceptive Trade Practices Act, N.C.G.S. § 75-1 *et seq.*, in that they constitute unlawful monopolization of a part of trade or commerce in North Carolina. N.C.G.S. § 75-2.1.

434. Defendants' acts as alleged in the Second and Third causes of action stated above violate the North Carolina Unfair or Deceptive Trade Practices Act in that they constitute contracts in restraint of trade or commerce in North Carolina, and/or acts and contracts in restraint of trade or commerce which violate the principles of the common law. N.C.G.S. §§ 75-1, 75-2.

435. Plaintiff State of North Carolina seeks all remedies available for claims under federal law and claims under N.C.G.S. §§ 75-1, 75-2, and 75-2.1, including, without limitation, the following:

- a. Disgorgement and restitution pursuant to N.C.G.S. § 75-15.1 and the common law of North Carolina;
- b. Injunctive and other equitable relief pursuant to N.C.G.S. § 75-14 and the common law of North Carolina;
- c. Civil penalties pursuant to N.C.G.S. § 75-15.2, which provides a penalty of up to \$5,000 per violation;
- d. Costs and attorneys' fees pursuant to N.C.G.S. § 75-16.1; and
- e. Other remedies as the court may deem appropriate under the facts and circumstances of the case.

Twenty-ninth Claim for Relief: Violation of Ohio Law

436. Plaintiff State of Ohio incorporates the allegations of Paragraphs 1 through 264 above.

437. Defendants Live Nation Entertainment, Inc. and Ticketmaster L.L.C. contract with and provide live entertainment services and commodities to Ohio businesses and consumers.

438. Plaintiff brings this action pursuant to Ohio Rev. Code § 109.81 and Ohio Rev. Code Chapter 1331.

439. Plaintiff, having reasonable cause to believe that violations of Ohio's antitrust laws have occurred, brings this action in his sovereign capacity to enforce Ohio law and quasi-sovereign capacity for natural persons residing in the State of Ohio, pursuant to Ohio Rev. Code §109.81.

440. Defendants, by and through their officers, directors, employees, agents, or other representatives, have engaged in a combination of capital, skill, or acts to create or carry out restrictions in trade or commerce in violation of Ohio's Valentine Act. Ohio Rev. Code § 1331.01 and 1331.04.

441. Defendants' collective and individual activities as alleged herein, including the vertical arrangements, constitute Trusts under Ohio Rev. Code § 1331.01(C)(1)(a), (b), and (e) and are thus illegal under Ohio's Valentine Act.

442. Defendants' collective and individual activities as alleged herein, including the vertical arrangements, are ongoing, and these violations continue at the present time.

443. Defendants are members of these Trusts, and the purposes or effects of Defendants' Trusts are to decrease competition, raise prices, and/or stifle innovation in all of the alleged relevant markets. Ohio Rev. Code § 1331.09.

444. Defendants' anticompetitive conduct has harmed Ohio fans by causing them to pay more in fees that are not transparent, not negotiable, and cannot be comparison-shopped because there are no other options.

445. Defendants' anticompetitive conduct has harmed Ohio fans by denying them access to the benefits a competitive process would deliver, such as more choices in concerts and innovative fan-friendly ticketing options.

446. Defendants' anticompetitive conduct has harmed Ohio's general economy.

447. This complaint constitutes due notice of these violations under Ohio Rev. Code § 1331.03.

448. Plaintiff seeks the following remedies pursuant to Ohio Rev. Code § 109.81 and Chapter 1331:

- a. Civil forfeiture pursuant to Ohio Rev. Code § 1331.03;
- b. Relief permanently enjoining Defendants Live Nation Entertainment, Inc. and Ticketmaster L.L.C. from engaging in any acts that violate Ohio's Valentine Act;
- c. Costs, attorneys' fees, and interest; and

d. Other remedies the court may deem appropriate according to the facts and circumstances of the case.

Thirtieth Claim for Relief: Violation of Rhode Island Law

449. The state of Rhode Island incorporates the allegations of Paragraphs 1 through 264 above.

450. Defendants engaged in the conduct described above while selling tickets and promoting shows in Rhode Island. This anticompetitive conduct in Rhode Island harmed fans, venues, promoters, and artists across the state.

451. As a result of this conduct, and the concomitant reduction in competition in the relevant markets, Rhode Island businesses and residents have suffered anticompetitive harms, including increased prices, increased costs, and reduced quality.

452. This conduct has affected Rhode Island commerce to a substantial degree.

453. The above conduct constitutes unlawful monopolization within Rhode Island in violation of the Rhode Island Antitrust Law, R.I. Gen. L. § 6-36-5.

454. The above conduct constitutes unlawful combination in restraint of trade within Rhode Island in violation of the Rhode Island Antitrust Law, R.I. Gen. L. § 6-36-4.

455. The Attorney General of Rhode Island brings this action in the name of the State of Rhode Island and on behalf of the people of the State of Rhode Island pursuant to the authority granted by R.I. Gen. Laws §§ 6-36-11 and 12.

456. Rhode Island seeks all remedies available under federal law or the Rhode Island Antitrust Act including, without limitation, the following:

a. Civil penalties pursuant to R.I. Gen. L. 6-36-10(c), which provides that “any person who violates this chapter may be liable for a civil penalty of not more than fifty thousand dollars (\$50,000) for each violation;”

- b. Damages for Rhode Island residents pursuant to R.I. Gen. L. § 6-36-12(a);
- c. Threefold the damages sustained by Rhode Island residents as monetary relief for the State pursuant to § 6-36-12(b);
- d. Injunctive and other equitable relief pursuant to R.I. Gen. L. § 6-36-10;
- e. Costs and attorney's fees pursuant to § 6-36-11(a) and 12(b); and
- f. Other remedies as the court may deem appropriate under the facts and circumstances of the case.

Thirty-first Claim for Relief: Violation of South Carolina Law

457. Plaintiff State of South Carolina incorporates the allegations of Paragraphs 1 through 264 above. Each allegation is brought separately against each Defendant.

458. The Attorney General of South Carolina is bringing this action in the name of the State pursuant to S.C. Code § 39-5-50.

459. At all times described herein, the Defendants were engaged in conduct which constitutes "trade" and "commerce" as defined in S.C. Code § 39-5-10(b).

460. In addition to the Defendants' national presence described above, Defendants' collective and individual business operations, constituting "trade" and "commerce" in South Carolina, comprise a significant percentage of all major live events in South Carolina.

461. Through the conduct discussed above and by leveraging large market share in South Carolina, therefore improperly exercising market power, Defendants have constrained, restrained, and improperly and unfairly affected trade and commerce in South Carolina, affecting South Carolinians and the state's commercial environment.

462. Upon information and belief, Defendants' collective and individual monopolistic activities have resulted and continue to result in higher prices in South Carolina than a competitive market would bear.

463. Similarly, upon information and belief, Defendants' improper exercise of market power in South Carolina enables them to manipulate the quality and quantity of live events, diminishing what would otherwise be available in a competitive market. Defendants' acts or practices regarding South Carolina consumers as alleged herein are capable of repetition and affect the public interest.

464. Defendants' acts or practices alleged herein constitute "unfair methods of competition" under S.C. Code § 39-5-20. Every unfair act or practice by each Defendant constitutes a separate and distinct violation of S.C. Code § 39-5-20.

465. Defendants' acts or practices alleged herein are offensive to established public policy, immoral, unethical, or oppressive.

466. At all times Defendants knew or should have known their conduct violated S.C. Code § 39-5-20 and, therefore, the conduct is willful for purposes of S.C. Code § 39-5-110, justifying civil penalties.

467. Plaintiff State of South Carolina seeks all remedies available under the South Carolina Unfair Trade Practices Act (SCUTPA) including, without limitation, the following:

- a. Permanently enjoin Defendants pursuant to S.C. Code § 39-5-50(a) from engaging in any acts that violate SCUTPA, including, but not limited to, the unfair methods of competition and unfair or deceptive acts or practices alleged herein;
- b. Civil penalties in the amount of \$5,000, pursuant to S.C. Code § 39-5-110(a), for every willful violation of SCUTPA;
- c. Ascertainable loss as determined by the Court under S.C. Code §

39-5-50(b);

d. Costs and attorneys' fees pursuant to S.C. Code § 39-5-50(a) and S.C. Code § 1-7-85; and

e. All other legal and equitable relief as the court may deem appropriate under the facts and circumstances of the case.

Thirty-second Claim for Relief: Violation of Tennessee Law

468. Plaintiff State of Tennessee incorporates the allegations of Paragraphs 1 through 264 above.

469. Defendants engaged in the conduct described above while selling tickets, promoting shows, and operating venues in Tennessee. This anticompetitive conduct in Tennessee harmed thousands of fans, venues, promoters, and artists across the state.

470. As a result of this conduct, and the concomitant reduction in competition in the relevant markets, Tennesseans and Tennessee businesses have suffered anticompetitive harms, including increased prices, increased costs, and reduced quality.

471. This conduct has affected Tennessee commerce to a substantial degree.

472. Accordingly, Defendants' actions violate the Tennessee Trade Practices Act, Tenn. Code Ann. §§ 47-25-101 and 102, as amended.

473. To remedy this anticompetitive conduct, the Tennessee Attorney General and Reporter seeks all legal and equitable relief to which it is entitled under Tenn. Code Ann. § 47-25-106, including treble damages in its *parens patriae* capacity, civil penalties, and injunctive relief.

Thirty-third Claim for Relief: Violation of Texas Law

474. Plaintiff State of Texas repeats and realleges the allegations of Paragraphs 1 through 264 above. Each allegation is brought separately against each Defendant.

475. The aforementioned practices by Defendants Live Nation Entertainment, Inc. and Ticketmaster L.L.C. were and are in violation of Texas Business and Commerce Code § 15.01 *et seq.*

476. Plaintiff State of Texas has reason to believe that Defendants have engaged in, and will continue to engage in, the anticompetitive and exclusionary course of conduct set forth herein, has caused and will cause adverse effects to consumers and harm to economic competition in trade and commerce in this State, and will cause damage to the State of Texas and to persons in the State of Texas. Therefore, the Antitrust Division of the Office of the Attorney General of the State of Texas believes and is of the opinion that this matter is in the public interest.

477. The State of Texas requests a judgment that the Defendants engaged in conduct in violation of Texas Business and Commerce Code § 15.01 *et seq.*

478. The State of Texas requests a civil fine up to the maximum amount allowed pursuant to Texas Business and Commerce Code § 15.20(a).

479. The State of Texas requests the issuance of a permanent injunction to enjoin any activity or contemplated activity that violates or threatens to violate any of the prohibitions in § 15.05 pursuant to the Texas Business and Commerce Code § 15.20(b).

480. The State of Texas requests its costs of this suit, including attorneys' fees, pursuant to § 15.20(b) of the Texas Business and Commerce Code and § 402.006 of the Texas Government Code.

Thirty-fourth Claim for Relief: Violation of Utah Law

481. The state of Utah incorporates the allegations of Paragraphs 1 through 264 above.

482. Defendants engaged in the conduct described above while selling tickets and promoting shows in Utah. This anticompetitive conduct in Utah harmed fans, venues, promoters, and artists across the state.

483. As a result of this conduct, and the concomitant reduction in competition in the relevant markets, Utah businesses and residents have suffered anticompetitive harms, including increased prices, increased costs, and reduced quality.

484. This conduct has affected Utah commerce to a substantial degree.

485. The above conduct violated the Utah Antitrust Act, Utah Code §76-10-3104(1) and (2).

486. The Attorney General of Utah brings this action in the name of the State of Utah and on behalf of the people of the State of Utah pursuant to the authority granted by Utah Code §76-10-3106.

487. Utah seeks all remedies available under federal law or the Utah Antitrust Act including, without limitation, the following:

a. Damages for Utah residents as *parens patriae* pursuant to Utah Code §76-10-3108(1);

b. Threefold the damages sustained by Utah residents as monetary relief for the State pursuant to Utah Code §76-10-3109(1)(b);

c. Civil penalties pursuant to Utah Code §76-10-3108(2), which provides that “Any individual who violates this act is subject to a civil penalty of not more than \$100,000 for each violation. Any person, other than an individual, who violates this act is subject to a civil penalty of not more than \$500,000 for each violation.”

d. Injunctive and other equitable relief pursuant to Utah Code §76-10-3108(1);

e. Costs and attorney’s fees pursuant to Utah Code §76-10-3109(1)(b); and

f. Other remedies as the court may deem appropriate under the facts and circumstances of the case.

Thirty-fifth Claim for Relief: Violation of Vermont Law

488. Plaintiff State of Vermont repeats and realleges the allegations of paragraphs 1 through 232 above.¹⁴

489. In addition to violating the federal law as set forth in Count 1, Defendants' acts as alleged herein also constitute violations of Vermont's Consumer Protection Act, 9 Vermont Statutes Annotated ("V.S.A.") § 2451 *et seq.*, as follows:

a. Live Nation as described in paragraphs 1 through 232, has unlawfully established, maintained, and used its monopoly power in several markets in violation of 9 V.S.A. § 2453. These markets include the provision of primary ticketing services to major concert venues, the provision of primary concert ticketing services to major concert venues, and the provision of primary concert ticketing to fans at major concert venues.

b. Live Nation committed these violations while selling tickets to Vermont consumers and promoting events within the State of Vermont. These violations ultimately harm fans across Vermont by increasing costs and prices, and reducing choice, innovation, and quality.

490. In addition to its federal law remedies, the State of Vermont seeks all remedies available under 9 V.S.A. § 2458, including, without limitation, the following:

a. Civil penalties, injunctive relief, other equitable relief (including but not limited to disgorgement), fees and costs, and other relief as this Court deems just and equitable pursuant to 9 V.S.A. § 2458; and

b. Other remedies as the Court may deem appropriate under the facts and circumstances of this case.

¹⁴ The State of Vermont does not allege claims for relief 2, 3, 4, and 5.

Thirty-sixth Claim for Relief: Violation of Virginia Law

491. Plaintiff Commonwealth of Virginia incorporates the allegations of Paragraphs 1 through 264 above.

492. Defendants' acts described above violate the Virginia Antitrust Act, Va. Code § 59.1-9.1 *et seq.*, which "shall be applied and construed to effectuate its general purposes in harmony with judicial interpretation of comparable federal statutory provisions." Va. Code § 59.1-9.17. Conduct that violates Sections 1 and 2 of the Sherman Act, 15 U.S.C. §§ 1-2, when falling under the Commonwealth's jurisdiction, also violates Va. Code §§ 59.1-9.5-9.6.

493. Defendants engaged in the conduct described above while selling tickets to Virginia residents and citizens and from concerts operated at Virginia venues, promoting concerts in Virginia, and operating venues in Virginia. This anticompetitive conduct harmed fans, venues, promoters, and artists across the Commonwealth and affected commerce therein.

494. Plaintiff Commonwealth of Virginia is entitled to remedies for the claims alleged above, including but not limited to civil penalties and injunctive relief under Va. Code § 59.1-9.11 and other remedies (including recovery of costs and attorney's fees) under Va. Code § 59.1-9.15. The Commonwealth of Virginia also demands remedies available to it under federal law, including equitable relief as alleged above.

Thirty-seventh Claim for Relief: Violation of Washington Law

495. The state of Washington incorporates the allegations of Paragraphs 1 through 264 above.

496. The acts alleged in the claims for relief also constitute antitrust violations pursuant to the Washington Consumer Protection Act under Wash. Rev. Code § 19.86.030 (2024) and § 19.86.040 (2024), which declares unlawful every contract, combination, or conspiracy in restraint of trade or commerce.

497. Defendants engaged in the conduct described above while selling tickets, promoting shows, and operating venues in Washington. The anticompetitive conduct in Washington harmed thousands of Washington fans as well as venues, promoters, and artists across the state.

498. The acts alleged in the claims for relief also constitute antitrust violations pursuant to the Washington Consumer Protection Act under Wash. Rev. Code § 19.86.040 (2024), which declares it unlawful for any person to monopolize or attempt to monopolize any part of trade or commerce.

499. Upon information and belief, Defendants' collective and individual monopolistic activities have resulted and continue to result in higher prices in Washington than a competitive market would bear.

500. Similarly, upon information and belief, Defendants' improper exercise of market power in Washington enables Defendants to manipulate the quality and quantity of live events, diminishing what would otherwise be available in a competitive market.

501. Washington seeks the following remedies available under the Washington Consumer Protection Act including, without limitation, the following:

- a. That the Court adjudge and decree the conduct alleged in the complaint to be unlawful and in violation of the Washington Consumer Protection Act, Wash. Rev. Code § 19.86.030 (2024) and § 19.86.040 (2024);
- b. Injunctive and other equitable relief pursuant to Wash. Rev. Code § 19.86.080 (2024);
- c. Disgorgement and restitution pursuant to Wash. Rev. Code § 19.86.080 (2024);
- d. Civil penalties pursuant to Wash. Rev. Code § 19.86.140 (2024);
- e. Costs and attorney's fees pursuant to Wash. Rev. Code § 19.86.080 (2024); and

f. Other remedies, including pre-judgment interest, as the court may deem appropriate under the facts and circumstances of the case.

Thirty-eighth Claim for Relief: Violation of West Virginia Law

502. Plaintiff State of West Virginia incorporates the allegations of Paragraphs 1 through 264 above.

503. Defendants engaged in the conduct described above while selling tickets, promoting shows, and operating venues in West Virginia. The anticompetitive conduct in West Virginia harmed thousands of West Virginia fans as well as venues, promoters, and artists across the state.

504. Defendants' acts described above generally violate the West Virginia Antitrust Act, W. Va. Code § 47- 18-1 *et seq.*, and specifically the prohibition from establishing, maintaining or using a monopoly of trade or commerce to exclude competition or control, fix or maintain prices. W.Va. Code § 47- 18-4.

505. Defendants' acts described above further violate the West Virginia Antitrust Act through their exclusionary, long term contracts. W.Va. Code § 47- 18-3(b)(1) and (3).

506. Defendants' acts described above substantially affected the State of West Virginia and had and have impacts within the State of West Virginia.

507. As a result of the Defendants' conduct described above, West Virginia consumers have suffered anticompetitive harms, including increased prices, increased costs, and reduced quality of services.

508. Plaintiff State of West Virginia, in its *parens patriae* capacity, is entitled to all remedies available at law or in equity (including damages, injunctive relief, disgorgement, restitution, and reimbursement), W. Va. Code §§ 47- 18-8, -9, and -17, as well as civil penalties under West Virginia Code § 47-18-8.

509. Plaintiff State of West Virginia also is entitled to recover its costs and attorneys' fees under West Virginia Code §§ 47-18-8, -9, and -17.

Thirty-ninth Claim for Relief: Violation of Wisconsin Law

510. Plaintiff State of Wisconsin repeats and re-alleges and incorporates by reference the allegations of Paragraphs 1 through 264 above as if fully set forth herein.

511. Defendants' acts as alleged in the First, Fourth, and Fifth causes of action stated above violate Wis. Stat. § 133.03(2) in that they constitute unlawful monopolization of a part of trade or commerce in Wisconsin.

512. Defendants' acts as alleged in the Second and Third causes of action stated above violate Wis. Stat. § 133.03(1) in that they constitute unlawful restraints of trade or commerce in Wisconsin.

513. Defendants engaged in the conduct described above while selling tickets, promoting shows, and operating venues in Wisconsin. The anticompetitive conduct in Wisconsin harmed thousands of Wisconsin fans as well as venues, promoters, and artists across the state.

514. As a result of this conduct, and the concomitant reduction in competition in the relevant markets, Wisconsin consumers and Wisconsin businesses have suffered anticompetitive harms, including increased prices, increased costs, and reduced quality.

515. This conduct has affected Wisconsin commerce to a substantial degree.

516. In addition to its federal law remedies, Plaintiff State of Wisconsin, through its Attorney General and under its antitrust enforcement authority in Wis. Stat. Ch. 133, is entitled to all remedies available under Wis. Stat. §§ 133.03, 133.16, 133.17, and 133.18, including, without limitation, the following:

- a. Civil penalties pursuant to Wis. Stat. § 133.03;
- b. Injunctive and other equitable relief pursuant to Wis. Stat. §

133.16;

c. Costs and attorneys' fees pursuant to Wis. Stat. § 133.16; and;

d. Other remedies as the Court may deem appropriate under the facts and circumstances of this case.

X. Request for Relief

517. To remedy these illegal acts, Plaintiffs request that the Court:

a. Adjudge and decree that Live Nation has acted unlawfully to maintain its monopoly in the markets for the provision of primary ticketing services to major concert venues, the provision of primary concert ticketing services to major concert venues, and the provision of primary concert ticketing offerings to fans at major concert venues (even if combined with services that offer resale of concert tickets), in violation of Section 2 of the Sherman Act, 15 U.S.C. § 2 and the state laws cited in paragraphs 265 through 516 above;

b. Adjudge and decree that Live Nation has acted unlawfully by entering into long-term exclusive primary ticketing contracts with major concert venues that unreasonably restrain trade in the United States in violation of Section 1 of the Sherman Act, 15 U.S.C. § 1 and the state laws cited in paragraphs 265 through 516 above;

c. Adjudge and decree that Live Nation has acted unlawfully by tying artists' use of Live Nation owned, controlled and exclusively-booked large amphitheaters to their purchase of promotional services from Live Nation in violation of Section 1 of the Sherman Act, 15 U.S.C. § 1 and the state laws cited in paragraphs 265 through 516 above;

d. Adjudge and decree that Live Nation has acted unlawfully to maintain its monopoly in the market for the provision of the use of large amphitheaters and ancillary services to artists on large amphitheater tours, in

violation of Section 2 of the Sherman Act, 15 U.S.C. § 2 and the state laws cited in paragraphs 265 through 516 above;

e. Adjudge and decree that Live Nation has acted unlawfully to maintain its monopoly in the markets for the provision of concert booking and promotion services to major concert venues and the provision of promotion services to artists performing in major concert venues, in violation of Section 2 of the Sherman Act, 15 U.S.C. § 2 and the state laws cited in paragraphs 265 through 516 above;

f. Order the divestiture of, at minimum, Ticketmaster, along with any additional relief as needed to cure any anticompetitive harm;

g. Order the termination of Live Nation's ticketing agreement with Oak View Group;

h. Enjoin Live Nation from continuing to engage in anticompetitive practices described herein and from engaging in other practices with the same purpose and effect as the challenged practices;

i. Enter any other preliminary or permanent relief necessary and appropriate to restore competitive conditions in the markets affected by Live Nation's unlawful conduct;

j. Award the States of Arizona, Arkansas, Colorado, Connecticut, Florida, Illinois, Indiana, Iowa, Michigan, Minnesota, Nevada, New Hampshire, New Jersey, New York, North Carolina, Ohio, Oklahoma, Oregon, Rhode Island, South Carolina, Tennessee, Utah, Washington, West Virginia, and Wisconsin, the Commonwealth of Pennsylvania and the District of Columbia, pursuant to their *parens patriae* authority on behalf of natural persons residing in their respective states, commonwealths and district, treble damages for injury sustained by such natural persons to their property through the purchase of tickets for live events

from Live Nation and Ticketmaster, and the cost of suit, including reasonable attorneys' fees, pursuant to Section 4c of the Clayton Act, 15 U.S.C. 15c;

k. Award the States of Arizona, Arkansas, California, Colorado, Connecticut, Florida, Illinois, Indiana, Iowa, Kansas, Louisiana, Maryland, Michigan, Minnesota, Mississippi, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, Ohio, Rhode Island, South Carolina, Tennessee, Texas, Utah, Vermont, Washington, West Virginia, and Wisconsin, the Commonwealth of Virginia, and the District of Columbia civil penalties or civil forfeiture, under their respective state laws, for the violations cited herein;

l. Award any additional relief in law or equity the Court finds just and proper; and

m. Award each Plaintiff, as applicable, an amount equal to its costs, including reasonable attorneys' fees, incurred in bringing this action.

XI. Demand for a Jury Trial

518. Pursuant to Federal Rule of Civil Procedure 38(b), Plaintiffs demand a trial by jury of all issues properly triable to a jury in this case.

Dated this 19th day of August, 2024.

Respectfully submitted,

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**UNITED STATES DISTRICT COURT
SOUTHERN DISTRICT OF NEW YORK**

UNITED STATES OF AMERICA, *et al.*,

Plaintiffs,

v.

LIVE NATION ENTERTAINMENT, INC.
and TICKETMASTER L.L.C.,

Defendants.

Case No. 1:24-cv-3973-AS

PROPOSED FINAL JUDGMENT

WHEREAS, Plaintiff, United States of America, along with the Attorneys General of Arkansas, Iowa, Mississippi, Nebraska, Oklahoma, and South Dakota (collectively, the “Settling States”), filed their Amended Complaint on August 30, 2024 (“Amended Complaint”);

AND WHEREAS, the United States, the Settling States, and Defendants, Live Nation Entertainment, Inc. and Ticketmaster L.L.C., consent to entry of this Final Judgment;

AND WHEREAS, Defendants agree to undertake the obligations and obey the prohibitions described in this Final Judgment to remedy the loss of competition alleged in the Amended Complaint;

AND WHEREAS, Defendants represent that the relief required by this Final Judgment can and will be made and that Defendants will not later raise a claim of hardship or difficulty as grounds for asking the Court to modify any provision of this Final Judgment;

NOW THEREFORE, it is ORDERED, ADJUDGED, AND DECREED:

I. Jurisdiction

The Court has jurisdiction over the subject matter of, and each of the parties to, this action. The Amended Complaint states a claim upon which relief may be granted against

Defendants under Sections 1 and 2 of the Sherman Act (15 U.S.C. §§ 1-2) and the state laws identified in the Amended Complaint that correspond to claims brought by the Settling States.

II. Definitions

As used in this Final Judgment:

A. “Live Nation” means Defendant Live Nation Entertainment Inc., a Delaware corporation with its headquarters in Beverly Hills, California, its successors and assigns, and its subsidiaries, divisions, groups, affiliates, partnerships, and joint ventures, in each instance if controlled by Live Nation Entertainment, Inc., and their directors, officers, managers, agents, and employees, except for those entities listed on Schedule A attached hereto, so long as Defendants lack operational and management control over those entities and do not exercise their influence over, or otherwise use, those entities to engage in conduct prohibited by this Final Judgment.

B. “Ticketmaster” means Defendant Ticketmaster L.L.C., a Virginia limited liability company with its headquarters in Beverly Hills, CA, its successors and assigns, and its subsidiaries, divisions, groups, affiliates, partnerships, and joint ventures, in each instance if controlled by Ticketmaster L.L.C., and their directors, officers, managers, agents, and employees.

C. “Amphitheater” means an outdoor Venue that typically has a lawn with general admission seating, and is (1) a Major Concert Venue that is identified as an “amphitheater” on Schedule B attached hereto (but solely for so long as such Venue remains a “Major Concert Venue” as defined herein), or (2) a Venue not listed on Schedule B but that is or becomes a Major Concert Venue as defined in Section II.N.

D. “API” means an application programming interface.

E. “Artist” means any creator or performer of live entertainment content, including concert, comedy, theatrical, or family entertainment content.

F. “Client Ticketing Data” means the following data relating to a ticketing client’s events: on-sale dates for a client’s events, the number of tickets sold, location or type of tickets sold, ticket prices (including all fees charged and the amount of such fees), sales proceeds, marketing and promotions results, ticket purchaser/ticket holder information, and inventory status of any particular ticket. “Client Ticketing Data” does not include data that: (1) is collected through other means (e.g., website visitor tracking, user group surveys, public sources); or (2) is made public by someone other than Defendants and Defendants’ agents.

G. “Condition” or “Conditioning” means to explicitly or practically require buyers to purchase or use one product or service if they want to purchase or use a second product or service. In addition to explicit Conditioning, Conditioning can also occur if, due to the seller’s pricing, policies, or other conduct, it is unreasonably difficult, costly, or economically infeasible to purchase the desired product or service alone.

H. “Content Steering” means, with respect to concert promotion or booking, any decision, conduct, or action that requires, encourages, prohibits, or discourages an Artist to perform at a particular Venue based on the identity of a Primary Ticketing Services provider of such Venue or the revenue that Defendants receive by virtue of being a Primary Ticketing Services provider of such Venue. For clarity, “Content Steering” does not include (1) truthful and non-misleading discussions with an Artist about the capabilities of the Primary Ticketing Services provider(s) of such Venue and how that might affect the Artist’s interests, or (2) decisions made in the ordinary course of business based on commercial considerations other than the identity of the Primary Ticketing Services provider(s) or the revenue Defendants receive by virtue of being the Primary Ticketing Services provider, including scheduling, demand, production requirements, or other non-prohibited economic factors.

I. “Eligible Primary Ticketing Services Provider” means a Person that either (1) is engaged in the sale of primary tickets for Live Entertainment Events at Venues in the United States through a Primary Marketplace as an established ongoing business (independent of any primary tickets received as part of Ticketmaster’s non-exclusivity under this Final Judgment), or (2) has demonstrated or can demonstrate the ability to fully provide Primary Ticketing Services for Major Concert Venues in the United States by offering both a Primary Marketplace and a Primary Ticketing Back-End. Any Person that qualifies under Clause (1) of this definition and also operates a secondary ticket sales business can remain qualified under Clause (1) only if it (a) maintains and reasonably enforces a policy prohibiting speculative ticket sales (including but not limited to the listing, offering for sale, or sale of tickets that the seller does not own, control, or have been contractually allocated at the time of listing, and including a firmly enforced prohibition on the sale of any tickets prior to a material pre-sale or on-sale); (b) follows bona fide artist, team, or other content owner requests to limit resale to face value (or other pricing restrictions), geofence sales, or otherwise adhere to content owner requests for secondary ticket sales on designated events; (c) requires ticket sellers to disclose their identities to the marketplace operator; and (d) prohibits ticket listings without specific section, row and seat quantity, or other indicia that the tickets are genuine. Any disputes as to whether a Primary Ticketing Services provider qualifies as an Eligible Primary Ticketing Services Provider will be resolved by the process set forth in Section IV.E.

J. “Exempted Employee” means any employee of Defendants who is not a Firewall Employee, including: (1) any senior corporate officer, director, or manager with responsibilities that include oversight of Defendants’ provision of Primary Ticketing Services; and (2) any employee whose primary responsibilities solely include accounting, human resources, legal, information systems, and/or finance.

K. “Firewall Employee” means any employee of Defendants whose principal job responsibility involves the operation or day-to-day management of Defendants’ Venues, concert promotions, or Artist management services.

L. “Including” means including, but not limited to.

M. “Live Entertainment Event” means an event (other than a multi-day multi-Artist festival or similar event) where an Artist performs in a Venue and for which tickets are sold to the public. References herein to the “provision of” or “providing” Live Entertainment Events means to supply one or more Live Entertainment Events and/or the services reasonably necessary to plan, promote, market, and settle one or more Live Entertainment Events, such as concert promotion services, but specifically excludes the provision of Primary Ticketing Services, Venue management services, and/or tour stage/set design and construction services.

N. “Major Concert Venue” means (1) each of the Venues set forth on Schedule B attached hereto, and (2) any other Amphitheater or arena located in the United States that has a Live Entertainment Event sellable capacity of 8,000 or more and (a) hosted ten or more Live Entertainment Events in any calendar year from 2024 through the term of this Final Judgment or (b) is new and forecasts hosting ten or more Live Entertainment Events in an upcoming calendar year. Any Venue added to this definition pursuant to subclause (2) of this Section will be deemed a “Major Concert Venue” solely on a prospective basis in connection with new contracts entered into after the end of the immediately preceding calendar year. Notwithstanding the foregoing or anything to the contrary in this Final Judgment, if a particular Venue undergoes a structural or systemic operational change that reduces its Live Entertainment Event sellable capacity to fewer than 8,000 people or no longer regularly operates as an Amphitheater or arena that hosts Live Entertainment Events on a consistent basis, then such Venue will not be considered a “Major Concert Venue” for purposes of the next calendar year.

O. “Management” means all directors and officers of Defendants, or any other employee with management or supervisory responsibilities for Defendants’ business or operations related to negotiating the provision of Primary Ticketing Services or the provision of Live Entertainment Events.

P. “Nondiscriminatory Calendar Procedures” means the procedures that govern requesting, holding, and challenging dates for Live Entertainment Events on the Venue’s booking calendar that apply generally to Promoters on a nondiscriminatory basis (i.e., without regard to whether any given Promoter is owned or operated by, or otherwise affiliated with, Defendants) and include, at minimum, the following principles: (1) equal application to all Promoters, including Live Nation and third-party Promoters; (2) assignment of hold positions based on the order in which complete booking requests are received; (3) a challenge process by which any date holder may require priority-position holders to either confirm their booking with a binding commitment or release the date; and (4) standardized confirmation requirements, including execution of a license agreement, receipt of the required deposit, and written confirmation.

Q. “Oak View Group” means Oak View Group LLC, a Delaware limited liability company with its headquarters in Denver, Colorado, its successors and assigns, and its subsidiaries, divisions, groups, affiliates, partnerships, and joint ventures, and their directors, officers, managers, agents, and employees.

R. “Person” or “Persons” means any natural person, corporate entity, partnership, association, joint venture, or trust, including corporations and associations existing under or authorized by the laws of the United States, the laws of any State, or the laws of any foreign country.

S. “Preferred Booking Agreement” means an agreement or understanding between a Venue and Live Nation that grants Live Nation any Preferred Booking Rights. “Preferred Booking Agreement” does not include: (1) agreements or understandings

between a Venue and Live Nation that engage Live Nation to book such Venue and to administer, but not control, such Venue's booking calendar so long as the agreement does not include any Preferred Booking Rights; (2) operating leases, subleases, or similar agreements between a Venue and Live Nation that grant Live Nation the right to operate the Venue; or (3) agreements between Live Nation and a third-party Promoter pursuant to which the third-party Promoter sublicenses or otherwise grants to Live Nation the right to book and/or promote only a portion of the Live Entertainment Events at the Venue, so long as Live Nation promotes less than 50% of the total number of Live Entertainment Events that are held at the applicable Venue in a calendar year.

T. "Preferred Booking Rights" means rights that grant: (1) preferred access to certain dates for booking and/or promotion of Live Entertainment Events at the Venue not otherwise generally available to Promoters, other than in accordance with Nondiscriminatory Calendar Procedures; (2) the exclusive right to book and/or promote all, or a specified number of, Live Entertainment Events at the Venue; (3) co-promotion rights that require third party Promoters to co-promote Live Entertainment Events at the Venue with Live Nation; (4) booking rights of first refusal for dates at the Venue; (5) most-favored nation booking or promotion rights at the Venue; and (6) rebates to Live Nation for shows promoted by third parties. For clarity, "Preferred Booking Rights" do not include incentives by a Venue to encourage the achievement of financial thresholds or show volume from a Promoter or to re-coup prepayments or other guaranteed financial commitments made by the Promoter to the Venue.

U. "Primary Marketplace" means a technology or distribution platform for making the initial distribution of tickets. For clarity, "Primary Marketplace" does not include technology or distribution platforms that lack the ability to fulfill the responsibilities of a merchant of record, as described in Section IV.A.

V. “Primary Ticketing Back-End” means the collection of software, technology, and/or platform services provided to, and used by or on behalf of, Major Concert Venues for the following functions related to the ticketing of Live Entertainment Events: (1) event and inventory configuration; (2) manifest, seat map, inventory, holds, and exclusive allocation controls; (3) barcode/token generation; (4) secure rendering support; (5) ticket-validity and entry-control validation; (6) entry scan validation; (7) maintenance of operational/audit logs necessary to support allocation, token issuance, and scanning; and (8) providing data feeds, APIs, and reporting related to event details, inventory status, entry scans, and other relevant and applicable data points.

W. Primary Ticketing Services means the provision of a Primary Ticketing Back-End, or a Primary Marketplace, or both.

X. “Promoter” means a Person (other than an Artist and its managers and/or agents) that generally bears the potential financial risk and gain of presenting Live Entertainment Events and assists with the planning and production of Live Entertainment Events, such as by working with Artists (and the Artist’s managers and/or agents) to construct a tour, negotiate with and select Venue(s) at which to perform, determine ticket prices and distribution strategy, advertise or publicize the show or tour to the public, and/or organize staffing or logistics for the Artist’s team.

Y. “Relevant Employees” means Defendants’ employees with responsibility for Primary Ticketing Services or Live Entertainment Events.

Z. “Retaliate” or “Retaliating” means refusing to provide Live Entertainment Events to a Venue, or providing Live Entertainment Events to a Venue on less favorable terms, because the Venue has contracted or is contemplating contracting with a company other than Defendants for Primary Ticketing Services. “Retaliate” does not mean: (1) truthful and non-misleading discussions with an Artist about the capabilities of the Primary Ticketing Services provider(s) of such Venue and how that might affect the

Artist's interests, (2) actions taken at the independent direction of an Artist or an Artist's managers or agents, or (3) other decisions made in the ordinary course of business based on commercial considerations other than the identity of the Primary Ticketing Services provider(s) or the revenue Defendants receive by virtue of being the Primary Ticketing Services provider, including scheduling, demand, production requirements, or other non-prohibited economic factors.

AA. "Ticket Service Fees" means all service charges retained (in whole or part) by the Primary Ticketing Services provider, shipping and handling fees, and order processing fees. "Ticket Service Fees" do not include Venue or facility fees, credit card fees and other payment processing fees, and fees charged in connection with any optional add-ons (e.g., insurance, payment installment plan fees, merchandise, and any other service or product not required for the purchase of a primary ticket).

BB. "Ticketmaster Back-End" means the full suite of Ticketmaster software, technology, and/or platform services used by or on behalf of Venues for functions related to the ticketing of Live Entertainment Events such as: (1) event and inventory configuration; (2) manifest, seat map, inventory, holds, and exclusive allocation controls; (3) third-party Primary Ticketing Services provider authorization and credentialing; (4) APIs, feeds, queues, or other mechanisms for third-party Primary Ticketing Services providers to retrieve allocated inventory; (5) validation of third-party ticketing service provider sale requests; (6) barcode/token generation; (7) secure rendering support; (8) ticket-validity and entry-control validation; (9) entry scan validation; (10) maintenance of operational/audit logs necessary to support allocation, token issuance, and scanning; and (11) providing data feeds, APIs, and reporting related to event details, inventory status, entry scans, and other relevant and applicable data points. For clarity, Ticketmaster Marketplace is distinct from and not included in Ticketmaster Back-End, and together,

Ticketmaster Marketplace and Ticketmaster Back-End make up Ticketmaster's Primary Ticketing Services business.

CC. "Ticketmaster Marketplace" means all products, services, features, and capabilities of Ticketmaster that are not part of Ticketmaster Back-End, including Ticketmaster's technology and distribution platform used to market and sell primary tickets to Live Entertainment Events to consumers.

DD. "Venue" means any building or physical space located in the United States that hosts Live Entertainment Events and any owner, operator, or manager of that building or physical space.

III. Applicability

This Final Judgment applies to Live Nation and Ticketmaster, as defined above, and all other Persons in active concert or participation with any Defendant who receive actual notice of this Final Judgment.

IV. Ticketing

A. Ticketmaster must develop and provide an open distribution and ticket authentication system that enables any Major Concert Venue using Ticketmaster Back-End to distribute primary tickets using any Eligible Primary Ticketing Services Provider(s) chosen by such Major Concert Venue. Such open distribution and ticket authentication system must have Ticketmaster remain responsible for the various functions that constitute the Ticketmaster Back-End. Such system must permit Eligible Primary Ticketing Services Providers to be sufficiently integrated into the Ticketmaster Back-End so that, once a Major Concert Venue has allocated tickets to an Eligible Primary Ticketing Services Provider, such Eligible Primary Ticketing Services Provider is able to utilize its own technologies to assume the customary responsibilities of a merchant of record, both before and after a Major Concert Venue has allocated tickets to

it. The customary responsibilities of a merchant of record to be assumed by such Eligible Primary Ticketing Services Provider include the following:

1. storing and supporting discovery for event listings and providing details thereof;
2. ingesting event and allocated inventory data;
3. configuring the event and allocated seats in such Eligible Primary Ticketing Services Provider's own systems and/or ingesting such information from another Primary Ticketing Services provider for the Venue;
4. listing allocated tickets in Primary Marketplace(s), managing checkout flows and payment processing, maintaining related order records and customer accounts or sessions, and processing refunds, cancellations, exchanges, chargebacks, and taxes;
5. sales reporting and settlement;
6. requesting, receiving, and rendering barcodes/tokens issued by Ticketmaster Back-End;
7. supporting refunds, cancellations, exchanges, transfer/resale features, and fan support; and
8. collecting and (as appropriate) remitting ticket sales proceeds to the Promoter and/or Venue concerned.

B. The open distribution and ticket authentication system required by Section IV.A must:

1. facilitate the automated transfer of tickets/ticket barcodes for all primary tickets sold using third-party Primary Marketplaces and may not, in connection with any transfer and/or re-sale of tickets purchased through third-party Primary Marketplaces, require ticket

purchasers to pay any additional fees or otherwise take materially burdensome or unnecessary additional actions, such as use of a Ticketmaster website, app, or account (provided that Ticketmaster may require Eligible Primary Ticketing Services Providers to pay fees in connection with such transfer and/or re-sale intended to cover the costs of Ticketmaster Back-End, as verified by the monitor);

2. be fully operational, implemented, and made available as a standalone product to Major Concert Venues within 275 days of entry of this Final Judgment (the “Ticketing Transition Deadline”); and
3. be maintained by Ticketmaster such that it addresses any reasonable deficiencies identified by Defendants, Major Concert Venues, third-party Primary Marketplaces, the monitor, or the United States as necessary to accomplish the purposes of this Final Judgment.

C. Ticketmaster must timely publish and update any documentation or other information necessary for Major Concert Venues or Eligible Primary Ticketing Services Providers to utilize the system described in Section IV.A.

D. Ticketmaster must not use any contractual, pricing, technological, or other means to restrict Major Concert Venues’ choice of Eligible Primary Ticketing Services Providers. Ticketmaster must allow Major Concert Venues to choose to use (1) solely Ticketmaster Back-End (and not any other product or service offered by Defendants, including Ticketmaster Marketplace) or (2) multiple Primary Ticketing Back-End systems.

E. Ticketmaster is not required to integrate with any third-party marketplace that is not an Eligible Primary Ticketing Services Provider. Should Ticketmaster believe that a Major Concert Venue has asked it to integrate with a third-party marketplace that is not an Eligible Primary Ticketing Services Provider, it must immediately inform the monitor, who will promptly determine whether the third-party marketplace is an Eligible Primary Ticketing Services Provider. The monitor's determination as to whether the third-party marketplace is or is not an Eligible Primary Ticketing Services Provider will be conclusive, subject to an application by the United States to the Court for a determination that the third-party marketplace is an Eligible Primary Ticketing Services Provider.

F. Ticketmaster must not use any Client Ticketing Data collected via Ticketmaster Back-End from the transfer of tickets on third-party Primary Marketplaces for any purpose, other than in connection with the performance of services by Ticketmaster Back-End.

G. For all Primary Ticketing Services contracts between Ticketmaster and a Major Concert Venue in effect as of the date of the entry of this Final Judgment, any and all contract terms that renew the contract or extend its term automatically are hereby waived and unenforceable. Ticketmaster must provide written notice of this provision to every Major Concert Venue to which it applies, in a form to be approved by the United States in its sole discretion, within 30 calendar days of entry of this Final Judgment. The United States may, in its sole discretion, grant Defendants additional time.

H. No later than the Ticketing Transition Deadline, Ticketmaster must waive any exclusive Primary Marketplace ticketing requirements of any contract then in effect between a Major Concert Venue and Ticketmaster to allow the Major Concert Venue to use the Primary Marketplace of any other Eligible Primary Ticketing Services Provider for one Live Entertainment Event per year during each year remaining in its contract with

Ticketmaster. The Major Concert Venue has the sole discretion to choose the events.

Ticketmaster may not seek payment from any Major Concert Venue in connection with the Major Concert Venue's exercise of this provision. Ticketmaster must provide notice of this provision to every Major Concert Venue to which it is applicable in a form to be approved by the United States in its sole discretion.

I. For any contract between Ticketmaster and any Major Concert Venue that, as of the entry of this Final Judgment, has at least four years remaining on its term (excluding any renewal or automatic extension terms that are waived in accordance with Section IV.G), Ticketmaster must, no later than the Ticketing Transition Deadline and on each one-year anniversary of the entry of the Final Judgment (until such point that fewer than four years remain on any such contract), provide that Venue the option to sell or distribute up to 20% of fee-bearing primary ticket inventory for Live Entertainment Events otherwise sellable by Ticketmaster through Eligible Primary Ticketing Services Providers for the remainder of the contract term, notwithstanding any exclusivity commitments made to Ticketmaster, provided that:

1. Ticketmaster may require the Venue to agree to a pro rata adjustment to any economic arrangements under such contract or related contract that were associated with exclusivity of Primary Ticketing Services. In the event of irreconcilable disagreements between Ticketmaster and a Venue as to whether particular economic arrangements were associated with exclusivity of Primary Ticketing Services, such dispute will be submitted to the monitor for resolution, and the monitor's resolution will be binding on Defendants. For the avoidance of doubt, such adjustments may be implemented through reductions or offsets to ongoing or future payments or consideration under the contract.

2. Any 20% allocation under this provision must be: (a) 20% of each section or tier, as determined by the Major Concert Venue equitably and in good faith; (b) 20% of Live Entertainment Events each year, with the events selected by the Major Concert Venue equitably and in good faith; or (c) a combination of (a) and (b) totaling up to 20% of fee-bearing primary ticket inventory for Live Entertainment Events otherwise sellable by Ticketmaster at the applicable Major Concert Venue in that year.
3. Ticketmaster must provide notice of this provision to every Major Concert Venue to which it applies in a form to be approved by the United States in its sole discretion.

J. Upon entry of this Final Judgment, for any Live Entertainment Event at any Amphitheater that Live Nation owns, operates, or controls: (1) the Venue must allow any Promoter or Artist contracting after such date to present a Live Entertainment Event in such Venue to sell and distribute up to 50% of the fee-bearing primary ticket inventory for each section or tier in the Venue through the Primary Marketplace of any Eligible Primary Ticketing Services Provider that the Promoter or Artist chooses, without Ticketmaster charging any Ticket Service Fees on such tickets when sold through third-party Eligible Primary Ticketing Services Providers; and (2) on tickets it sells, Ticketmaster must not charge Ticket Service Fees that exceed 15% of the ticket face value. Ticketmaster may require third-party ticketing services providers to pay fees in connection with the distribution of tickets under this Section intended to cover the costs of Ticketmaster Back-End, as verified by the monitor.

K. Upon entry of this Final Judgment, Ticketmaster must not negotiate nor enter into any Primary Ticketing Services contracts with a Major Concert Venue inconsistent with the following requirements:

1. If Ticketmaster negotiates a Primary Ticketing Services contract with a Major Concert Venue, Ticketmaster must offer such Major Concert Venue the option to choose a fully or partially non-exclusive contract under which all or a portion of the primary tickets (at the Major Concert Venue's election) are not exclusive to Ticketmaster. Such non-exclusive contracts may not use pricing schemes, pricing tiers, or other provisions that have the practical effect of Primary Ticketing Services exclusivity.
2. If Ticketmaster seeks to offer a fully exclusive contract, such contract may not have a term longer than four years. Any partial-exclusive contract with at least 20% of tickets not exclusive to Ticketmaster is not subject to the four-year maximum term applicable to fully exclusive agreements if (a) the Major Concert Venue, in writing, requests a longer term and/or (b) a competitor submits an offer for a longer term.
3. Ticketmaster will provide notice and a copy of this Final Judgment, in a form to be proposed by Defendants and approved by the United States in its sole discretion, to every Major Concert Venue with whom Ticketmaster discusses or negotiates the provision of any Primary Ticketing Services at the beginning of any such negotiation. The notice will include an explanation of the requirements of Section IV of this Final Judgment, a statement encouraging the Major Concert Venue to contact the Department of Justice and the monitor if they are or become aware of any potential violations of this Final Judgment, and a statement waiving any contractual limitation on what the Major Concert

Venue may disclose to the monitor or a government agency as well as any obligation to provide notice to Defendants about any such contacts.

L. Primary Ticketing Services contracts entered into during the term of this Final Judgment between Ticketmaster and a Major Concert Venue (including any renewals or extensions of existing contracts) must not: (a) contain any auto-renewal provisions; or (b) condition any terms on a Venue forgoing a Request for Proposals (“RFP”) process or other competitive bidding process for Primary Ticketing Services.

V. Venue and Promotions

A. Within 30 days of entry of this Final Judgment, unless the United States, in its sole discretion, grants Defendants additional time, Defendants must provide notice to the Venues listed in Table 1 (the “Divestiture Venues”), in a form approved by the United States in its sole discretion, that Defendants are required to, at the Divestiture Venues’ election, do one of the following with respect to any and all contracts that relate to the provision of booking or promotion services and/or control or ownership interests at the Divestiture Venues: (1) terminate such contracts or (2) modify such existing contracts to bring them into compliance with all aspects of Section V.B.1 below on terms agreeable to Defendants and the Divestiture Venue. For avoidance of doubt, nothing herein prevents Defendants from terminating such contracts based on any doctrines excusing or discharging contractual obligations available at law or in equity.

Table 1: Divestiture Venues		
Wharf Amphitheater	Orange Beach	AL
Walmart AMP	Rogers	AR
Ford Idaho Center	Nampa	ID
Maine Savings Amphitheater	Bangor	ME
Pine Knob Music Theatre	Clarkston	MI
Brandon Amphitheater	Brandon	MS
Bethel Woods Center for the Arts	Bethel	NY
Empower FCU Amphitheater at Lakeview	Syracuse	NY
Riverbend Music Center	Cincinnati	OH
Germania Insurance Amphitheater	Austin	TX
Cynthia Woods Mitchell Pavilion	Woodlands	TX
BMO Pavilion	Milwaukee	WI
American Family Insurance Amphitheater	Milwaukee	WI

- B. Following termination or modification of all applicable rights under any and all contracts pursuant to Section V.A:
1. Defendants must not enter into any Preferred Booking Agreement with the Divestiture Venues, or otherwise acquire or exercise any form of ownership or control over the Divestiture Venues in any way (including control, but excluding administration without control, of the Divestiture Venues' booking calendar). For the avoidance of doubt, Defendants may not engage in Content Steering with respect to the Divestiture Venues.
 2. The owner or operator of any Divestiture Venue will be free to conduct a new ticketing RFP. Any Primary Ticketing Services

contract offered by Defendants must conform to the requirements set forth in Section IV.K.

C. Within 30 days of entry of this Final Judgment, at any Amphitheater owned, operated, or controlled by Defendants: (1) Defendants must abide by the Nondiscriminatory Calendar Procedures; (2) Defendants must not refuse an Artist access to such Amphitheater because the Artist has engaged a Promoter other than Defendants; and (3) Defendants must offer rental terms to Artists using a third-party Promoter for such Amphitheater that are, when taken as a whole and accounting for Venue-driven economic considerations (such as day of week, time of year, number of shows, popularity of the Artist, expected onsite revenue from concessions and VIP hospitality, historical performance of the Artist in similar Venues, etc.), at least as favorable as those offered to Artists that use Defendants as their Promoter for such Amphitheater to the extent Defendants control setting such terms at the Amphitheater.

D. Upon entry of this Final Judgment, Defendants must not enter into any Preferred Booking Agreement with a Major Concert Venue.

E. Within 30 days of entry of this Final Judgment, unless the United States, in its sole discretion, grants Defendants additional time, Defendants must provide notice, approved by the United States in its sole discretion, to all Major Concert Venues for which Defendants have a Preferred Booking Agreement that Defendants are required to, at the Venue's election, (1) terminate such Preferred Booking Agreement or (2) modify such Preferred Booking Agreement in a manner that renders the agreement no longer a Preferred Booking Agreement on terms agreeable to Defendants and the Venue.

F. Defendants' Nondiscriminatory Calendar Procedures must be implemented by Live Nation in good faith and set forth in Live Nation's official, published, generally applicable booking calendar management policies, and may be

updated by Live Nation provided such updates are consistent with the foregoing principles and other requirements of this Final Judgment and provided to the monitor.

VI. Anti-Conditioning, Anti-Retaliation, Anti-Content Steering, and other Provisions Designed to Promote Competition

A. Defendants must not:

1. Retaliate, in any way, against a Venue because it is known to Defendants that the Venue has contracted or is contemplating contracting with a company other than Defendants for Primary Ticketing Services;
2. Condition or threaten to Condition (including via intermediaries) the provision of Live Entertainment Events to a Venue based on that Venue refraining from contracting with a company other than Defendants for Primary Ticketing Services;
3. Condition or threaten to Condition the provision of Primary Ticketing Services to a Venue based on that Venue refraining from contracting with a company other than Defendants for the provision of Live Entertainment Events; or
4. Engage in Content Steering with respect to Venues.

B. For the avoidance of doubt, the prohibitions set forth in Section VI.A apply to the provision of one or more Live Entertainment Events at Venues. Defendants have waived any argument that the prohibitions set forth in Section VI.A only apply to all Live Entertainment Events at Venues. For clarity, Plaintiffs need not identify particular Live Entertainment Events that have been withheld in order to prevail on a claim of Retaliation.

C. Prior to opening or obtaining control over any Amphitheater, Defendants must report that fact to the monitor and state whether Defendants believe the Amphitheater is a Major Concert Venue.

D. Defendants must not (1) engage in any conduct materially the same as conduct prohibited by another Section of this Final Judgment or designed to evade any obligation imposed by this Final Judgment; or (2) engage in any conduct that evades or frustrates the purposes of this Final Judgment.

VII. Firewalls

A. Defendants must implement and maintain effective procedures to prevent any Client Ticketing Data from being shared with, disclosed to, or accessible by any Firewall Employee, except as expressly permitted by this Section VII.

B. Defendants may disclose to a Firewall Employee only the Client Ticketing Data that concerns a specific event for which the Firewall Employee is involved in promotion or management of the Artist who will perform or did perform at the event, and only if Defendants do so on the same terms as generally provided to other Promoters or Artist managers not affiliated with Defendants. Defendants may disclose to an Exempted Employee only the Client Ticketing Data required for the Exempted Employee to perform his or her job function(s), provided, however, that such Exempted Employee may not use Client Ticketing Data to perform any job function(s) that primarily involve(s) the day-to-day operation or management of Defendants' businesses related to Venues, concert promotions, or Artist management services. Defendants may disclose Client Ticketing Data to any Defendant employee where so required by law, government regulation, legal process, or court order, so long as such disclosure is limited to fulfillment of that purpose.

C. Defendants must, within 30 calendar days of the entry of the Stipulation and Order, submit to the United States a compliance plan setting forth in detail the procedures Defendants propose to implement to effect compliance with this Section VII. The United States will inform Defendants within 15 business days of receipt whether, in its sole discretion, the United States approves or rejects Defendants' compliance plan.

Within 15 business days of receiving a notice of rejection, Defendants must submit a revised compliance plan. The United States may request that the Court determine whether Defendants' proposed compliance plan fulfills the requirements of this Section VII.

D. At minimum, an effective compliance plan must include, for all Firewall Employees: (1) initial written notice followed by quarterly written reminders; (2) training within 30 days of the date the compliance plan is approved, followed by training on a yearly basis; and (3) provision of written acknowledgment of the obligations of this Section VII within 30 days of the date the compliance plan is approved, followed by acknowledgment on a yearly basis. The form of all written notifications must be approved by the United States in its sole discretion.

E. Defendants must maintain complete records of all written notices, training, employee acknowledgments, and all other efforts made to comply with this Section VII until one year after the expiration of this decree or any enforcement efforts or litigation brought by the United States or any Settling States that implicates this firewall, whichever is later.

VIII. Termination of Agreement with Oak View Group

A. Within 30 calendar days after the Court's entry of the Stipulation and Order, Defendants must terminate the Ticketing Services Incentive Agreement with Oak View Group dated July 1, 2022 ("Oak View Agreement").

B. Within 60 calendar days of entry of this Final Judgment, for any Venue managed by Oak View Group that entered into a contract with Defendants on or after July 1, 2022 (excluding, for clarity, Venues that are owned in whole or part by Oak View Group), Defendants must: (1) disclose the existence and nature of the Oak View Agreement and all payments made to Oak View Group associated with the Oak View Agreement, including the \$20 million payment of July 2022; and (2) at the option of the Venue, allow the Venue to conduct a new RFP process for any contract between the

Venue and Defendants, including for Primary Ticketing Services, without penalty.

Defendants must provide notice to Venues of the disclosure required by VIII.B.1 and the option to conduct a new RFP process under VIII.B.2 in a form approved by the United States in its sole discretion.

C. To the extent Defendants are required under Section VIII.A to terminate rights to upfront payments or other financial considerations, nothing herein prevents Defendants from asserting any contract law or other claims or remedies to seek a pro rata adjustment to any ongoing or future payments or consideration to reflect the reduced scope of such rights or obligations.

D. Defendants must not enter into any agreement with a Major Concert Venue's agent (including a third-party facility manager or other agent with authority, influence, or involvement regarding decisions to enter into Primary Ticketing Services contracts) that compensates or rewards the agent for converting any of the Major Concert Venue's existing Primary Ticketing Services contracts into a new Primary Ticketing Services contract with Ticketmaster.

IX. Artist Transparency

A. Upon entry of this Final Judgment, at an Artist's request, Defendants must provide the Artist with all data and information in Defendants' possession, custody, or control about purchasers of tickets for Live Entertainment Events performed by that Artist sold by Ticketmaster (e.g., ticket purchasers, number of tickets sold, location or type of tickets sold, ticket prices, sales proceeds) for such Artist's sole interests, subject to any restrictions, prohibitions, obligations, or other requirements arising under privacy laws applicable to Defendants and any commitments to purchasers of tickets with respect to the use of their data (collectively, "Privacy Obligations"). Defendants must not modify their privacy policies and/or practices in a manner that circumvents or frustrates their obligation described in this Section IX.A. Defendants may provide this information

subject to standard privacy protection and a non-disclosure agreement, subject to approval by the United States in its sole discretion. Such non-disclosure agreement will not restrict the Artist's use of this data more than necessary, in the United States' sole discretion, to comply with Defendant's Privacy Obligations and reasonably protect any competitively sensitive information belonging to Defendants, which includes not directly sharing such information with Defendants' competitors or transferring the rights to the information, including to data aggregators.

B. Defendants must provide notice to all Artists for which it maintains data or information covered by Section IX.A, that the information and data described in Section IX.A is available to them upon request, subject to the limitations in Section IX.A. Such notice must be in a form acceptable to the United States in its sole discretion and must be transmitted to the Artist's manager, counsel, or representative (including of the estate of any deceased Artist).

X. Affidavits

A. Within 30 calendar days of entry of this Final Judgment and every 60 calendar days thereafter until (1) the ticketing distribution enablement required by Section IV of this Final Judgment has been made available to Venues, and (2) the divestiture of the Divestiture Venues required by Section V of this Final Judgment is complete, Defendants must deliver to the United States an affidavit, signed by Live Nation's Chief Financial Officer and Executive Vice President for Corporate and Regulatory Affairs, that describes in reasonable detail all actions that Defendants have taken and all steps that Defendants have implemented to comply with Sections IV and V of this Final Judgment. The United States, in its sole discretion, may approve different signatories for the affidavits.

B. If a Defendant makes any changes to actions and steps described in affidavits provided pursuant to Section X.A, the Defendant must, within 15 calendar days

after any change is implemented, deliver to the United States an affidavit describing those changes.

C. Defendants must keep all records of any efforts made to comply with Section IV until one year after the ticketing distribution enablement required by Section IV has been made available to Venues. Defendants must keep all records of any efforts made to comply with Section V until one year after the Venue divestitures required by Section V of this Final Judgment have been completed.

XI. Appointment of Monitor

A. Upon application of the United States, which Defendants may not oppose, the Court will appoint a monitor selected by the United States in its sole discretion, after consultation with the Settling States, and approved by the Court. The United States will select the same Person appointed by the Court as monitor pursuant to the Amended Final Judgment in *United States v. Ticketmaster Entertainment Inc. and Live Nation Entertainment Inc.*, No. 10-cv-139 (D.D.C.), unless that Person is unavailable or unable to accomplish the monitor's duties. If that Person is or becomes unavailable or unable to accomplish the monitor's duties, the United States will select and recommend a different monitor in its sole discretion, after consultation with the Settling States, for the Court's approval. Once approved, the court-appointed monitor should be considered by the United States and Defendants to be an arm and representative of the Court.

B. The monitor will have the power and authority to monitor Defendants' compliance with the terms of this Final Judgment and the Stipulation and Order entered by the Court and will have other powers as the Court deems appropriate. The monitor will have no responsibility or obligation for the operation of Defendants' businesses. No attorney-client relationship will be formed between Defendants and the monitor.

C. The monitor will have the authority to take such steps as, in the judgment of the monitor and the United States, may be necessary to accomplish the monitor's

responsibilities. The monitor may seek information from Defendants' personnel, including in-house counsel, compliance personnel, and internal auditors. The monitor may require Defendants to produce documents, to submit signed affidavits, and to make employees available to sit for interviews. The monitor may require that such interviews be conducted under oath in the format of a deposition with a court reporter. Defendants must establish a policy, annually communicated to all employees, that employees may disclose any information to the monitor without reprisal for such disclosure. Defendants must not punish or take any adverse action against any employee or third party for disclosing information to the monitor.

D. Defendants may not object to actions taken by the monitor in fulfillment of the monitor's responsibilities under any Order of the Court on any ground other than malfeasance by the monitor. Disagreements between the monitor and Defendants related to the scope of the monitor's responsibilities do not constitute malfeasance. Objections by Defendants must be conveyed in writing to the United States and the monitor within 20 calendar days of the monitor's action that gives rise to Defendants' objection, or the objection is waived.

E. The monitor will serve at the cost and expense of Defendants pursuant to a written agreement, on terms and conditions, including confidentiality requirements and conflict of interest certifications, approved by the United States in its sole discretion. If the monitor and Defendants are unable to reach such a written agreement within 14 calendar days of the Court's appointment of the monitor, or if the United States, in its sole discretion, declines to approve the proposed written agreement, the United States, in its sole discretion, may take appropriate action, including making a recommendation to the Court, which may set the terms and conditions for the monitor's work, including compensation, costs, and expenses.

F. The monitor may hire, at the cost and expense of Defendants, any agents and consultants, including investment bankers, attorneys, technical experts, and accountants, that are reasonably necessary in the monitor's judgment to assist with the monitor's duties. These agents or consultants will be directed by and solely accountable to the monitor and will serve on terms and conditions, including confidentiality requirements and conflict-of-interest certifications, approved by the United States in its sole discretion. Within three business days of hiring any agents or consultants, the monitor must provide written notice of the hiring and the rate of compensation to Defendants and the United States.

G. The compensation of the monitor and agents or consultants retained by the monitor must be on reasonable and customary terms commensurate with the individuals' experience and responsibilities.

H. The monitor must account for all costs and expenses incurred.

I. Defendants' failure to promptly pay the monitor's accounted-for costs and expenses, including for agents and consultants, will constitute a violation of this Final Judgment and may result in sanctions. If Defendants make a timely objection in writing to the United States to any part of the monitor's accounted-for costs and expenses, Defendants must establish an escrow account into which Defendants must pay the disputed costs and expenses until the dispute is resolved.

J. Defendants must use best efforts to cooperate fully with the monitor and to assist the monitor in monitoring Defendants' compliance with their obligations under this Final Judgment and the Stipulation and Order. Subject to reasonable protection for trade secrets, other confidential research, development, or commercial information (e.g., through use of a non-disclosure or confidentiality agreement), or any applicable privileges (e.g., privilege log), Defendants must provide the monitor and agents or

consultants retained by the monitor with full and complete access to all personnel (current and former), agents, consultants, books, records, and facilities.

K. Any disputes between Defendants and the monitor with respect to reasonable protection for trade secrets, other confidential research, development, or commercial information, or any applicable privileges will be decided by the United States in its sole discretion. Defendants may not take any action to interfere with or to impede accomplishment of the monitor's responsibilities.

L. The monitor must investigate and report on Defendants' compliance with every provision of this Final Judgment and the Stipulation and Order, including by taking all actions necessary to monitor Defendants' compliance with the remedies set forth in Sections IV, V, and VI. The monitor must provide reports to the United States and Settling States, on a quarterly basis and as requested, setting forth Defendants' efforts to comply with their obligations under this Final Judgment and under the Stipulation and Order. In any proceeding in which the United States or a Settling State is a party, Defendants waive any argument that statements by the monitor are a public record or are statements of the United States or of any Settling State.

M. Within 30 calendar days after appointment of the monitor by the Court, and on a yearly basis thereafter, the monitor must provide to the United States and Defendants a proposed written work plan. Defendants may provide comments on the proposed written work plan to the United States and the monitor within 14 calendar days after receipt, after which the monitor must produce a final work plan to the United States and Defendants, for approval by the United States in its sole discretion. Any disputes between Defendants and the monitor with respect to any written work plan will be decided by the United States in its sole discretion. The United States retains the right, in its sole discretion, to move the Court to require changes or additions to a work plan at any time.

N. The monitor may communicate *ex parte* with the Court when, in the monitor's judgment, such communication is reasonably necessary to the monitor's duties under this Final Judgment, including if Defendants fail to pay the monitor's costs and expenses in a timely manner or otherwise violate this Final Judgment.

O. The monitor will serve until this Final Judgment expires.

P. If the United States determines that the monitor is not acting diligently or in a reasonably cost-effective manner, or if the monitor resigns or becomes unable to accomplish the monitor's duties, the United States may recommend that the Court appoint a substitute.

XII. Compliance Obligations

A. Antitrust Compliance Officer. Defendants must appoint an Antitrust Compliance Officer, who must be an internal employee or officer of Defendants, subject to the following responsibilities and obligations:

1. Defendants must appoint an Antitrust Compliance Officer within 21 days of entry of this Final Judgment and must identify to the United States the Antitrust Compliance Officer's name, business address, telephone number, and email address. Within 45 days of a vacancy in the Antitrust Compliance Officer position, Defendants must appoint a replacement and must identify to the United States the replacement Antitrust Compliance Officer's name, business address, telephone number, and email address. In all events, Defendants' appointment of any Antitrust Compliance Officer is subject to the approval of the United States in its sole discretion.
2. The Antitrust Compliance Officer must be an active member in good standing of the bar in any U.S. jurisdiction and must have at

least five years' experience in legal practice, including experience with antitrust, regulatory, or compliance matters.

3. The Antitrust Compliance Officer must, directly or through the employees or counsel working under the Antitrust Compliance Officer's authority and direction: (a) within 21 days after the Antitrust Compliance Officer's appointment, furnish to all of Defendants' Management and Relevant Employees a copy of this Final Judgment; (b) within 30 days after the Antitrust Compliance Officer's appointment, in a manner to be devised by Defendants and approved by the United States, provide Defendants' Management and Relevant Employees reasonable notice of the meaning and requirements of this Final Judgment.
4. Twice during the first year, then annually thereafter, the Antitrust Compliance Officer must brief Defendants' Management and Relevant Employees on the meaning and requirements of this Final Judgment, with written materials for each briefing to be approved by the United States in its sole discretion.
5. The Antitrust Compliance Officer must brief any person who becomes part of Management or a Relevant Employee within 60 days of such transition.
6. The Antitrust Compliance Officer must obtain from each Person designated as Management or a Relevant Employee, within 30 days of that Person's receipt of this Final Judgment, a certification that the Person (a) has read and understands and agrees to abide by the terms of this Final Judgment; (b) is not aware of any violation of this Final Judgment that has not been reported to Defendants;

and (c) understands that failure to comply with this Final Judgment may result in an enforcement action for civil or criminal contempt of court.

7. The Antitrust Compliance Officer must communicate annually to Defendants' Management and Relevant Employees that they may disclose to the Antitrust Compliance Officer or monitor, without reprisal or adverse consequence for such disclosure, information concerning any violation or potential violation of this Final Judgment or the U.S. antitrust laws by Defendants.

B. Reporting and Investigation Requirements. Upon Management or the Antitrust Compliance Officer learning of any violation or potential violation of any provision of this Final Judgment, Defendants must:

1. promptly notify the monitor and take appropriate action to investigate, and in the event of a violation, terminate or modify the activity so as to comply with this Final Judgment;
2. within seven days, notify the United States of the violation or potential violation;
3. maintain all documents related to any violation or potential violation of this Final Judgment for a period of five years or the duration of this Final Judgment, whichever is longer;
4. maintain, and furnish to Plaintiffs upon request, a log of (a) all such documents for which Defendants claim protection under the attorney-client privilege or the attorney work product doctrine, and (b) all potential and actual violations, even if no documentary evidence regarding the violations exist;

5. within thirty days, provide to the United States and the monitor a statement describing the violation or potential violation, which must include a description of any communications constituting the violation or potential violation, including the date and place of the communication, the Persons involved, and the subject matter of the communication, as well as a description of the steps taken to mitigate or remediate any violation or potential violation.

C. Defendants must establish a whistleblower protection policy, which must provide that any employee may disclose, without reprisal or adverse consequence for such disclosure, to the Antitrust Compliance Officer or the monitor information concerning any violation or potential violation by the Defendants of this Final Judgment or the U.S. antitrust laws.

D. Defendants' CEO must certify in writing to the United States and the Settling States, 180 days after entry of this Final Judgment and thereafter annually on the anniversary date of the entry of this Final Judgment, that Defendants have complied with all provisions of this Final Judgment or that any violations or potential violations known to Management or the Antitrust Compliance Officer have been disclosed to the monitor and the United States.

E. Defendants must maintain and produce to the United States upon request: (1) a list identifying all employees having received the compliance training required under Sections XII.A.4 and XII.A.5 of this Final Judgment and the dates on which the employees received the training; and (2) copies of all materials distributed as part of the annual antitrust compliance training required under Sections XII.A.4 and XII.A.5 of this Final Judgment. For all materials requested to be produced pursuant to this Section for which Defendants claim protection under the attorney-client privilege or the attorney work product doctrine, Defendants must furnish to the United States a privilege log.

XIII. Compliance Inspection

A. For the purposes of determining or securing compliance with this Final Judgment or related orders such as the Stipulation and Order, or for purposes of determining whether this Final Judgment should be modified or vacated, upon the written request of an authorized representative of the Assistant Attorney General for the Antitrust Division and reasonable notice to Defendants, Defendants must permit, from time to time and subject to legally recognized privileges, authorized representatives, including agents retained by the United States:

1. to have access during Defendants' business hours to inspect and copy, or at the option of the United States, to require Defendants to provide electronic copies (without redactions or limitations of any kind except for attorney-client privilege or attorney work product) of, all books, ledgers, accounts, records, data, and documents, wherever located, in the possession, custody, or control of Defendants relating to any matters contained in this Final Judgment; and
2. to interview, either informally or on the record, Defendants' officers, employees, or agents, wherever located, who may have their individual counsel present, relating to any matters contained in this Final Judgment. The interviews must be subject to the reasonable convenience of the interviewee and without restraint or interference by Defendants.

B. Upon the written request of an authorized representative of the Assistant Attorney General for the Antitrust Division, Defendants must submit written reports or respond to written interrogatories, under oath if requested, relating to any matters contained in this Final Judgment.

C. Each Settling State will have the same abilities provided by Sections XIII.A and XIII.B to investigate violations or potential violations involving a Venue or Live Entertainment Event located within 125 miles of that Settling State.

XIV. Notification

A. Starting 60 days after entry of the Stipulation and Order, unless a transaction is otherwise subject to the reporting and waiting period requirements of the Hart-Scott-Rodino Antitrust Improvements Act of 1976, as amended, 15 U.S.C. § 18a (the “HSR Act”), Defendants may not, without first providing at least 30 calendar days advance notification to the United States and each of the Settling States (an “Acquisition Notice”), directly or indirectly acquire all (or substantially all) of the assets located in the United States of, or any 20% or greater interest in, any Person engaged in providing ticketing services in the United States, any Promoter operating in the United States, and/or any Major Concert Venue located in the United States. Notwithstanding the foregoing, Defendants will not be required to provide to the United States or the Settling States any Acquisition Notice for: (1) acquisitions of additional interests in Persons in which Defendants already own a controlling interest; (2) acquisitions of real estate and ground and/or operating leases in connection with new Venue development projects; (3) the performance of purchase obligations that are included in existing contracts as of the entry of this Final Judgment; or (4) acquisitions of assets or interests in Persons located outside the United States that generated less than \$15 million in annual revenue in the United States in each of the last two years.

B. Defendants must provide the notification required by this Section XIV in the same format as, and in accordance with the instructions relating to, the Notification and Report Form set forth in the Appendix to Part 803 of Title 16 of the Code of Federal Regulations, as amended, except Defendants will not be required to provide the information requested in the Additional Information section.

C. Notification must include, beyond the information required by the instructions, the names of the principal representatives who negotiated the transaction on behalf of each party, and all management or strategic plans discussing the proposed transaction. If, within the 30 calendar days following notification, representatives of the United States make a written request for additional information, Defendants may not consummate the proposed transaction until 20 calendar days after submitting all requested information.

D. Early termination of the waiting periods set forth in this Section may be requested and, where appropriate, granted in the same manner as is applicable under the requirements and provisions of the HSR Act and rules promulgated thereunder. This Section must be broadly construed, and any ambiguity or uncertainty relating to whether to file a notice under this Section must be resolved in favor of providing notice.

E. For any merger, acquisition, or other transaction that is subject to the HSR Act and is of a Person that engaged in providing ticketing services in the United States, is a Promoter in the United States, and/or owns, operates, or controls a Major Concert Venue in the United States, Defendants must provide a copy of the HSR notification to the United States and to each of the Settling States at the same time Defendants make their required notification under the HSR Act.

F. For purposes of this Final Judgment, any notice or other communication required to be provided to Plaintiffs will be sent to the Person at the address and emails set forth below (or such other addresses as a Plaintiff may specify in writing to Defendants):

United States
David Teslicko
Financial Services, Fintech, and Banking Section
U.S. Department of Justice, Antitrust Division
450 Fifth Street, NW, Suite 4000
Washington, D.C. 20530
David.Teslicko@usdoj.gov

Arkansas

Amanda Wentz
Senior Assistant Attorney General
Consumer Protection Division
Office of the Arkansas Attorney General
Bob R. Brooks Jr. Justice Building
101 West Capitol Avenue
Little Rock, Arkansas 72201
amanda.wentz@arkansasag.gov
consumer@arkansasag.gov

Iowa

Noah Goerlitz
Assistant Attorney General
Office of the Iowa Attorney General
1305 E. Walnut St.
Des Moines, IA 50319
noah.goerlitz@ag.iowa.gov

Mississippi

Crystal Utley Secoy
Director & Assistant Attorney General
Consumer Protection Division
Mississippi Attorney General's Office
Post Office Box 220
Jackson, Mississippi 39205
crystal.utley@ago.ms.gov

Lee Morris
Special Assistant Attorney General
Consumer Protection Division
Mississippi Attorney General's Office
Post Office Box 220
Jackson, Mississippi 39205
Lee.Morris@ago.ms.gov

Nebraska

Justin C. McCully
Assistant Attorney General
Consumer Protection Bureau
Office of the Nebraska Attorney General
1445 K St. Rm. 2115
Lincoln, Nebraska 68508
Justin.mccully@nebraska.gov

Oklahoma

Cameron Capps OBA No. 32742
Deputy Attorney General
Consumer Protection
Office of the Oklahoma Attorney General
313 N.E. 21st Street
Oklahoma City, Oklahoma 73105

Telephone: (405) 522-0858
Fax: (405) 522-0085
Cameron.Capps@oag.ok.gov

South Dakota
Jacob R. Dempsey
Assistant Attorney General
South Dakota Office of Attorney General
1302 East SD Highway 1889, Suite 1
Pierre SD, 57501
605-773-4425 (Direct Line)
Jacob.Dempsey@state.sd.us

XV. No Reacquisition

During the term of this Final Judgment, Defendants may not acquire or reacquire any part of, any interest in, or any form of control over any Divestiture Venue (including any control over event booking at any Divestiture Venue) without prior written authorization of the United States; provided, however, that this Section XV will not prohibit Defendants from booking or administering the calendar for Live Entertainment Events at such Divestiture Venues so long as control over event booking at such Divestiture Venue is not held by Defendants.

XVI. Public Disclosure

A. No information or documents obtained pursuant to any provision in this Final Judgment, including reports the monitor provides to the United States or any Settling States pursuant to Section XI.L and any notifications or other information provided pursuant to Section XIV, may be divulged by the United States or by any Settling State to any person other than an authorized representative of the executive branch of the United States or an authorized representative of the Settling States, except in the course of legal proceedings to which the United States or a Settling State is a party, including grand-jury proceedings, for the purpose of securing compliance with this Final Judgment, or as otherwise required by law.

B. In the event that the monitor receives a subpoena, court order, or other court process seeking or requiring production of information or documents obtained

pursuant to any provision in this Final Judgment, including reports the monitor provides to the United States or any Settling States pursuant to Section XI.L or any notifications or other information provided pursuant to Section XIV, the monitor must notify the United States, Settling States, and Defendants immediately and prior to any disclosure, so that any of the parties may address such potential disclosure and, if necessary, pursue alternative legal remedies, including if deemed appropriate by Defendants, intervention in the relevant proceedings.

C. In the event of a request by a third party, pursuant to the Freedom of Information Act, 5 U.S.C. § 552, or similar state disclosure laws for disclosure of information obtained pursuant to any provision of this Final Judgment, the United States will act in accordance with that statute and the Department of Justice regulations at 28 C.F.R. part 16, including the provision on confidential commercial information at 28 C.F.R. § 16.7, and the Settling States will act in accordance with their applicable disclosure laws. Defendants submitting information to the Antitrust Division should designate the confidential commercial information portions of all applicable documents and information under 28 C.F.R. § 16.7. Designations of confidentiality expire 10 years after submission, “unless the submitter requests and provides justification for a longer designation period.” *See* 28 C.F.R. § 16.7(b).

D. If at the time that Defendants furnish information or documents to the United States and Settling States pursuant to any provision of this Final Judgment, Defendants represent and identify in writing information or documents for which a claim of protection may be asserted under Rule 26(c)(1)(G) of the Federal Rules of Civil Procedure, and Defendants mark each pertinent page of such material, “Subject to claim of protection under Rule 26(c)(1)(G) of the Federal Rules of Civil Procedure,” the United States and the Settling States must give Defendants 10 calendar days’ notice before divulging the material in any legal proceeding (other than a grand jury proceeding).

XVII. Retention of Jurisdiction

The Court retains jurisdiction to enable any party to this Final Judgment to apply to the Court at any time for further orders and directions as may be necessary or appropriate to carry out or construe this Final Judgment, to modify any of its provisions, to enforce compliance, and to punish violations of its provisions.

XVIII. Enforcement of Final Judgment

A. If at any time during the term of this Final Judgment, the United States or any Settling State determines in its sole discretion that Defendants have violated this Final Judgment, then the United States may re-open this proceeding to seek additional relief. Such additional relief may be ordered by this Court upon a finding by a preponderance of the evidence that this Final Judgment did not redress the violations alleged in the Amended Complaint and restore competition.

B. The United States and each Settling State retains and reserves all rights to enforce the provisions of this Final Judgment, including the right to seek an order of contempt from the Court. In a civil contempt action, a motion to show cause, or a similar action brought by the United States or any Settling State relating to an alleged violation of this Final Judgment, the United States or any Settling State may establish a violation of this Final Judgment and the appropriateness of a remedy therefor by a preponderance of the evidence, and Defendants waive any argument that a different standard of proof should apply.

C. This Final Judgment should be interpreted to give full effect to the procompetitive purposes of the antitrust laws and to restore the competition the Amended Complaint alleges was harmed by the challenged conduct. Defendants may be held in contempt of, and the Court may enforce, any provision of this Final Judgment that, as interpreted by the Court in light of these procompetitive principles and applying ordinary tools of interpretation, is stated specifically and in reasonable detail, whether or not it is

clear and unambiguous on its face. In any such interpretation, the terms of this Final Judgment should not be construed against either party as the drafter.

D. In an enforcement proceeding in which the Court finds that Defendants have violated this Final Judgment, the United States, together with any Settling States, may apply to the Court for an extension of this Final Judgment, together with other relief that may be appropriate. In connection with a successful effort by the United States or any Settling State to enforce this Final Judgment against a Defendant, whether litigated or resolved before litigation, that Defendant must reimburse the United States, and any Settling State that brought or joined said enforcement proceeding, for the fees and expenses of its attorneys, as well as all other costs including experts' fees, incurred in connection with that effort to enforce this Final Judgment, including in connection with the investigation of the potential violation.

E. For violations involving Major Concert Venues, Defendants will pay a penalty of \$5,000,000 per violation of this Final Judgment, payable to the United States of America. For the avoidance of doubt, for conduct in violation of Section VI, multiple threats to Condition content directed to the same Venue during the same contracting cycle would amount to a single violation, but any of the following will amount to independent violations: acts directed toward different Venues; acts occurring in different contracting cycles; conduct concerning different Artists.

F. For a period of four years following the expiration of this Final Judgment, if the United States has evidence that Defendants violated this Final Judgment before it expired, the United States may file an action against Defendants in this Court requesting that the Court order: (1) Defendants to comply with the terms of this Final Judgment for an additional term of at least four years following the filing of the enforcement action; (2) all appropriate contempt remedies; (3) additional relief needed to ensure the Defendants

comply with the terms of this Final Judgment; and (4) fees or expenses as called for by this Section XVIII.

XIX. State-Specific Provisions

A. Defendants must pay to the Settling States the corresponding amounts set forth in the table below (“Settlement Payments”). These payments are to resolve claims for monetary relief and/or civil penalties alleged in the Amended Complaint by certain states, including but not limited to claims brought by states in their *parens patriae* capacities on behalf of natural persons in their respective states. Notice and claims administration costs, taxes, any award of attorneys’ fees and expenses to such states, or other payments authorized by the Court directly related to consumer redress in such states, must also be paid by the Defendants and will not thereby reduce any Settling State’s Settlement Payment. More specifically, Defendants agree to make the following payments to the following Settling States:

State	Amount
Arkansas	\$3,548,637.22
Iowa	\$3,000,000.00
Mississippi	\$2,780,037.76
Nebraska	\$3,588,759.96
Oklahoma	\$4,967,661.87
South Dakota	\$677,920.00

B. In consideration of the monetary provisions and commitments contained in Section XIX.A, to the extent allowable by law and as of the date this Final Judgment is entered by the Court, the Settling States agree to fully, finally, and forever release Defendants from all claims that were expressly stated in the Amended Complaint.

C. The Settlement Payment may be used for any one or more of the following purposes, by the Settling States as they, in their sole discretion, see fit:

1. For payment of attorneys' fees and expenses, including, without limitation, reimbursement of grants received;
2. For the enforcement of antitrust or consumer protection law;
3. For deposit into a state antitrust or consumer protection account (e.g., revolving account, trust account), for use in accordance with the state laws governing that account;
4. For deposit into a fund exclusively dedicated to assisting state attorneys general enforce the antitrust and consumer protection laws by defraying the costs of (a) experts, economists, and consultants in multistate antitrust investigations and litigation, (b) training or continuing education in antitrust for attorneys in state attorney general offices, or (c) information management systems used in multistate antitrust investigations and litigation; or
5. For any other purpose as the Attorney General of each Settling State deems appropriate and consistent with or required by, the various states' laws.

XX. Expiration of Final Judgment

Unless the Court grants an extension, this Final Judgment will expire on the date that is eight years from the date of its entry. Notwithstanding the foregoing or anything to the contrary in this Final Judgment, upon the closing of a sale or divestiture by Live Nation Entertainment, Inc. of the Ticketmaster business or substantially all of the assets thereof, Sections VI.A, VI.B, and VII will be deemed to have expired, while all other provisions will continue in full force and effect.

XXI. Reservation of Rights

This Final Judgment terminates only the claims by the United States and the Settling States expressly stated in the Amended Complaint against Defendants and does

not affect other charges or claims the United States or Settling States have filed or may file. The United States and the Settling States retain all rights to investigate and prosecute, under all applicable laws, any federal, state, or local claims against Defendants, whether civil or criminal, other than the claims expressly stated in the Amended Complaint. The claims of State Plaintiffs that are not Settling States are unaffected by this Final Judgment.

XXII. Public Interest Determination

The parties have complied with the requirements of the Antitrust Procedures and Penalties Act, 15 U.S.C. § 16, including by making available to the public copies of this Final Judgment and the Competitive Impact Statement, public comments thereon, and any response to comments by the United States. Based upon the record before the Court, which includes the Competitive Impact Statement and, if applicable, any comments and response to comments filed with the Court, entry of this Final Judgment is in the public interest.

Date: _____

[Court approval subject to procedures of Antitrust Procedures and Penalties Act, 15 U.S.C. § 16]

Hon. Arun Subramanian
United States District Judge

Schedule A

Excluded Entities

1. Roc Nation LLC, and all of its subsidiaries.
2. VEEPS Inc., and all of its subsidiaries.

Schedule BInitial List of Major Concert Venues

Venue name	City	State	Venue type
ALPINE VALLEY MUSIC THEATRE	EAST TROY	WI	AMPHITHEATER
AMERICAN FAMILY INSURANCE AMPHITHEATER	MILWAUKEE	WI	AMPHITHEATER
AMERIS BANK AMPHITHEATRE	ALPHARETTA	GA	AMPHITHEATER
ARTPARK OUTDOOR AMPHITHEATER	LEWISTON	NY	AMPHITHEATER
ATRIUM HEALTH AMPHITHEATER	MACON	GA	AMPHITHEATER
AZURA AMPHITHEATER	BONNER SPRINGS	KS	AMPHITHEATER
BACK WATERS STAGE	DUBUQUE	IA	AMPHITHEATER
BANKNH PAVILION	GILFORD	NH	AMPHITHEATER
BANKPLUS AMPHITHEATER AT SNOWDEN GROVE	SOUTHAVEN	MS	AMPHITHEATER
BETHEL WOODS CENTER FOR THE ARTS	BETHEL	NY	AMPHITHEATER
BLACK OAK MOUNTAIN AMPHITHEATER	LAMPE	MO	AMPHITHEATER
BLOSSOM MUSIC CENTER	CUYAHOGA FALLS	OH	AMPHITHEATER
BMO PAVILION	MILWAUKEE	WI	AMPHITHEATER
BRANDON AMPHITHEATER	BRANDON	MS	AMPHITHEATER
CASCADES AMPHITHEATER	RIDGEFIELD	WA	AMPHITHEATER
CCNB AMPHITHEATRE AT HERITAGE PARK	SIMPSONVILLE	SC	AMPHITHEATER
COASTAL CREDIT UNION MUSIC PARK	RALEIGH	NC	AMPHITHEATER
CONCRETE STREET AMPHITHEATER	CORPUS CHRISTI	TX	AMPHITHEATER
CONSTELLATION BRANDS MARVIN SANDS PERFORMING ARTS CENTER (CMAC)	CANANDAIGUA	NY	AMPHITHEATER
CREDIT ONE STADIUM	CHARLESTON	SC	AMPHITHEATER
CREDIT UNION 1 AMPHITHEATRE	TINLEY PARK	IL	AMPHITHEATER
CYNTHIA WOODS MITCHELL PAVILION	THE WOODLANDS	TX	AMPHITHEATER
DARIEN LAKE AMPHITHEATER	DARIEN CENTER	NY	AMPHITHEATER

DOS EQUIS PAVILION	DALLAS	TX	AMPHITHEATER
EMPOWER FCU AMPHITHEATER AT LAKEVIEW	SYRACUSE	NY	AMPHITHEATER
FIDDLER'S GREEN AMPHITHEATRE	GREENWOOD VILLAGE	CO	AMPHITHEATER
FIVEPOINT AMPHITHEATRE	IRVINE	CA	AMPHITHEATER
FORD AMPHITHEATER	COLORADO SPRINGS	CO	AMPHITHEATER
FORD IDAHO CENTER AMPHITHEATER	NAMPA	ID	AMPHITHEATER
FOREST HILLS STADIUM	NEW YORK	NY	AMPHITHEATER
FPL SOLAR AMPHITHEATER AT BAYFRONT PARK	MIAMI	FL	AMPHITHEATER
FREEDOM MORTGAGE PAVILION	CAMDEN	NJ	AMPHITHEATER
FROST AMPHITHEATER	STANFORD	CA	AMPHITHEATER
GERMANIA INSURANCE AMPHITHEATER	AUSTIN	TX	AMPHITHEATER
GLEN HELEN AMPHITHEATER	SAN BERNARDINO	CA	AMPHITHEATER
GORGE AMPHITHEATRE	QUINCY	WA	AMPHITHEATER
HAYDEN HOMES AMPHITHEATER	BEND	OR	AMPHITHEATER
HERSHEYPARK STADIUM	HERSHEY	PA	AMPHITHEATER
HOLLYWOOD BOWL	LOS ANGELES	CA	AMPHITHEATER
HOLLYWOOD CASINO AMPHITHEATRE	MARYLAND HEIGHTS	MO	AMPHITHEATER
HUNTINGTON BANK PAVILION AT NORTHERLY ISLAND	CHICAGO	IL	AMPHITHEATER
ISLETA AMPHITHEATER	ALBUQUERQUE	NM	AMPHITHEATER
ITHINK FINANCIAL AMPHITHEATRE	WEST PALM BEACH	FL	AMPHITHEATER
JIFFY LUBE LIVE	BRISTOW	VA	AMPHITHEATER
LAKE TAHOE OUTDOOR ARENA	STATELINE	NV	AMPHITHEATER
LAKESWOOD AMPHITHEATER	ATLANTA	GA	AMPHITHEATER
LAURIDSEN AMPHITHEATER	DES MOINES	IA	AMPHITHEATER
MAINE SAVINGS AMPHITHEATER	BANGOR	ME	AMPHITHEATER
MAINE SAVINGS PAVILION AT ROCK ROW	WESTBROOK	ME	AMPHITHEATER

MERCEDES-BENZ AMPHITHEATER	TUSCALOOSA	AL	AMPHITHEATER
MERRIWEATHER POST PAVILION	COLUMBIA	MD	AMPHITHEATER
MIDFLORIDA CREDIT UNION AMPHITHEATRE	TAMPA	FL	AMPHITHEATER
NORTH ISLAND CREDIT UNION AMPHITHEATRE	CHULA VISTA	CA	AMPHITHEATER
NORTHWELL AT JONES BEACH THEATER	WANTAGH	NY	AMPHITHEATER
OAK MOUNTAIN AMPHITHEATRE	PELHAM	AL	AMPHITHEATER
OZARKS AMPHITHEATER	CAMDENTON	MO	AMPHITHEATER
PACIFIC AMPHITHEATRE	COSTA MESA	CA	AMPHITHEATER
PINE KNOB MUSIC THEATRE	CLARKSTON	MI	AMPHITHEATER
PNC BANK ARTS CENTER	HOLMDEL	NJ	AMPHITHEATER
PNC MUSIC PAVILION	CHARLOTTE	NC	AMPHITHEATER
RED ROCKS AMPHITHEATRE	MORRISON	CO	AMPHITHEATER
RIVERBEND MUSIC CENTER	CINCINNATI	OH	AMPHITHEATER
RUOFF MUSIC CENTER	NOBLESVILLE	IN	AMPHITHEATER
SARATOGA PERFORMING ARTS CENTER	SARATOGA SPRINGS	NY	AMPHITHEATER
SHORELINE AMPHITHEATRE	MOUNTAIN VIEW	CA	AMPHITHEATER
TALKING STICK RESORT AMPHITHEATRE	PHOENIX	AZ	AMPHITHEATER
TD PAVILION AT THE MANN	PHILADELPHIA	PA	AMPHITHEATER
THE BAYCARE SOUND	CLEARWATER	FL	AMPHITHEATER
THE MILL TERRE HAUTE	TERRE HAUTE	IN	AMPHITHEATER
THE ORION AMPHITHEATER	HUNTSVILLE	AL	AMPHITHEATER
THE PAVILION AT MONTAGE MOUNTAIN	SCRANTON	PA	AMPHITHEATER
THE PAVILION AT STAR LAKE	BURGETTSTOW N	PA	AMPHITHEATER
THE PAVILION AT TOYOTA MUSIC FACTORY	IRVING	TX	AMPHITHEATER
THE RADY SHELL AT JACOBS PARK	SAN DIEGO	CA	AMPHITHEATER
THE SOUND AMPHITHEATER	GAUTIER	MS	AMPHITHEATER

THE WALMART AMP	ROGERS	AR	AMPHITHEATER
THE WHARF AMPHITHEATER	ORANGE BEACH	AL	AMPHITHEATER
THE XFINITY CENTER	MANSFIELD	MA	AMPHITHEATER
TOM MOFFATT WAIKIKI SHELL	HONOLULU	HI	AMPHITHEATER
TOYOTA AMPHITHEATRE	WHEATLAND	CA	AMPHITHEATER
TOYOTA PAVILION AT CONCORD	CONCORD	CA	AMPHITHEATER
UTAH FIRST CREDIT UNION AMPHITHEATRE	WEST VALLEY CITY	UT	AMPHITHEATER
VETERANS UNITED HOME LOANS AMPHITHEATER	VIRGINIA BEACH	VA	AMPHITHEATER
WESTVILLE MUSIC BOWL	NEW HAVEN	CT	AMPHITHEATER
WHITE RIVER AMPHITHEATRE	AUBURN	WA	AMPHITHEATER
WILLIAM RANDOLPH HEARST GREEK THEATRE	BERKELEY	CA	AMPHITHEATER
XFINITY THEATRE	HARTFORD	CT	AMPHITHEATER
ACRISURE ARENA	THOUSAND PALMS	CA	ARENA
ADDITION FINANCIAL ARENA	ORLANDO	FL	ARENA
ALERUS CENTER	GRAND FORKS	ND	ARENA
ALLEN COUNTY WAR MEMORIAL COLISEUM	FORT WAYNE	IN	ARENA
ALLIANT ENERGY POWERHOUSE	CEDAR RAPIDS	IA	ARENA
ALLSTATE ARENA	ROSEMONT	IL	ARENA
AMALIE ARENA	TAMPA	FL	ARENA
AMERANT BANK ARENA	SUNRISE	FL	ARENA
AMERICAN AIRLINES CENTER	DALLAS	TX	ARENA
AMERICAN BANK CENTER	CORPUS CHRISTI	TX	ARENA
AMICA MUTUAL PAVILION	PROVIDENCE	RI	ARENA
ANGEL OF THE WINDS ARENA	EVERETT	WA	ARENA
BALL ARENA	DENVER	CO	ARENA
BARCLAYS CENTER	NEW YORK	NY	ARENA
BERT OGDEN ARENA	EDINBURG	TX	ARENA
BILL GRAHAM CIVIC AUDITORIUM	SAN FRANCISCO	CA	ARENA
BLUE CROSS ARENA	ROCHESTER	NY	ARENA

BMO HARRIS BRADLEY CENTER	MILWAUKEE	WI	ARENA
BOJANGLES COLISEUM	CHARLOTTE	NC	ARENA
BOK CENTER	TULSA	OK	ARENA
BON SECOURS WELLNESS ARENA	GREENVILLE	SC	ARENA
BRIDGESTONE ARENA	NASHVILLE	TN	ARENA
BROADMOOR WORLD ARENA	COLORADO SPRINGS	CO	ARENA
BROOKSHIRE GROCERY ARENA	BOSSIER CITY	LA	ARENA
BRYCE JORDAN CENTER	STATE COLLEGE	PA	ARENA
CADENCE BANK ARENA	TUPELO	MS	ARENA
CAJUNDOME	LAFAYETTE	LA	ARENA
CAPITAL ONE ARENA	WASHINGTON	DC	ARENA
CFG BANK ARENA	BALTIMORE	MD	ARENA
CHAIFETZ ARENA	ST LOUIS	MO	ARENA
CHARLESTON COLISEUM & CONVENTION CENTER	CHARLESTON	WV	ARENA
CHARTWAY ARENA	NORFOLK	VA	ARENA
CHASE CENTER	SAN FRANCISCO	CA	ARENA
CHI HEALTH CENTER OMAHA	OMAHA	NE	ARENA
CLIMATE PLEDGE ARENA	SEATTLE	WA	ARENA
COLISEO DE PUERTO RICO JOSÉ MIGUEL AGRELOT	SAN JUAN	PR	ARENA
COLONIAL LIFE ARENA	COLUMBIA	SC	ARENA
COLUMBUS CIVIC CENTER	COLUMBUS	GA	ARENA
CREDIT UNION 1 ARENA	CHICAGO	IL	ARENA
CROSS INSURANCE ARENA	PORTLAND	ME	ARENA
CROSS INSURANCE CENTER	BANGOR	ME	ARENA
CRYPTO.COM ARENA	LOS ANGELES	CA	ARENA
DCU CENTER	WORCESTER	MA	ARENA
DELTA CENTER	SALT LAKE CITY	UT	ARENA
DENNY SANFORD PREMIER CENTER	SIoux FALLS	SD	ARENA
DESERT DIAMOND ARENA	GLENDALE	AZ	ARENA
DICKIES ARENA	FORT WORTH	TX	ARENA
DIGNITY HEALTH ARENA	BAKERSFIELD	CA	ARENA

DON HASKINS CENTER	EL PASO	TX	ARENA
DONALD L. TUCKER CIVIC CENTER	TALLAHASSEE	FL	ARENA
EAGLEBANK ARENA	FAIRFAX	VA	ARENA
ENMARKET ARENA	SAVANNAH	GA	ARENA
ENTERPRISE CENTER	ST LOUIS	MO	ARENA
EXTRAMILE ARENA	BOISE	ID	ARENA
FAMILY ARENA	ST CHARLES	MO	ARENA
FEDEXFORUM	MEMPHIS	TN	ARENA
FIRST HORIZON COLISEUM	GREENSBORO	NC	ARENA
FIRST INTERSTATE ARENA	BILLINGS	MT	ARENA
FISERV FORUM	MILWAUKEE	WI	ARENA
FORD CENTER	EVANSVILLE	IN	ARENA
FORD IDAHO CENTER ARENA	NAMPA	ID	ARENA
FRANK ERWIN CENTER	AUSTIN	TX	ARENA
FREEMAN COLISEUM	SAN ANTONIO	TX	ARENA
FROST BANK CENTER	SAN ANTONIO	TX	ARENA
GAINBRIDGE FIELDHOUSE	INDIANAPOLIS	IN	ARENA
GAS SOUTH ARENA	DULUTH	GA	ARENA
GIANT CENTER	HERSHEY	PA	ARENA
GOLDEN 1 CENTER	SACRAMENTO	CA	ARENA
GREAT SOUTHERN BANK ARENA	SPRINGFIELD	MO	ARENA
H-E-B CENTER AT CEDAR PARK	CEDAR PARK	TX	ARENA
HAMPTON COLISEUM	HAMPTON	VA	ARENA
HERITAGE BANK CENTER	CINCINNATI	OH	ARENA
HERTZ ARENA	ESTERO	FL	ARENA
HONDA CENTER	ANAHEIM	CA	ARENA
HUNTINGTON CENTER	TOLEDO	OH	ARENA
INTRUST BANK ARENA	WICHITA	KS	ARENA
INTUIT DOME	INGLEWOOD	CA	ARENA
JIM WHELAN BOARDWALK HALL	ATLANTIC CITY	NJ	ARENA
JOE LOUIS ARENA	DETROIT	MI	ARENA
JOHN PAUL JONES ARENA	CHARLOTTESVILLE	VA	ARENA
KASEYA CENTER	MIAMI	FL	ARENA
KEYBANK CENTER	BUFFALO	NY	ARENA
KFC YUM! CENTER	LOUISVILLE	KY	ARENA
KIA CENTER	ORLANDO	FL	ARENA
LA CROSSE CENTER	LA CROSSE	WI	ARENA
LANDERS CENTER	SOUTHAVEN	MS	ARENA
LEGACY ARENA	BIRMINGHAM	AL	ARENA

LENOVO CENTER	RALEIGH	NC	ARENA
LITTLE CAESARS ARENA	DETROIT	MI	ARENA
MABEE CENTER	TULSA	OK	ARENA
MADISON SQUARE GARDEN	NEW YORK	NY	ARENA
MASSMUTUAL CENTER	SPRINGFIELD	MA	ARENA
MAVERIK CENTER	WEST VALLEY CITY	UT	ARENA
MGM GRAND GARDEN ARENA	LAS VEGAS	NV	ARENA
MICHELOB ULTRA ARENA	LAS VEGAS	NV	ARENA
MISSISSIPPI COAST COLISEUM	BILOXI	MS	ARENA
MISSISSIPPI COLISEUM	JACKSON	MS	ARENA
MODA CENTER	PORTLAND	OR	ARENA
MOHEGAN ARENA AT CASEY PLAZA	WILKES BARRE	PA	ARENA
MOHEGAN SUN ARENA	UNCASVILLE	CT	ARENA
MOODY CENTER	AUSTIN	TX	ARENA
MVP ARENA	ALBANY	NY	ARENA
NASHVILLE MUNICIPAL AUDITORIUM	NASHVILLE	TN	ARENA
NASSAU VETERANS MEMORIAL COLISEUM	UNIONDALE	NY	ARENA
NATIONWIDE ARENA	COLUMBUS	OH	ARENA
NEAL S BLAISDELL ARENA	HONOLULU	HI	ARENA
NORTH CHARLESTON COLISEUM	NORTH CHARLESTON	SC	ARENA
NRG ARENA	HOUSTON	TX	ARENA
NUTTER CENTER	DAYTON	OH	ARENA
OAKLAND ARENA	OAKLAND	CA	ARENA
ORLEANS ARENA	LAS VEGAS	NV	ARENA
PAYCOM CENTER	OKLAHOMA CITY	OK	ARENA
PECHANGA ARENA	SAN DIEGO	CA	ARENA
PENSACOLA BAY CENTER	PENSACOLA	FL	ARENA
PEORIA CIVIC CENTER ARENA	PEORIA	IL	ARENA
PETERSEN EVENTS CENTER	PITTSBURGH	PA	ARENA
PHX ARENA	PHOENIX	AZ	ARENA
PINNACLE BANK ARENA	LINCOLN	NE	ARENA
PPG PAINTS ARENA	PITTSBURGH	PA	ARENA
PPL CENTER	ALLENTOWN	PA	ARENA
PROPST ARENA	HUNTSVILLE	AL	ARENA
PRUDENTIAL CENTER	NEWARK	NJ	ARENA

RAISING CANE'S RIVER CENTER ARENA	BATON ROUGE	LA	ARENA
RESCH CENTER	GREEN BAY	WI	ARENA
RICHMOND COLISEUM	RICHMOND	VA	ARENA
ROCKET ARENA	CLEVELAND	OH	ARENA
RUPP ARENA	LEXINGTON	KY	ARENA
SAMES AUTO ARENA	LAREDO	TX	ARENA
SAP CENTER AT SAN JOSE	SAN JOSE	CA	ARENA
SAVE MART CENTER	FRESNO	CA	ARENA
SCHOTTENSTEIN CENTER	COLUMBUS	OH	ARENA
SIMMONS BANK ARENA	NORTH LITTLE ROCK	AR	ARENA
SMOOTHIE KING CENTER	NEW ORLEANS	LA	ARENA
SNHU ARENA	MANCHESTER	NH	ARENA
SPECTRUM CENTER	CHARLOTTE	NC	ARENA
SPHERE	LAS VEGAS	NV	ARENA
SPOKANE ARENA	SPOKANE	WA	ARENA
STATE FARM ARENA	ATLANTA	GA	ARENA
STATE FARM CENTER	CHAMPAIGN	IL	ARENA
T-MOBILE ARENA	LAS VEGAS	NV	ARENA
T-MOBILE CENTER	KANSAS CITY	MO	ARENA
TACOMA DOME	TACOMA	WA	ARENA
TARGET CENTER	MINNEAPOLIS	MN	ARENA
TD GARDEN	BOSTON	MA	ARENA
THE ARMORY	MINNEAPOLIS	MN	ARENA
THE FORD WYOMING CENTER	CASPER	WY	ARENA
THE KIA FORUM	INGLEWOOD	CA	ARENA
THE LIACOURAS CENTER	PHILADELPHIA	PA	ARENA
THE PALACE OF AUBURN HILLS	AUBURN HILLS	MI	ARENA
THE SANTANDER ARENA	READING	PA	ARENA
THOMPSON-BOLING ARENA AT FOOD CITY CENTER	KNOXVILLE	TN	ARENA
TOYOTA ARENA	ONTARIO	CA	ARENA
TOYOTA CENTER	HOUSTON	TX	ARENA
UBS ARENA	ELMONT	NY	ARENA
UNITED CENTER	CHICAGO	IL	ARENA
UNITED SUPERMARKETS ARENA	LUBBOCK	TX	ARENA
UNO LAKEFRONT ARENA	NEW ORLEANS	LA	ARENA
VAN ANDEL ARENA	GRAND RAPIDS	MI	ARENA

VETERANS MEMORIAL COLISEUM	PORTLAND	OR	ARENA
VETERANS MEMORIAL COLISEUM	MADISON	WI	ARENA
VIBRANT ARENA AT THE MARK	MOLINE	IL	ARENA
VIEJAS ARENA	SAN DIEGO	CA	ARENA
VYSTAR VETERANS MEMORIAL ARENA	JACKSONVILLE	FL	ARENA
WELLS FARGO ARENA	DES MOINES	IA	ARENA
WELLS FARGO CENTER	PHILADELPHIA	PA	ARENA
WINTRUST ARENA	CHICAGO	IL	ARENA
WOLSTEIN CENTER	CLEVELAND	OH	ARENA
XCEL ENERGY CENTER	ST PAUL	MN	ARENA
XL CENTER	HARTFORD	CT	ARENA
YUENGLING CENTER	TAMPA	FL	ARENA

**UNITED STATES DISTRICT COURT
SOUTHERN DISTRICT OF NEW YORK**

UNITED STATES OF AMERICA,
et al.,

Plaintiffs,

v.

LIVE NATION ENTERTAINMENT,
INC.
and TICKETMASTER L.L.C.,

Defendants.

Case No. 1:24-cv-3973-AS

COMPETITIVE IMPACT STATEMENT

In accordance with the Antitrust Procedures and Penalties Act, 15 U.S.C. § 16(b)–(h) (the “APPA” or “Tunney Act”), the United States of America¹ files this Competitive Impact Statement related to its proposed Final Judgment filed in this civil antitrust proceeding.

I. NATURE AND PURPOSE OF THE PROCEEDING

On May 23, 2024, the United States and several States (collectively “Plaintiffs”) filed a civil antitrust complaint against Defendants Live Nation Entertainment, Inc. and Ticketmaster L.L.C. Plaintiffs subsequently filed an amended complaint (the “Complaint”) on August 30, 2024. The Complaint alleges Defendants violated Sections 1 and 2 of the Sherman Act, 15 U.S.C. §§ 1–2, as well as several State laws by engaging in anticompetitive conduct in certain ticketing, promotions, and amphitheater markets.

On March 5, 2026, Defendants and the United States executed a term sheet (ECF No. 1171-1) memorializing the material terms of a settlement of the pending litigation.

¹ This Competitive Impact Statement addresses only the effects of the proposed Final Judgment on the claims brought by the United States. It does not address any effects of the proposed Final Judgment on the claims pursued by the Settling States or the State-Specific Provisions contained in Section XIX of the proposed Final Judgment.

Subsequently, the States of Arkansas, Iowa, Mississippi, Nebraska, Oklahoma, and South Dakota (the “Settling States”) joined the settlement with additional terms applicable only to the Settling States. The United States and the Settling States have now filed a proposed Final Judgment and Stipulation and Order (“Stipulation and Order”) to which Defendants have agreed and that is designed to remedy the loss of competition alleged in the Complaint.

Under the proposed Final Judgment, which is explained more fully below, Defendants are required to: (1) develop technology to allow Major Concert Venues² utilizing Ticketmaster’s back-end software to sell and distribute primary tickets through third-party marketplaces; (2) loosen exclusivity provisions in their existing primary ticketing contracts and abide by new restrictions on exclusive contracting for future ticketing contracts; (3) allow promoters and artists to use alternative sellers of tickets (“ticketers”) at Defendants’ amphitheaters; (4) cap ticket service fees at Defendants’ amphitheaters; (5) divest control over certain amphitheaters; (6) allow artists who choose to work with other promoters to perform at Defendants’ amphitheaters; (7) waive exclusive and preferred booking rights at Major Concert Venues; (8) refrain from engaging in conditioning, retaliation, or content-steering that impairs competition; (9) maintain firewalls that limit disclosure of information between Ticketmaster and Live Nation; (10) terminate their ticketing agreement with the Oak View Group (“OVG”) and refrain from entering into similar agreements in the future; (11) share certain data with artists; and (12) notify the United States of certain future acquisitions. Additionally, the proposed Final Judgment provides for the appointment of a monitor to oversee Defendants’ compliance, and it imposes substantial penalties and other consequences

² “Major Concert Venues” generally refers to arenas and amphitheaters with a seating capacity of 8,000 or more. *See* Proposed Final Judgment, ECF No. 1523-2, Paragraph II(N).

should Defendants violate these or other provisions of the Final Judgment in the future. The decree will last for eight years, unless the Court grants an extension.

Under the terms of the Stipulation and Order, Defendants must comply with the proposed Final Judgment, including all timeframes specified in its provisions, pending entry by the Court or until the time for all appeals of any Court ruling declining entry of the proposed Final Judgment has expired. On June 15, 2026, the Court entered the Stipulation and Order.

The United States and Defendants have stipulated that the proposed Final Judgment may be entered after compliance with the APPA. Entry of the proposed Final Judgment will terminate this action with respect to the United States, except that the Court will retain jurisdiction to construe, modify, or enforce the provisions of the proposed Final Judgment and to punish violations thereof.

II. DESCRIPTION OF EVENTS GIVING RISE TO THE ALLEGED VIOLATIONS

A. The Defendants and their Anticompetitive Conduct

Defendants are the “largest live entertainment company in the world,” the “largest producer of live music concerts in the world,” and “the world’s leading live entertainment ticketing sales and marketing company.”³ Live Nation Entertainment was formed in 2010 as a result of the merger between Live Nation and Ticketmaster. At that time, to resolve competitive concerns the United States alleged would result from the merger, Live Nation entered into the 2010 Final Judgment⁴ with the United States in which Live Nation agreed not to condition live entertainment content on a venue’s use of Ticketmaster or retaliate against a venue that chose or considered a primary ticketing provider other than Ticketmaster, among other relief. In the years following the 2010

³ Am. Compl. ¶ 16.

⁴ *United States, et. al v. Ticketmaster Ent.*, ECF No. 15, No. 10-cv-00139 (D.D.C. July 30, 2010).

Final Judgment, Live Nation engaged in conduct that, in the United States' view, violated the 2010 Final Judgment. More specifically, the United States alleged that Live Nation had repeatedly conditioned and threatened to condition its provision of live entertainment content on a venue's using Ticketmaster's primary ticketing service. As a result, in 2020, Live Nation and the United States agreed to modify and extend the 2010 Final Judgment into what became the 2020 Amended Final Judgment.⁵

As alleged in the Complaint, Defendants have maintained monopolies and/or restrained competition in certain markets for primary ticketing, promotion services for artists, promotion and booking services for venues, and the use of large amphitheaters through a wide range of anticompetitive acts. For example, Defendants entered into exclusive primary ticketing contracts with Major Concert Venues, threatened and/or retaliated against venues that chose to or considered working with competing ticketers, entered into exclusive and preferred booking agreements with venues, acquired venues and promoters, entered into an anticompetitive agreement with OVG related to ticketing, and tied artists' access to Defendants' amphitheaters to the use of Defendants' promotion services.

B. Industry Background

The performance of a concert requires multiple steps and multiple actors. First, the artist decides—often in consultation with the artist's representatives and potential promoters—where and when they want to perform. This decision is largely focused on the desired geographical areas and the type of venue (*e.g.*, amphitheaters, arenas, etc.). Next, typically through an agent, the artist solicits offers from promoters who bid to promote a concert or tour. Promoting a concert generally involves taking on the financial

⁵ *United States, et. al v. Ticketmaster Ent.*, ECF No. 29, No. 10-cv-00139 (D.D.C. Jan. 28, 2020).

risk of the show by guaranteeing an artist a set amount of money, marketing the show, negotiating with venues on behalf of the artist, and other logistical tasks.

Some promoters enter into exclusive booking agreements with venues whereby if the artist wants to perform at a specific venue, then that artist must use the venue's exclusive promoter. Under an exclusive booking agreement, artists cannot benefit from competition that might otherwise occur between promoters who are competing to book concerts at that specific venue. Additionally, some promoters enter into preferred booking agreements with venues that provide the promoter with preferential rights to book dates or promote shows at a venue. Live Nation has numerous exclusive and preferred booking arrangements with Major Concert Venues, including large amphitheaters. Live Nation also owns and operates a significant number of large amphitheaters in the United States and serves as the exclusive booker of those venues. As such, Live Nation is typically the only promoter that promotes concerts in its owned and operated amphitheaters and in venues it does not own and operate but with which it has exclusive or preferred booking arrangements. Live Nation has acquired and leased amphitheaters across the country, sometimes even when Live Nation projected that it would incur a financial loss as a result of these decisions.

After the artist has chosen the venue and promoter, the next step is selling tickets to consumers. Ticketers include primary ticketers and secondary ticketers. Primary ticketers typically make their sales to consumers under a contract with a venue. Under an exclusive primary ticketing arrangement, the venue typically chooses the primary ticketing company. Under non-exclusive primary ticketing arrangements, promoters and artists may choose the primary ticketing company in conjunction with the venue.

The event ticketing services that primary ticketers provide include two major types of services: (1) "back-end" services and (2) distribution ("marketplace") services. First, the primary ticketing back-end is a collection of software, technology, and/or

platform services used by venues to manage the inventory of tickets, generate barcodes, control and manage the entry of ticket holders into the venue, report data related to the event, and perform other similar functions related to managing the event. Second, the primary ticketing marketplace is a technology or distribution platform for making the initial distribution of tickets to the consumers who purchase them from the primary ticketers. After the initial sale of a ticket from a primary ticketer to a consumer (including fans, brokers, and other stakeholders), the purchaser typically can sell their tickets through secondary ticketing platforms. Artists and promoters generally do not receive revenue from secondary ticketing sales.

C. The Competitive Effects of the Conduct

Defendants' conduct had anticompetitive effects in the markets alleged in the Complaint. Defendants' anticompetitive acts distorted the competitive process, impeded competitors, deterred entry, reduced customer choice, increased prices, and reduced output.

For example, Defendants' exclusive ticketing agreements limited venues', artists', and fans' options with respect to primary ticketers and enabled Defendants to impose supra-competitive ticketing fees, borne by fans. Similarly, Defendants' threats to venues and their conditioning of live entertainment content on a venue's use of Ticketmaster impeded the ability of existing ticketing companies to compete and deterred or impeded entry by new or nascent rivals. Defendants also entered into a secret agreement with OVG that rewarded OVG for converting its venue clients' ticketing contracts to Ticketmaster, which subverted the competitive bidding process for those ticketing contracts.

With respect to artists, Defendants' policy of restricting artists' access to large amphitheaters unless those artists also used Defendants' promotions services distorted and reduced competition for promotion services and limited the shows performed at

Defendants' venues. Similarly, Defendants used exclusive or preferred booking agreements with Major Concert Venues to impede competition by other promoters, to the detriment of artists, venues, and fans.

III. EXPLANATION OF THE PROPOSED FINAL JUDGMENT

The relief required by the proposed Final Judgment will remedy the harm to competition alleged in the Complaint.

A. Ticketing Provisions

Section IV of the proposed Final Judgment requires Defendants to develop, within 275 days, a new open distribution and ticket authentication technology to allow Major Concert Venues that use Ticketmaster's back-end system to sell and distribute primary tickets through eligible third-party primary ticketing marketplaces of the venue's choosing. Additionally, this section requires Defendants to modify certain existing ticketing agreements with venues to provide greater flexibility for venues to partner with third-party ticketing service providers, and it prohibits Defendants from engaging in certain exclusive ticketing practices in the future.

More specifically, Paragraphs IV(A–D) of the proposed Final Judgment obligate Ticketmaster to develop and launch an open distribution and ticket authentication system that provides venues with a means to sell primary tickets through any eligible primary ticketing marketplace⁶ of the venue's choosing, without disadvantaging or encumbering

⁶ An "Eligible Primary Ticketing Services Provider" is defined in Paragraph II(I) of the proposed Final Judgment. In general, a primary marketplace is eligible to receive a ticketing allocation under the new open distribution system if it (1) is engaged in the sale of primary tickets to live entertainment events in the United States through a primary marketplace as an established ongoing business or (2) can demonstrate the ability to fully provide primary ticketing services for Major Concert Venues by offering both a primary ticketing marketplace and a primary ticketing back-end technology. A ticketer that also operates a secondary ticketing marketplace remains qualified under (1) so long as it has reasonable policies and practices in place to limit speculative ticketing (i.e. offering for sale tickets that the seller does not own, control, or have a contractual right to at the time of listing) and other ticketing practices that harm consumers and/or violate the directions of artists and venues. Any disputes as to whether a primary marketplace is eligible to receive a ticketing allocation will be resolved by the monitor, subject to a potential appeal by the United States to the Court.

any third-party marketplace. Specifically, Ticketmaster may not use any contractual, pricing, technological, or other means to restrict a Major Concert Venue's choice of primary ticketing service providers. Additionally, Ticketmaster must also facilitate the transfer and resale of tickets, regardless of the primary marketplace through which the ticket was initially purchased, without requiring the ticket purchaser to take any additional steps on the Ticketmaster website or pay any additional fees to Ticketmaster. Ticketmaster is limited to collecting from the third-party marketplace a transfer fee that covers Ticketmaster's cost of providing the back-end services necessary to facilitate the ticket transfer. These amounts will be verified by the monitor.

Ticketmaster also is required to address any reasonable deficiencies in this new system that are identified by venues, third-party marketplaces, the United States,⁷ or the monitor. Once this new technology is launched, Ticketmaster must offer Ticketmaster's back-end software as a standalone product and allow venues to use it with any eligible primary ticketing marketplace(s) or other back-end systems of the venue's choosing, subject to the eligibility criteria noted above. These provisions collectively are designed to allow new and existing primary ticketing marketplaces to compete more effectively to sell and distribute primary tickets, regardless of whether a venue currently uses Ticketmaster or in the future chooses to use Ticketmaster's back-end system.

Section IV also requires Defendants to modify certain existing Ticketmaster contracts and to follow new restrictions in future contracts. First, Defendants must waive any auto-renewal provisions and may not induce or penalize Major Concert Venues to forgo a Request for Proposal ("RFP") when a ticketing contract is nearing expiration. Defendants also must waive exclusivity provisions in existing ticketing contracts with Major Concert Venues to allow those venues the opportunity to use, without penalty, alternative primary ticketing marketplaces for at least one event during each year

⁷ Any interested person is invited to raise any identified deficiencies with the United States.

remaining on their Ticketmaster contract. Additionally, Defendants must provide certain Major Concert Venues the option to sell or distribute up to 20% of primary tickets via eligible third-party primary marketplaces in exchange for a pro-rata adjustment to any amounts previously paid by Defendants to obtain primary ticketing exclusivity under the venue's existing primary ticketing contract. In future contract negotiations with Major Concert Venues, Defendants must offer fully and partially non-exclusive contracts under which all or a portion of the primary tickets (at the Major Concert Venue's election) are not exclusive to Ticketmaster. Ticketmaster may not use any pricing schemes, pricing tiers, or other contract provisions that have the practical effect of exclusivity for primary ticketing services. Finally, any fully exclusive primary ticketing agreements with Major Concert Venues are capped at four years. Partially-exclusive primary ticketing contracts may be longer than four years, but only if the venue specifically requests, in writing, a longer term or a competing ticketer submits an offer to that venue for a longer term. These provisions are designed to facilitate entry of new primary ticketing service providers and increase competition among existing ticketing service providers.

The relief secured by Section IV will further improve competition by changing the structure of the primary ticketing markets at issue in the case. By separating the "back-end" and "marketplace" functions of primary ticketing, competitors will face lower barriers to entry. Competition among marketplaces can happen more dynamically because Major Concert Venues can use multiple marketplaces and can shift their usage more frequently than they change primary ticketing back-ends. Marketplaces can compete for ticketing sales without needing to compete to provide back-end services. Additionally, by empowering venues to use multiple ticketing marketplaces in a single concert season and/or for individual shows, Defendants' promotions business will have less incentive and ability to steer content away from venues that use rival ticketers.

This section of the proposed Final Judgment has additional ticketing provisions

designed specifically to foster ticketing competition at amphitheaters and ameliorate the harm to consumers stemming from Defendants' monopolies. Specifically, this section requires Defendants to allow any promoter or artist performing a show at a large amphitheater⁸ owned, operated, or controlled by Defendants to sell and distribute up to 50% of their tickets through an eligible third-party primary marketplace. Additionally, Defendants may not charge service fees in excess of 15% for any tickets sold via Ticketmaster for events at those amphitheaters.

B. Venue and Promotions Provisions

Section V of the proposed Final Judgment requires Defendants to terminate or modify certain venue and promotions contracts with thirteen Divestiture Venues, which are large amphitheaters over which Defendants currently exercise control. Under the terms of the proposed Final Judgment, Defendants may no longer exert control over these venues and must allow the venues to conduct a new RFP process for ticketing services if they wish to do so. Moreover, Defendants may not engage in any form of content steering with respect to Divestiture Venues. At both these venues and other Major Concert Venues, Defendants may no longer enter into, and must either terminate or modify, any exclusive or preferred booking agreements. Additionally, Defendants must allow artists to rent large amphitheaters owned or controlled by Defendants regardless of which promoter artists select; Defendants must rent these venues on the same terms as other artists promoted by Defendants, accounting for the nature of the particular show. This section is designed to foster increased competition among promoters by allowing artists to partner with their promoter of choice without fear of being locked out of Major Concert Venues controlled by Live Nation where fans wish to see them perform.

⁸ These provisions extend to large amphitheaters that qualify as a Major Concert Venue.

C. Anti-Conditioning, Anti-Retaliation, and Anti-Steering

Section VI of the proposed Final Judgment contains prohibitions against Defendants engaging in any form of conditioning, steering, or retaliation based on a venue's choice of or consideration of primary ticketer. This section specifically forbids Defendants from retaliating "in any way" against a venue because Defendants know or believe that venue is considering contracting with another primary ticketer. It also prohibits Defendants from steering artists to venues based on the identity of the primary ticketer or based on the ticketing revenues Defendants receive from events at a venue, while allowing Defendants to share truthful and non-misleading information about the capabilities of ticketers engaged by the venue. These provisions are designed to expand, clarify, and strengthen similar provisions contained in the 2020 Amended Final Judgment. Additionally, Paragraph VI(D) of the proposed Final Judgment bars Defendants from engaging in conduct that is materially the same as conduct prohibited by the proposed Final Judgment, conduct designed to evade any obligation imposed by the proposed Final Judgment, and conduct that evades or frustrates the purposes of the proposed Final Judgment.

These provisions are intended to foster increased competition for primary ticketing by prohibiting Defendants from using their monopoly power in artist promotion and venue booking markets to distort the competitive process or inhibit customer choice.

D. Firewalls

Section VII of the proposed Final Judgment requires Defendants to maintain firewalls between their ticketing and promotions businesses, similar to those Defendants were required to implement pursuant to the 2020 Amended Final Judgment.

E. Oak View Group Agreement

Section VIII of the proposed Final Judgment requires Defendants to terminate their 2022 ticketing agreement with Oak View Group ("OVG"), under which Defendants

paid OVG millions of dollars to “advocate” to flip venues managed by OVG to use Ticketmaster rather than their existing primary ticketer. This section also requires Ticketmaster to allow affected venues to conduct a new ticketing RFP after being made aware of the terms of Defendants’ agreement with OVG. Defendants are prohibited from entering into similar agreements with venue managers in the future.

F. Artist Transparency

Section IX of the proposed Final Judgment requires Defendants to provide artists with ticketing data and information for those artists’ shows, both retrospectively and on an ongoing basis. This provision is designed to allow artists to use that data to build their fan base and promote future shows, regardless of which promoters or ticketers they partner with going forward.

G. Reporting Obligations for Future Acquisitions

Section XIV of the proposed Final Judgment requires Defendants to notify the United States in advance of acquiring, directly or indirectly, in a transaction that would not otherwise be reportable under the Hart-Scott-Rodino Antitrust Improvements Act of 1976, as amended, 15 U.S.C. § 18a (the “HSR Act”), any assets of or any 20% or greater interest in any entity related to ticketing, promotions services, or Major Concert Venues in the United States. Pursuant to the proposed Final Judgment, Defendants must notify the United States of such acquisitions as it would for a required HSR Act filing, as specified in the Appendix to Part 803 of Title 16 of the Code of Federal Regulations. The proposed Final Judgment further provides for waiting periods and opportunities for the United States to obtain additional information, analogous to the corresponding provisions of the HSR Act, before such acquisitions can be consummated. Requiring notification before Defendants’ acquisition of an entity involved in ticketing, promotions services, or venues will permit the United States to assess the competitive effects of that acquisition before it is consummated and, if necessary, seek to enjoin the transaction.

H. Monitor

Section XI of the proposed Final Judgment provides that the United States may appoint a monitor who will have the power and authority to investigate and report on Defendants' compliance with the terms of the Final Judgment and the Stipulation and Order. These powers include the ability to require Defendants to produce documents, to submit signed affidavits, and to make employees available to sit for interviews, including interviews conducted under oath. The monitor will not have any responsibility or obligation for the operation of Defendants' businesses. The monitor will serve at Defendants' expense, on such terms and conditions as the United States approves, and Defendants must assist the monitor in fulfilling his or her obligations. The monitor will provide periodic reports to the United States and will serve until the Final Judgment expires.

I. Compliance and Inspection

The proposed Final Judgment also contains provisions designed to promote compliance with and make enforcement of the Final Judgment as effective as possible.

Paragraph XVIII(A) allows the United States to re-open the case in the future if it believes that Defendants have violated the Final Judgment. If this occurs, the United States may seek additional relief by showing by a preponderance of the evidence that the Final Judgment did not redress the violations alleged in the Complaint and restore competition.

Paragraph XVIII(B) provides that the United States retains and reserves all rights to enforce the Final Judgment, including the right to seek an order of contempt from the Court. Under the terms of this section, Defendants have agreed that in any civil contempt action, any motion to show cause, or any similar action brought by the United States regarding an alleged violation of the Final Judgment, the United States may establish the violation and the appropriateness of any remedy by a preponderance of the evidence and

that Defendants have waived any argument that a different standard of proof should apply. This provision aligns the standard for compliance with the Final Judgment with the standard of proof that applies to the underlying offenses that the Final Judgment addresses.

Paragraph XVIII(C) provides additional clarification regarding the interpretation of the provisions of the proposed Final Judgment. The proposed Final Judgment is intended to remedy the loss of competition the United States alleges in the Complaint occurred due to Defendants' conduct. Defendants agree that they will abide by the proposed Final Judgment and that they may be held in contempt of the Court for failing to comply with any provision of the proposed Final Judgment that is stated specifically and in reasonable detail, as interpreted in light of this procompetitive purpose.

Paragraph XVIII(D) provides that if the Court finds in an enforcement proceeding that a Defendant has violated the Final Judgment, the United States may apply to the Court for an extension of the Final Judgment, together with such other relief as may be appropriate. In addition, to compensate American taxpayers for any costs associated with investigating and enforcing violations of the Final Judgment, Paragraph XVIII(D) provides that, in any successful effort by the United States to enforce the Final Judgment against a Defendant, whether litigated or resolved before litigation, the Defendant must reimburse the United States for attorneys' fees, experts' fees, and other costs incurred in connection with that effort to enforce this Final Judgment, including the investigation of the potential violation.

Paragraph XVIII(E) requires Defendants to pay to the United States a penalty of \$5,000,000 for each violation of the Final Judgment involving a Major Concert Venue. Acts directed toward different venues, acts occurring in different contracting cycles, and conduct concerning different artists each count as a separate violation of the Final Judgment.

Paragraph XVIII(F) states that the United States may file an action against a Defendant for violating the Final Judgment for up to four years after the Final Judgment has expired or been terminated. This provision is meant to address circumstances such as when evidence that a violation of the Final Judgment occurred during the term of the Final Judgment is discovered after the Final Judgment has expired or been terminated or when there is not sufficient time for the United States to complete an investigation of an alleged violation prior to expiration or termination of the Final Judgment. This provision, therefore, makes clear that, for four years after the Final Judgment has expired or been terminated, the United States may still challenge a violation that occurred during the term of the Final Judgment.

Finally, Section XX of the proposed Final Judgment provides that the Final Judgment will expire eight years from the date of its entry, except that certain provisions concerning conditioning and firewalls will expire earlier upon a sale or divestiture of Ticketmaster.

IV. REMEDIES AVAILABLE TO POTENTIAL PRIVATE PLAINTIFFS

Section 4 of the Clayton Act, 15 U.S.C. § 15, provides that any person who has been injured as a result of conduct prohibited by the antitrust laws may bring suit in federal court to recover three times the damages the person has suffered, as well as costs and reasonable attorneys' fees. Entry of the proposed Final Judgment as to the United States does not impair the bringing of any private antitrust damage action.

V. PROCEDURES AVAILABLE FOR MODIFICATION OF THE PROPOSED FINAL JUDGMENT

The United States, Settling States, and Defendants have stipulated that the proposed Final Judgment may be entered by the Court after compliance with the provisions of the APPA, provided that the United States has not withdrawn its consent.

The APPA conditions entry upon the Court's determination that the proposed Final Judgment is in the public interest.

The APPA provides a period of at least 60 days preceding the effective date of the proposed Final Judgment within which any person may submit to the United States written comments regarding the proposed Final Judgment. Any person who wishes to comment should do so within 60 days of the date of publication of this Competitive Impact Statement in the Federal Register, or within 60 days of the first date of publication in a newspaper of the summary of this Competitive Impact Statement, whichever is later. All comments received during this period will be considered by the U.S. Department of Justice, which remains free to withdraw its consent to the proposed Final Judgment at any time before the Court's entry of the Final Judgment. The comments and the response of the United States will be filed with the Court. In addition, the comments and the United States' response will be published in the *Federal Register* unless the Court agrees that the United States instead may publish them on the U.S. Department of Justice, Antitrust Division's internet website.

Written comments should be submitted in English to:

David Teslicko
Acting Chief, Financial Services, Fintech, and Banking Section
Antitrust Division
United States Department of Justice
450 Fifth St. NW, Suite 4000
Washington, DC 20530
LiveNationPublicComment@usdoj.gov

The proposed Final Judgment provides that the Court retains jurisdiction over this action, and the parties may apply to the Court for any order necessary or appropriate for the modification, interpretation, or enforcement of the Final Judgment.⁹

⁹ See Proposed Final Judgment, ECF No. 1523-2, Section XVII.

VI. ALTERNATIVES TO THE PROPOSED FINAL JUDGMENT

As an alternative to the proposed Final Judgment, the United States considered completing the liability trial on the merits against Defendants. The United States could have continued the litigation and, upon a finding of liability, sought injunctive relief through additional remedy proceedings. This proposed Final Judgment provides relief designed to improve competition in markets, such as the artist promotion and venue booking markets, for which the Court previously granted Defendants' motion for summary judgment, over the United States' objections. *See* ECF No. 1037. It also brings benefits to competition sooner than would be expected after a full trial and appeals. Based on the totality of circumstances, including the time, expense, uncertainty, and risks associated with completing trial on the merits and completing any possible appeals, and the benefits to competition secured in the proposed Final Judgment, the United States chose not to complete the full trial on the merits and ensuing remedies proceeding and potential appeals.

VII. STANDARD OF REVIEW UNDER THE APPA FOR THE PROPOSED FINAL JUDGMENT

Under the APPA, proposed Final Judgments, or "consent decrees," in antitrust cases brought by the United States are subject to a 60-day comment period, after which the Court shall determine whether entry of the proposed Final Judgment "is in the public interest." 15 U.S.C. § 16(e)(1); *see also United States v. Int'l Bus. Mach. Corp.*, 163 F.3d 737, 740 (2d Cir. 1998). In making that determination, the Court, in accordance with the statute as amended in 2004, is required to consider:

- (A) the competitive impact of such judgment, including termination of alleged violations, provisions for enforcement and modification, duration of relief sought, anticipated effects of alternative remedies actually considered, whether its terms are ambiguous, and any other competitive considerations bearing upon the adequacy of such judgment that the court deems necessary to a determination of whether the consent judgment is in the public interest; and

(B) the impact of entry of such judgment upon competition in the relevant market or markets, upon the public generally and individuals alleging specific injury from the violations set forth in the complaint including consideration of the public benefit, if any, to be derived from a determination of the issues at trial.

15 U.S.C. § 16(e)(1)(A) & (B); *see generally United States v. Keyspan*, 763 F. Supp. 2d 633, 637–38 (S.D.N.Y. 2011) (discussing Tunney Act standards). In considering these statutory factors, the Court’s inquiry is necessarily a limited one as the government is entitled to “broad discretion to settle with the defendant within the reaches of the public interest.” *United States v. Microsoft Corp.*, 56 F.3d 1448, 1461 (D.C. Cir. 1995); *accord United States v. Alex. Brown & Sons, Inc.*, 963 F. Supp. 235, 238 (S.D.N.Y. 1997), *aff’d sub nom. United States v. Bleznak*, 153 F.3d 16 (2d Cir. 1998) (citing *Microsoft*, 56 F.3d at 1460); *Keyspan*, 763 F. Supp. 2d at 637 (same).

As the United States Court of Appeals for the District of Columbia Circuit has held, under the APPA a court considers, among other things, the relationship between the remedy secured and the specific allegations in the government’s Complaint, whether the proposed Final Judgment is sufficiently clear, whether its enforcement mechanisms are sufficient, and whether it may positively harm third parties. *See Microsoft*, 56 F.3d at 1458–62. With respect to the adequacy of the relief secured by the decree, “[t]he Court’s function is not to determine whether the proposed [d]ecree results in the balance of rights and liabilities that is the one that will *best* serve society, but only to ensure that the resulting settlement is ‘within the *reaches* of the public interest.’” *United States v. Morgan Stanley*, 881 F. Supp. 2d 563, 567 (S.D.N.Y. 2012) (quoting *Alex. Brown & Sons*, 963 F. Supp. at 238) (internal quotation marks omitted) (emphasis in original). In making this determination, “[t]he [c]ourt is not permitted to reject the proposed remedies merely because the [c]ourt believes other remedies are preferable. [Rather], the relevant inquiry is whether there is a factual foundation for the government’s decisions such that its conclusions regarding the proposed settlement are reasonable.” *Morgan Stanley*, 881

F. Supp. 2d at 567 (citing *United States v. Abitibi-Consolidated Inc.*, 584 F. Supp. 2d 162, 165 (D.D.C. 2008)); *see also United States v. Apple, Inc.*, 889 F. Supp. 2d 623, 631 (S.D.N.Y. 2012); *Alex. Brown & Sons*, 963 F. Supp. at 238.¹⁰ The United States’ predictions about the efficacy of the remedy are to be afforded deference by the Court. *Apple*, 889 F. Supp. 2d at 631; *Microsoft*, 56 F.3d at 1461 (noting the need for courts to be “deferential to the government’s predictions as to the effect of the proposed remedies”); *United States v. ArcherDaniels-Midland Co.*, 272 F. Supp. 2d 1, 6 (D.D.C. 2003) (noting that the court should grant due respect to the United States’ prediction as to the effect of proposed remedies, its perception of the market structure, and its views of the nature of the case); *United States v. Iron Mountain, Inc.*, 217 F. Supp. 3d 146, 152–53 (D.D.C. 2016) (“In evaluating objections to settlement agreements under the Tunney Act, a court must be mindful that [t]he government need not prove that the settlements will perfectly remedy the alleged antitrust harms[;] it need only provide a factual basis for concluding that the settlements are reasonably adequate remedies for the alleged harms.”) (internal quotations omitted).

“[A] proposed decree must be approved even if it falls short of the remedy the court would impose on its own, as long as it falls within the range of acceptability or is ‘within the reaches of public interest.’” *United States v. Am. Tel. & Tel. Co.*, 552 F. Supp. 131, 151 (D.D.C. 1982); *Apple*, 889 F. Supp. 2d at 637 n.10; *see also United States v. U.S. Airways Grp., Inc.*, 38 F. Supp. 3d 69, 74 (D.D.C. 2014) (noting that room must be made for the government to grant concessions in the negotiation process for settlements) (citing *Microsoft*, 56 F.3d at 1461); *Morgan Stanley*, 881 F. Supp. 2d at 568 (approving the consent decree even though the court may have imposed a greater remedy). To meet

¹⁰ *See also United States v. Bechtel Corp.*, 648 F.2d 660, 666 (9th Cir. 1981) (“The balancing of competing social and political interests affected by a proposed antitrust consent decree must be left, in the first instance, to the discretion of the Attorney General.”); *see generally Microsoft*, 56 F.3d at 1461 (discussing whether “the remedies [obtained in the decree are] so inconsonant with the allegations charged as to fall outside of the ‘reaches of the public interest’”).

this standard, “it is necessary only that the submissions provide an ample ‘factual foundation for the government’s decisions such that its conclusions regarding the proposed settlement are reasonable.’” *Apple*, 889 F. Supp. 2d at 639 (citing *Keyspan*, 763 F. Supp. 2d at 637–38).

Moreover, the Court’s role under the APPA is limited to reviewing the remedy in relationship to the violations that the United States has alleged in its Complaint, and does not authorize the Court to “construct [its] own hypothetical case and then evaluate the decree against that case.” *Microsoft*, 56 F.3d at 1459; *see also Morgan Stanley*, 881 F. Supp. 2d at 567 (“A court must limit its review to the issues in the complaint and give ‘due respect to the [Government’s] perception of . . . its case.’”) (citing *Microsoft*, 56 F.3d at 1461); *United States v. InBev*, 2009 U.S. Dist. LEXIS 84787, at *20 (D.D.C. Aug. 11, 2009) (“[T]he ‘public interest’ is not to be measured by comparing the violations alleged in the complaint against those the court believes could have, or even should have, been alleged”). Because the “court’s authority to review the decree depends entirely on the government’s exercising its prosecutorial discretion by bringing a case in the first place,” it follows that “the court is only authorized to review the decree itself,” and not to “effectively redraft the complaint” to inquire into other matters that the United States did not pursue. *Microsoft*, 56 F.3d at 1459–60.

In its 2004 amendments to the APPA, Congress made clear its intent to preserve the practical benefits of using judgments proposed by the United States in antitrust enforcement, Pub. L. 108-237 § 221, and added the unambiguous instruction that “[n]othing in this section shall be construed to require the court to conduct an evidentiary hearing or to require the court to permit anyone to intervene.” 15 U.S.C. § 16(e)(2); *see also Apple*, 889 F. Supp. 2d at 633 (declining to hold evidentiary hearing and finding “[a] hearing would serve only to delay the proceedings unnecessarily.”); *U.S. Airways*, 38 F. Supp. 3d at 76 (stating that “[a] court is not required to hold an evidentiary hearing or to

permit intervenors as part of its review under the Tunney Act”). This language explicitly wrote into the statute what Congress intended when it first enacted the Tunney Act in 1974. As Senator Tunney explained: “[t]he court is nowhere compelled to go to trial or to engage in extended proceedings which might have the effect of vitiating the benefits of prompt and less costly settlement through the consent decree process.” 119 Cong. Rec. 24,598 (1973) (statement of Sen. John V. Tunney). Rather, the procedure for the public interest determination is left to the discretion of the court, with the recognition that the court’s “scope of review remains sharply proscribed by precedent and the nature of Tunney Act proceedings.” *SBC Commc’ns*, 489 F. Supp. 2d at 11; *see also Apple*, 889 F. Supp. 2d at 632 (“[P]rosecutorial functions vested solely in the executive branch could be undermined by the improper use of the APPA as an antitrust oversight provision or anti-takeover statute.” (quoting *United States v. BNS Inc.*, 858 F.2d 456, 466 (9th Cir. 1988)). A court can make its public interest determination based on the detailed allegations in the Complaint, competitive impact statement, and response to public comments alone. *Apple*, 889 F. Supp. 2d at 633; *U.S. Airways*, 38 F. Supp. 3d at 76.

VIII. DETERMINATIVE DOCUMENTS

There are no determinative materials or documents within the meaning of the APPA that were considered by the United States in formulating the proposed Final Judgment.

Dated: June 29, 2026

Respectfully submitted,

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